



RICHARD MARCHISIO

PRINCIPAL

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PARTIAL CLIENT LIST

- ▶ Black & Decker
- ▶ Equitable
- ▶ Exxon
- ▶ Hartz Mountain
- ▶ Port Authority of NY/NJ
- ▶ Principal Financial
- ▶ Prologis
- ▶ Prudential
- ▶ Ralston Purina
- ▶ Seagis
- ▶ Shell Oil
- ▶ TA Realty
- ▶ TIAA-CREF
- ▶ Verizon

PROFILE

Richard (Rick) Marchisio is Co-Founder, President, and Principal of Lee & Associates New Jersey offices and is now Principal of Lee & Associates, WBE. Rick has guided clients through all aspects of the acquisition and disposition of industrial property throughout New Jersey. Recognizing a void, and hence a need for a full service commercial real estate services provider serving the needs of middle and upper middle market corporations and property owners in New Jersey was the catalyst for joining forces with Co-founder Brian Lynch to open Lee & Associates in New Jersey in early 2009.

CAREER SUMMARY

Prior to opening the Lee & Associates New Jersey office, Rick served as Executive Vice President and Managing Director of Grubb & Ellis Company New Jersey. His tenure as both a broker and as Managing Director with Grubb & Ellis stems back to early 1996. During the later half of this period of time he was responsible for all the company's service lines including brokerage, property management, consulting and project and construction management.

Rick was awarded the 2015 NAIOP Industrial Deal of the Year award in 2015 as well as the NJ NAIOP Volunteer of the Year award. Rick holds his New Jersey Real Estate Salesperson License.

EXPERIENCE

- 2023 - Present: Principal, Lee & Associates - WBE, LLC
- 2009 - 2023: President & Principal, Lee & Associates - New Jersey
- 2000 - 2009: Executive Vice President/Managing Director, Grubb & Ellis Company

EDUCATION

- Bachelor of Fine Arts, Carnegie Mellon University
- New Jersey Real Estate Salesperson License

AWARDS

- MAREJ #5 Top Lease Broker Team of 2023 Award

PROFESSIONAL AFFILIATIONS

- National Association of Industrial and Office Properties (NAIOP)
(Former Board of Trustee's Member)
- Head of Buildings and Grounds, Christ Church (Short Hills, New Jersey)