



## BRAD RAWLINS

### Senior Vice President

SPECIALIZING IN  
OFFICE, MEDICAL AND  
INVESTMENT BROKERAGE

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#### PARTIAL CLIENT LIST

- ▶ IBM
- ▶ The Associates
- ▶ Novastar
- ▶ Pacificare
- ▶ C.E.O. Executive Suites
- ▶ FORMA
- ▶ Coldwell Banker Residential
- ▶ Dean Witter
- ▶ Mentorgraphics
- ▶ Mission Country Escrow
- ▶ City of Laguna Hills
- ▶ Hines Insurance
- ▶ Farmers Insurance
- ▶ British Petroleum
- ▶ Citicorp Savings
- ▶ Ralston Purina
- ▶ Mark IV Capital
- ▶ Sanderson J. Ray
- ▶ The Irvine Company
- ▶ South County Orthopedic Specialists
- ▶ Questar Construction
- ▶ Pacific Coast Pain Management
- ▶ Real Office Centers
- ▶ SC Homes
- ▶ T&S Properties
- ▶ Professional Real Estate Services

#### PROFILE

Mr. Rawlins, a licensed California Real Estate Broker, specializes in conventional and medical office marketing in the Orange County marketplace.

#### CAREER SUMMARY

Mr. Rawlins' commercial real estate career spans a period of 45 years, the last 31 of which were spent concentrating in the sales and leasing of office and medical buildings in Orange County. Prior to joining Lee & Associates, Mr. Rawlins was affiliated with CB Richard Ellis and specialized in the South Orange County and Inland Empire office markets. Mr. Rawlins is keenly aware of changing market conditions and has successfully represented Landlords and Tenants to maximize their respective positions in the marketplace over the years.

#### *Notable Transaction Experience:*

- Involved in excess of 825 lease and sale transactions in Orange County.
- Successfully negotiated over \$97,000,000 in real estate transactions for the 1986-2017 period while engaged in the Orange County marketplace.

#### EDUCATION

- Bachelor of Science in Real Estate and Finance, University of Southern California, Los Angeles
- State of California Real Estate Brokers License

#### AFFILIATIONS

- National Association of Industrial and Office Properties (NAIOP)
- Institute of Real Estate Management (IREM)
- South Orange County Chamber of Commerce
- AIR Commercial Real Estate Association

#### PERSONAL

Mr. Rawlins is married, has one son, and resides in Newport Beach.