



JIM MARTIN
SIOR
Senior Vice President

SPECIALIZING IN
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BROKERAGE

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PARTIAL CLIENT LIST

- ▶ 84 Lumber
- ▶ Allen Distribution
- ▶ American Container
- ▶ Amir Development
- ▶ AT&T
- ▶ Bank of America
- ▶ Best Logistics
- ▶ Bossard N.A.
- ▶ Bigge Crane
- ▶ California Tank Lines
- ▶ Carpenter Company
- ▶ CenterPoint Properties
- ▶ Chiquita Banana
- ▶ Covenant Transport
- ▶ Cranbrook Group
- ▶ Dermody Properties
- ▶ DHE-Dependable Highway Express
- ▶ Ferguson / Wolsely
- ▶ Future Foam
- ▶ GE/TIP
- ▶ Golden State Overnight
- ▶ Grimaud Farms
- ▶ Heritage Paper/Baycorr
- ▶ Hunsaker Development
- ▶ KMM Telecommunications
- ▶ Libitzky Holdings
- ▶ Mark III Engineering
- ▶ Massie & Company
- ▶ Mohawk Industries, Inc.
- ▶ Pacer International
- ▶ Panattoni Development
- ▶ Port of Stockton
- ▶ Prologis
- ▶ Raymond Investment Corp
- ▶ Scannell Properties
- ▶ Tri-West, LTD
- ▶ Union Pacific Railroad Company
- ▶ Wells Fargo Bank



PROFILE

Jim specializes in the sale and leasing of industrial/commercial properties throughout San Joaquin County, representing both institutional and local owners/users. Jim has been an industrial real estate broker with Lee & Associates in the Stockton office since 1996. In July 2000 he achieved Senior Shareholder status.

CAREER SUMMARY

- 16.9 million square feet of lease transactions with over \$475 million in consideration
- 19.6 million square feet of sale transactions with over \$669 million in consideration
- 768 acres of land transactions with over \$104.5 million in consideration
- 375,000 square feet of new speculative small building/industrial condominium projects

Notable Recent Transactions Include:

- Leased Investment Sale - 3001 Navone Rd, Stockton, CA - 200,000 SF
- Lease - 4580 Logistics Dr, Stockton, CA - 709,556 SF
- Owner/User Sale - 2651 E Byrd Ave, Fresno, CA 124,459 SF on 7.75 AC
- Leased Investment Sale - 1203 N Gertrude Ave, Stockton, CA - 200,000 SF on 8.74 AC
- Vacant Industrial Sale - 17100 S Harlan Rd, Lathrop, CA - 417,600 SF on 35 AC
- Land Sale - 801 Ralph Ave, Stockton, CA - 21.5 Acres
- Owner/User Sale - 4466 Pock Lane, Stockton, CA - 143,44 SF on 8.09 AC
- Land Sale - 1447 Mariani Ct, Tracy, CA - 11.9 Acres
- Lease - 815 International Pkwy, Tracy, CA - 116,957 SF
- Leased Investment Sale - 100 W. Valpico Rd, Tracy, CA - 118,000 SF on 17.43 AC
- Owner/User Sale - 15700 S. McKinley Ave, Lathrop, CA - 92,179 SF on 8.04 AC
- Owner/User Sale - 3932 Budweiser Ct, Stockton, CA - 96,349 SF on 8 AC
- Owner/User Sale - 1648 Shaw Rd, Stockton, CA - 49,000 SF on 15 AC

Notable Awards Include:

- 2012 Top Industrial Sale - SIOR Northern California Chapter
- Lee & Associates-Central Valley, Inc. Top Producer
2007, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021
- CoStar Power Broker - 2020
- Lee & Associates Circle of Excellence - 2022

EXPERIENCE

- 1996 to present: Lee & Associates / Principal

EDUCATION

- B.S. – Business Administration, University of Redlands, Redlands, California, 1996
- State of California Real Estate Sales License. 1996
- State of California Real Estate Broker License, 2022

AFFILIATIONS

- Society of Industrial and Office Realtors (SIOR)
- Warehousing Education & Research Council (WERC)
- Executive Club of Stockton
- Lee Distressed Property Services Group, providing Broker Opinion of Value (BOV) for owners, lenders and REO departments in order to facilitate the disposition of troubled/distressed assets via short sale, foreclosure or bank work-out throughout San Joaquin County focusing in Stockton, Tracy, Lodi, Lathrop and Manteca

LOCAL EXPERTISE. INTERNATIONAL REACH. WORLD CLASS.