



MICHAEL GOLDEN

NET LEASED INVESTMENTS - NATIONWIDE

Principal

O 760.448.2447

C 760.310.6567

F 760.929.9977

mgolden@lee-associates.com

lee-associates.com

1902 Wright Place, Suite 180
Carlsbad, CA 92008

License ID: 01359892

PARTIAL CLIENT LIST

- ▶ Breakfast Mug
- ▶ Caliber Auto Care
- ▶ Caliber Collision
- ▶ Dutch Bros.
- ▶ Dollar General
- ▶ Cat and Craft
- ▶ Fast Pace Urgent Care
- ▶ Goodwill
- ▶ Green-Go-Recycling
- ▶ Groomswell
- ▶ Jiffy Lube
- ▶ Juice Right
- ▶ Mandex
- ▶ Pacific Coast Lift
- ▶ Rite Aid
- ▶ Service First
- ▶ Shari's Management Corporation
- ▶ Solar Symphony
- ▶ Starbucks
- ▶ Tires 4 Less
- ▶ Tony Pepperoni
- ▶ Vascan Tile
- ▶ Walgreens

PROFILE

Mr. Michael Golden is a Principal with Lee & Associates in North San Diego County. He specializes in the sale of net leased investment properties nationwide. As part of the NNN Investment Group of Lee & Associates he uses a comprehensive and innovative approach in marketing initiatives, business strategy, and financing. Mr. Golden focuses on buy-side transactions, working with 1031 exchange and opportunistic buyers to help them achieve their goals. He excels at growing and protecting the assets of his clients.

Prior to joining Lee & Associates in 2016, Mr. Golden had a distinguished career in the Film and Entertainment Industry, where he achieved notable success. Complementing his creative pursuits, he also excelled in the financial sector as a top producer in the lending division for Smith Barney. These diverse experiences have equipped him with a unique blend of creativity, financial acumen, and strategic insight, which he continues to leverage in his current role.

The NNN Investment Group of Lee & Associates provides clients with a full-service net lease advisory offering that is truly client-centric. Their offering consists of property distributions, debt/equity placement, 1031 tax deferred exchange advisory, exclusive buyer representation, market intelligence, sale-leaseback advisory, and cutting edge national marketing strategies that deliver the most aggressive net leased investors across the country.

CAREER SUMMARY

Mr. Golden's career encompasses over 23 years of experience in finance and real estate.

- 2021 to present: Principal, Lee & Associates
- 2016 to 2021: Associate, Lee & Associates

Notable Achievements:

- 2020 San Diego Business Journal Rising Star Finalist
- 2019 Lee & Associates Humanitarian Award recipient
- 2019 Associate of the Year
- 2019 Top Associate Producer of the Year
- 2019 Top 8 Producer of the Year
- 1-Time #1 Producer of the Month
- 3-Time #2 Producer of the Month
- 1-Time #2 Producer for Q4
- 4-Time Top Associate Producer of the Month
- 2-Time Top Associate Deal of the Month
- 1-Time Top Associate Producer for Q4

During his career, Mr. Golden has achieved numerous awards and distinctions. Notably at Smith Barney, he held a #1 and #2 national ranking for two consecutive years and consistently ranked in the top 15 across all performance categories. Additionally, Mr. Golden generated and maintained a daily lending pipeline of \$53 million while leading a retail sales division of 175 employees across 38 states.

EDUCATION

- University of Hartford - Bachelor of Science, Business Administration
- Associate of Arts, Liberal Arts

CREDENTIALS & ASSOCIATIONS

- International Council of Shopping Centers (ICSC) member

COMMUNITY INVOLVEMENT

- MS Society
- Susan G. Komen Foundation
- Magdalena Ecke Family YMCA (Father-Daughter Adventure Princess Program)
- Tau Kappa Epsilon Fraternity Alumni