



STEVE CALDWELL

PERSONAL REAL ESTATE CORPORATION

Partner & Executive Vice President

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PARTIAL CLIENT LIST

- ▶ Beedie Group
- ▶ Taiga Forest Products
- ▶ Bentall Corp.
- ▶ Interfor
- ▶ JeldWen Windows & Doors
- ▶ Wesgar Industries
- ▶ Onni Developments
- ▶ The Hudsons Bay Company
- ▶ Chevron Canada Ltd.
- ▶ Amacon Development Group
- ▶ Bosa Development Corp.
- ▶ Convoy Supply
- ▶ Inland Kenworth Group
- ▶ BC Government
- ▶ Purolator Courier
- ▶ Smithrite Disposal Ltd.
- ▶ SNC Lavalin
- ▶ Oldcastle Glass
- ▶ Matcon Group

CAREER SUMMARY

Steve is a founding partner of Lee & Associates Vancouver. He is one of the managing partners and is also the designated industrial broker for the firm. He has over 39 years of experience in industrial real estate in Vancouver, having first entered the industry with Town Group Realty in 1977.

Throughout his career, Steve has consistently been the top producer at Lee & Associates Vancouver and one of the top commercial real estate brokers in the city. His tenacity and diligence are what sets him apart as a leader. He has an established list of clientele who refer to him regularly for advice and transactional services. He is actively involved with large multi-market clients, working with partners back east and in the U.S.

Given his experience and relationships, Steve has expertise in the transportation and trucking sector, manufacturing and distribution sectors, and has been involved in numerous investment transactions. Recently he has been very active in sales of buildings to owners-occupiers as well as individual sites transitioning to multi-family residential.

NOTABLE TRANSACTIONS

- 2015 Transaction Volume – \$124 Million Including \$107 Million of Sales
- 2016 Transaction Volume – \$135 Million Including \$110 Million of Sales

AWARDS RECOGNITION

- Guest speaker 3 times NAIOP Vancouver Breakfast
- Top producer 2014 DTZ Canada
- Top producer 2010-2016 DTZ Vancouver

EXPERIENCE

- 1977 to Present: Lee & Associates Vancouver

EDUCATION

- Bachelor of Commerce, Finance & Urban Land Economics, University of British Columbia

ASSOCIATIONS

- National Association of Industrial and Office Properties (NAIOP)
- Real Estate Board of Greater Vancouver (REBGV)
- Toastmasters



HUDSON'S BAY

