



RICHARD ERICKSON

Senior Vice President

**SPECIALIZATION IN OFFICE
& INVESTMENT BROKERAGE**

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PARTIAL CLIENT LIST

- ▶ Carat, LLC
- ▶ San Antonio Regional Hospital
- ▶ Riverside Medical Clinic
- ▶ KDC Development
- ▶ Altura Credit Union
- ▶ The Muller Company & GE Capital
- ▶ Nelson Development
- ▶ Regional Properties, Inc.
- ▶ Silagi Development and Management
- ▶ TDA Inc.
- ▶ Timberline Commercial Real Estate
- ▶ Turner Development

PROFILE

Rich Erickson has been with the Riverside office of Lee & Associates for over 29 years and is a Senior Vice President in the office leasing and sales division. Rich has extensive experience with landlord and tenant representation throughout the Inland Empire. Rich has finished in the "Top 5" producers for Lee & Associates' Riverside office and has been designated a "Power Broker" by CoStar several times. He has been directly involved in the sales and leasing of over 7,000,000 square feet of office space in the Inland Empire region.

Rich graduated with a Bachelor's of Science degree in Business Administration from the University of California, Riverside. He is active in the community and currently serves as a Board member and former Board Chair for Path of Life Ministries (an organization dedicated to eliminating homelessness in our region), a Board member a former Board Chair for Riverside Community Health Foundation Board of Directors. Rich has served on many other non-profit Boards and also consults and helps many other non-profit organizations in the Inland Empire.

In addition, Rich is a member of the Riverside Chambers of Commerce Executive Board, former Chair of the Economic Development Council and was a graduate of the Riverside Chambers Leadership Riverside Class of 2012. He previously served as a member of the Lee & Associates Riverside Board of Directors where he was elected by his peers to help shape and guide the company's vision. In 2025, Rich was asked to join the Monday Morning Group and serves as a Director with that organization.

NOTABLE TRANSACTIONS

- Represented Silagi Development in the sale of the Regency Tower, a 260,000 square foot building, to the County of Riverside for \$129 million
- Represented Regional Properties in their negotiations and leasing of their Riverside portfolio totaling over 260,000 square feet
- Represented KDC development in the sale of the Intellicenter, a 150,000 square foot building, to the Regents of the University of California
- Represented several owners/developers in the leasing and sales of over 400,000 square feet to the County of Riverside
- Represented Riverside Medical Clinic in a land sale acquisition of 12.5 gross acres for \$5.2 million
- Represented Altura Credit Union in the marketing and leasing of a 24,000 square foot former Bank Headquarters that was transitioned to a medical clinic totaling over \$10 million in consideration

AFFILIATIONS

- Licensed Broker - California
- Riverside Chamber of Commerce
- Member of The American Industrial Real Estate Association (AIR)

EDUCATION

- University of California, Riverside - B.S. Business Administration