

Cheri Blessing Principal

SPECIALIZING IN RETAIL, OFFICE, INVESTMENT PROPERTIES

PROFILE

Cheri Blessing is a Principal of Lee & Associates- LA North/Ventura Inc., specializing in sales and leasing of office, medical, industrial and retail properties throughout Los Angeles and Ventura Counties with an emphasis on the submarkets from the West San Fernando Valley through the city of Ventura.

Ms. Blessing's focus on the Conejo Valley gives her direct access to property owners, city officials and the area's active brokers, and ensures clients of rapid turnaround and the swift completion of transactions. She works extensively with landlords and tenants along Thousand Oaks Boulevard and understands the vision of the Thousand Oaks Specific Plan and its interrelationship with the Thousand Oaks General Plan, zoning and other municipal codes. Her relationships also provide clients with comprehensive and up-to-the-minute market data to inform their decision making.

A diligent communicator who prides herself on building long-term relationships with clients, Ms. Blessing successfully executed more than 500 transactions with a combined value in excess of \$100,000,000.00 over the course of her 31-year career. Her clients include both private and publicly held companies.

CAREER HISTORY/ PROFESSIONAL RECOGNITION

Prior to joining Lee, Ms. Blessing served as Senior Advisor at Sperry Van Ness where she was the top-producing office and industrial broker in the Woodland Hills office.

She began her commercial real estate career at Westcord Commercial Real Estate Services, before moving to Prudential California Realty to launch its commercial real estate division in Thousand Oaks, CA.

ASSOCIATIONS/AWARDS

- Member, American Institute of Realtors (AIR)
- Committee Member, City of Thousand Oaks Business Roundtable
- Member and Past President, Rotary Club of Westlake Village
- Member, International Council of Shopping Centers (ICSC)
- Multiple Paul Harris Fellow Award Recipient
- Past Administrative Secretary for the Thousand Oaks Boulevard Association

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PARTIAL CLIENT LIST

- Subway Restaurant
- Assistance League of Conejo Valley
- Domino's Pizza
- California State University,
 Channel Islands (CSUCI)
- Farmers Insurance
- Longevity Coffee
- Pacific Western Bank
- PS Business Parks
- Union Bank
- Fidelity National Title & Escrow
- Painting with a Twist
- Baskin Robbins Ice Cream
- NutriShop
- XCreek Recruiting

