



## PHIL ROSENFELD, J.D.

Principal

**INDUSTRIAL, LANDLORD &  
TENANT REPRESENTATION  
SALES & ACQUISITIONS,  
CONSULTING  
DALLAS, TEXAS**

972.934.4040

469.222.4159

[prosenfeld@lee-associates.com](mailto:prosenfeld@lee-associates.com)  
[leedallas.com](http://leedallas.com)

14950 Quorum Drive  
Suite 100  
Dallas, TX 75254

### PARTIAL CLIENT LIST

- » Monit
- » Cullum Interests
- » GRM Document Management
- » Northstar Ceramics
- » Prologis
- » Link Industrial Properties
- » Learning Forward
- » Gourmet Foods
- » SWGR Management

### PROFILE

Phillip Rosenfeld is a Principal at Lee & Associates DFW specializing in landlord representation with product type expertise in Industrial, Office, and Retail. For Industrial, Phil concentrates on the industrial markets of South Stemmons and Northwest Dallas. For Office and Retail, Phil is primarily involved in Investment Sales of shopping centers and multi-tenant office buildings in DFW. Phil has also been involved in tenant representation, sales and acquisitions, as well as real estate consulting for industrial buildings.

Phil has consulted with investors such as Colony, Prologis, DCT and Monit, who needed assistance in increasing the occupancy of their large portfolio of industrial properties. In addition, Phil has represented several local families in procuring numerous retail properties in and around the Metroplex. Phil has also worked closely with companies such as Northstar Ceramics, who prefer to own as opposed to lease its facility. He represented companies such as Dr. Kracker, who made the decision that leasing is more cost effective.

Prior to joining Lee & Associates DFW, Phil worked at Colliers International, working with companies that preferred owning their real estate. Before joining Colliers in August 2005, Phil worked at Sprint PCS in their site development department, managing radio tower site acquisitions, including handling lease negotiations, environmental evaluations (NEPA and Phase 1 & II), & title and survey reviews.

Phil's real estate career began in 1994, working in both Houston and Dallas as a licensed attorney. He gained experience handling property sales, foreclosures, condominium regulations, landlord/tenant disputes, small business acquisitions, and probate work. Through his association with American Title Company, Phil specialized in curative title work primarily handling real estate and commercial cases including foreclosures, bankruptcies, property tax sales and construction defects (RCLA).

### EXPERIENCE

- » 2015-Present: Principal, Lee & Associates DFW
- » 2007-2015: Vice President, Colliers International
- » 2005-2007: Site Development Manager, Sprint PCS
- » 1994: Associate, Smith & Collins

### EDUCATION

- » Cleveland State University, Juris Doctorate
- » Texas A&M University, Bachelor of Business Administration in Management

### COMMUNITY INVOLVEMENT

- » North Texas Commercial Association of Realtors (NTCAR); Board of Directors, Executive Committee, Secretary
- » Texas Bar Association
- » Dallas Bar Association - Real Property Division
- » Texas A&M Alumni Association
- » Jewish Community Center of Dallas; Chairman of the Board; Board of Directors; Pre-School Committee Chair; Buildings & Ground Committee Chair; Finance & Membership Committees
- » Temple Shalom - Officer and Board of Trustees
- » JJ Pearce High School Athletic Booster Club - Pearce Basketball & Stampede Program
- » Northaven Campus Facilities Corporation - Board of Directors