



CARLY HAMILTON

Leasing Director

INDUSTRIAL & LAND

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PARTIAL CLIENT LIST

- ▶ Circle Industrial
- ▶ Penwood Real Estate
- ▶ TDA
- ▶ Muller Company
- ▶ Emeralds Investments
- ▶ ARES Management Corp
- ▶ Intersection Commercial Real Estate
- ▶ Caprock
- ▶ Essex Realty Management
- ▶ MCA Realty
- ▶ PacVentures
- ▶ Heslin Holdings

PROFILE

Carly is a Leasing Director specializing in industrial real estate working under Toby Tewell and Jeff Ruscigno, SIOR in the Lee & Associates Riverside office, which serves Southern California's "Inland Empire". Carly brings a robust background in sales, marketing and customer service and is an integral piece in the day-to-day operations of her team. Carly began working for Lee & Associates in 2012 as a Listing Coordinator, then later Marketing Assistant and now Leasing Director. Her diverse experience and strong interpersonal skills make her a tenacious advocate for property owners and tenants.

Carly handles all leasing activities and functions for over 1.5 Million square feet of commercial properties, primary multi-tenant parks. Carly handles leads, qualifies tenants, manages tours and marketing, negotiates terms and prepares and manages lease signings, guiding tenants from the initial call to handing over keys.

As a part of her duties, Carly maintains an extensive tenant/user database, creates and implements all outbound direct mail and e-mail campaigns, facilitates client requests, and ensures that all marketing updates are sent to clients on a regular basis.

Carly obtained her California Real Estate license on January 8, 2015 (DRE #01968295). Carly specializes in strategic marketing of commercial industrial properties to potential Tenants and Buyers, as well as assisting with listing assignments and maintain owner and investor databases.

Carly is a great asset to a team that has over 45 years of experience, having completed over 1,500 commercial transactions covering over 25 Million square feet of industrial properties in the Inland Empire.

CAREER SUMMARY

- 2012 - Present Lee & Associates Commercial Real Estate Services, Inc. - Riverside
- 2011 - 2012 US CAD INC
- 2006 - 2011 Placentia Yorba Linda Unified School District

ACHIEVEMENTS

- Member - The American Industrial Real Estate Association (AIR)
- California Real Estate Salesperson