



KELLY KOUKOU

BQLI

Executive Managing Director | Principal

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PARTIAL CLIENT LIST

- GSA/Federal Aviation Administration
- Queens County Bar Association
- Queens Volunteer Lawyers Project
- Mill Creek Development
- Terwilliger & Bartone
- McKinley Homes/DVL
- Bristol Assisted Living
- Sunrise Assisted Living
- Bank of America
- CVS CORUM
- AVANTI/HUMANA Health
- Amerita / United Health
- OptionCare
- AOM Infusion
- PSEG/LIPA
- Waste Management
- Rio Tinto/Alcon
- Goodwill Industries of Greater NY & Northern NJ
- Hudson Realty Capital LLC
- Madison Realty Capital
- Philips International Real Estate
- Long Island Rail Road
- Safeguard Storage

PROFILE

Kelly Koukou is an Executive Managing Director and Principal in Lee & Associates' New York office. He leads the Queens, Nassau, and Suffolk County practice and manages the Lee & Associates Long Island office.

CAREER SUMMARY

Mr. Koukou has 28 years of commercial real estate experience and has represented a diverse group of clients in industries ranging from retail, manufacturing, technology, education and marketing.

Prior to joining Lee & Associates in 2013, Mr. Koukou was a Senior Vice President at CBRE in their Long Island office. At CBRE his responsibilities included the leasing and sale of industrial properties. Before CBRE, Mr. Koukou was the Vice President of All Industrial Real Estate in Hauppauge, New York, where he sold and leased industrial properties.

Notable Recent Transactions Include:

- 74,000SF Lease to Federal Aviation Administration @ 1 old country rd.
- CVS / Corum lease 32,000 sf infusion center, Maspeth, Queens
- Queens Bar Association lease , Sutphin Blvd, Jamaica. NY
- Sale of 1 Old Country Road, Carle Place, 320,000 sf office to DBD Realty
- Sale of 585 Stewart Avenue, Garden City, 155,000 sf to KMR Realty
- Sale of 445/475 Northern Blvd, Great Neck to McKinley Group 54,000 sf
- Sale of Bank of America / AFRT Portfolio - 8 buildings totaling 313,000 sf
- Sale of 20-38 Garvies Point Road, Glen Cove, NY totaling 185,000 sf
- Sale of 99 Powerhouse Rd, Roslyn/1101 Stewart Ave, GC, NY totaling 140,000 sf

Notable Awards Include:

- Long Island Platinum Award
- Long Island Gold Award
- Million Dollar Club Award

EXPERIENCE

- 2013 to present: Executive Managing Director and Principal, Lee & Associates
- 2000 to 2013: Senior Vice President, CBRE

EDUCATION

- Boston University, Bachelor of Science

COMMUNITY INVOLVEMENT

- Long Island Development Corporation
- Queens Chamber of Commerce board member