



Mark Leonard

Principal

*SPECIALIZING IN OFFICE AND
INVESTMENT PROPERTIES*

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PARTIAL CLIENT LIST

- ▶ Warner Brothers
- ▶ Intuit Corporation
- ▶ Bantry Holdings LLC
- ▶ Blue Cross
- ▶ Younan Properties
- ▶ GE Capital
- ▶ Cardinal Health
(disposition)
- ▶ University of Phoenix
- ▶ Arden Realty Inc.
- ▶ Kilroy Realty Corporation
- ▶ Quest Diagnostics
- ▶ Topa Management
- ▶ Embarcadero Capital
Partners
- ▶ Dassault Systems of
America
- ▶ River Rock Real Estate
Group
- ▶ Nearon Enterprises
- ▶ CARD Services

PROFILE

Mark Leonard is a Principal and Senior Vice President of Lee & Associates-LA North/Ventura Inc., a full-service commercial real estate company, specializing in office leasing and sales in the San Fernando and Conejo valleys.

Over the course of his 30-plus year career, he has represented some of the largest investors and clients in the country, and over the past five years he has successfully transacted more than 2 million square feet of sales and leases with a value in excess of \$800 million.

Mr. Leonard's current focus includes regional landlord and tenant representation. He takes great pride in having assisted some of his clients through their growth from small startups to mid-sized companies and, in some cases, through their transition from tenants to the owners of their own buildings.

CAREER HISTORY/ PROFESSIONAL RECOGNITION

Mr. Leonard has ranked among Lee's Top Producers and was named to the President's Circle of Excellence for nine years. He was honored as "Top Broker" in 2009. In 2013, Mr. Leonard was invited to speak at the Bisnow "Future of the Valley" conference in recognition of his standing and knowledge of the San Fernando Valley office market.

Prior to joining Lee & Associates he served as Senior Vice President with CB Richard Ellis (CBRE). He began his commercial real estate career in 1987 and earlier served at Charles Dunn Co. and Cushman & Wakefield.

ASSOCIATIONS/EDUCATION

- California State University, Northridge with double B.S. degree in Finance and Real Estate