



**JEFFREY J. JANDA**  
SIOR  
Principal

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## PARTIAL CLIENT LIST

- ▶ Blackstone (dba Link Industrial Properties)
- ▶ Bridge Development Partners
- ▶ Bystronic, Inc.
- ▶ Cabot Properties, Inc.
- ▶ CenterPoint Properties
- ▶ DRA Advisors, LLC
- ▶ Indiana Sugars (dba Sweet Specialty Solutions)
- ▶ La Grou Distribution
- ▶ Panattoni Development Company
- ▶ Prologis
- ▶ REALTERM Logistics
- ▶ Schnidt Cartage, Inc.
- ▶ Service Master
- ▶ STAG Industrial, Inc
- ▶ Sutton Transport, Inc.
- ▶ TradeLane Properties, LLC
- ▶ United Facilities, Inc.
- ▶ USAA Real Estate Company

## PROFILE

Jeff is a veteran commercial real estate broker with over 25 years of experience in the Chicago industrial market. In 2002, he co-founded Lee & Associates of Illinois alongside nine other top industrial brokers from four competing firms. Prior to establishing Lee, Jeff spent six years at Colliers International (formerly Colliers, Bennett & Kahnweiler), where he advanced to the position of Senior Associate. His deep market knowledge, strong client relationships, and transaction expertise have positioned him as a trusted advisor for occupiers, investors, and developers throughout the Chicago metro market.

## CAREER SUMMARY

Jeff is consistently recognized as one of the top-performing industrial brokers both locally and nationally. Select distinctions include:

- **Top Producer, Lee & Associates:** Recognized annually as a leading industrial broker across Lee & Associates' 75+ offices nationwide
- **CoStar Power Broker:** Multi-year recipient of this prestigious industry award
- **Finalist, Industrial Broker of the Year (2024):** Chicago Commercial Real Estate Awards – Greater Chicago Food Depository
- **Finalist, NAIOP Industrial Development of the Year:** Represented Bystronic, Inc. in its 162,875 SF North American HQ / Customer Experience Center in Hoffman Estates, IL
- **Frank J. Mahoney Award for Excellence in Sales Production:** Honor presented by AIRE (Chicago's largest industrial real estate group), awarded to a broker who demonstrates both community leadership and top-tier sales performance

## EDUCATION / AFFILIATIONS

Jeff graduated from Marquette University (Milwaukee, WI) with a B.S. in Business Administration and a concentration in Marketing. In addition, Jeff is a licensed real estate managing broker in the state of Illinois.

Jeff is affiliated with a number of industry organizations including; SIOR, AIRE, WERC, and the I-39 Corridor Association. He is a founding member of Lee & Associates Supply Chain Consulting Group and a Board Member of Lee & Associates Asset Management, LLC.

Additionally, Jeff is a member of the Marquette University Club of Chicago and a member at Medinah Country Club.

Jeff is married and has three teenaged sons. He is a long term resident of the western suburb Glen Ellyn.