



MARK GRAYBILL, SIOR, CCIM

Principal

INDUSTRIAL, OFFICE,
TECHNOLOGY, LAND &
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DALLAS, TEXAS

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PARTIAL CLIENT LIST

Tenant Representation Clients:

- » Metl-Span
- » JF Petroleum
- » IB Roof Systems
- » GAF
- » Tennant Company
- » Standard Motor Products
- » Prestige Ameritech
- » H&E Equipment
- » Wieland
- » Basset Furniture

Landlord Representation Clients:

- » Prologis
- » First Industrial
- » Link Industrial
- » Principal
- » Eastgroup Properties
- » Cabot Properties
- » GID
- » ML Realty

PROFILE

Mark, a Principal at Lee & Associates DFW, specializes in representing industrial, office, land occupiers, and property owners in the Dallas/Fort Worth area. He began his career in 1995 as a real estate analyst, where he worked with top firms in the region conducting studies on land use, zoning, demographics, psychographics, and supply/demand trends. In 2004, Mark joined a leading commercial real estate advisory firm, and in 2006, he was part of the founding team for Lee & Associates' Dallas/Fort Worth office.

With over 30 years of experience, Mark combines his sharp analytical skills, quick wit, and effective communication abilities to provide expert advice on a wide range of real estate issues, including financial considerations, location dynamics, functionality, government regulations, property tax implications, and other intangible factors. His transparent, direct, and service-oriented approach is built on collaboration and trust, making him an invaluable resource for both occupants and owners when executing high-level transactions based on their commercial real estate needs.

On a national level, Mark continues to facilitate transactions and assignments in markets across North America for his clients. His extensive background in research, communication style, and analytical mind has provided him with a solid foundation to effectively support his clients both locally and across the country.

Mark and his family enjoy traveling and spending time outdoors, hunting, camping, ranching and on trips to the lake.

Recognition

- » Dallas Business Journal - Top North Texas Broker
- » Lee & Associates Top Producing Director
- » Dallas Business Journal - Heavy Hitters
- » CoStar Industrial Power Broker
- » Frequent Panelist on CRE Seminars & Presentations

EXPERIENCE

- » 2006-Present: Principal, Lee & Associates DFW
- » 2004-2006: NAI Stoneleigh Huff Brous McDowell
- » 2002-2004: North Texas Commercial Data Exchange
- » 1997-2002: Henry S. Miller
- » 1995-1997: Mohr Partners

EDUCATION

- » 2001: University of Texas at Dallas, Master of Public Affairs, Management
- » 2000: University of Texas at Dallas, Graduate Certificate - Geographic Information Systems
- » 1995: Southwest Texas State University, Bachelor of Science in Urban Planning

COMMUNITY INVOLVEMENT

- » 2019-Present: North Texas SIOR Board of Directors, Vice President
- » 2015-2018: North Texas Commercial Association of Realtors (NTCAR) Board of Directors
- » 2013-2014: North Texas CCIM Board of Directors
- » Cub Scouts - Pack 211, Assistant Den Leader
- » BSA Scouts - Troop 219, Assistant Scoutmaster