



JON SAVOY

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President

SPECIALIZING
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PARTIAL CLIENT LIST

- ▶ Dembs Development
- ▶ Versa Development
- ▶ Century Development
- ▶ Top Build
- ▶ Kistler Instruments
- ▶ Comerica Bank
- ▶ New Bright Industries
- ▶ Great Lakes Ace
- ▶ TESTEK, Inc.
- ▶ Henry Ford Health Systems
- ▶ McNaughton-McKay

PROFILE

For more than 40 years, Jon Savoy, CCIM, SIOR has diligently served a diverse group of clients. Due to his in-depth market knowledge and innovative options, Jon has consistently created winning real estate opportunities. Today, he specializes primarily in the southeast Michigan industrial and R&D real estate markets. In his extensive career, Jon has managed more than 1,700 industrial real estate transactions. He has been involved in the land acquisition, design and development of over 350 build-to-suit facilities and speculative buildings.

CAREER SUMMARY

Widely recognized today as one of the top producers in the commercial real estate business, Jon began his career at a small brokerage company in Michigan and then moved successively to larger, more competitive national firms, including Colliers International, Signature Associates and Grubb & Ellis, where he served for over five years as the Senior Vice President, Director of Industrial Services. Jon has used his talent for understanding markets, brokering transactions and satisfying customers to build a strong sales track record.

ACHIEVEMENTS

Jon has been formally recognized for his achievements many times by his industry peers. The Michigan CCIM chapter named him "Michigan Broker of the Year." He was honored as "Broker of the Year" by Oakland County, Michigan, as "Power Broker" by the CoStar Group, and as "Most Valuable Broker in Detroit," by First Industrial Realty Trust. Midwest Real Estate News has honored Jon as one of its "Top Forty Over 40" for excellence in commercial real estate and has inducted him into the Commercial Real Estate Hall of Fame as one of the top commercial real estate professionals in the Midwest.

Achieving another milestone in his career, Jon opened the Lee & Associates of Michigan office in May 2005. Since then he has served as a mentor and motivator for the professional brokers who have joined his team.

Jon wrote and published Your Lee & Associates Advantage, a comprehensive sales and customer-management system which has been adopted nationally throughout the Lee & Associates organization.