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## **CLIENT LIST**

- ▶ Right of Way Inc
- **▶**Serpac
- ► Montgomery Hardware Co
- ► The William Fox Companies
- ► National Relocation Service
- ► Alta Pacific Bank
- ► Stellar Business Bank
- ▶ US Bank
- ► WF Construction
- ► Wells Fargo
- ► Casa Colina
- ► The Walton Company
- ► Assa Abloy

# **TODD LAUNCHBAUGH**

**Principal & Senior Vice President** 

SPECIALIZING IN INDUSTRIAL, OFFICE & INVESTMENT BROKERAGE

### **PROFILE**

Todd has specialized in the sale and leasing of industrial and office buildings in the San Gabriel Valley and western Inland Empire for over 34 years and has been a principal at Lee & Associates for over 31 years. His team represents Sellers, Buyers, Landlords, Tenants and Investors in transactions and consulting assignments. Todd and his team members: Mark White, Trent Howland and Justin Leewood, along with Marketing Coordinator, Renee Hooke, have developed a synergistic marketing team that has provided excellent results with a combined total of over 78 years of experience. Todd and his team consistently handle \$20-\$25 million per year in real estate transactions and are responsible for approximately 10-15% of the total annual transactions for the Ontario office of Lee & Associates (55 agents).

In 2015, Todd was appointed to the advisory board of Associates Equity Fund, and has been responsible to oversee the due diligence for the acquisition of over \$70,000,000 in commercial property throughout the United States.

In 2013, Todd was recognized at the Lee & Associates National Summit as a "Leader of Lee." This award has been awarded to less than 10 people in the history of Lee & Associates.

Todd has contributed to the sale or lease of over 40 million square feet of commercial real estate with a total consideration of more than \$800,000,000.

#### CAREER HISTORY

- 2021 University of La Verne Planned Giving Advisory Council
- 2015 Named to Advisory Board of Associates Equity Fund
- 2013 Named as a Leader of Lee
- 1995 Senior Vice President and Principal, Lee & Associates
- 1994 to 1995 Vice President, Lee & Associates
- 1993 & 1994 President's Circle
- 1993 Top Producing Associate
- 1992 Top Producing Associate
- 1989 to 1994 Associate, Lee & Associates
- 1987 to 1989 Nordstrom, Men's Suits & Sportswear (while in college)

# **EDUCATION**

- Bachelor of Science, Marketing California Polytechnic University, Pomona
- Associate of Science, Electronic Engineering Don Bosco Technical Institute

## **INVOLVEMENT**

Todd is a member of the American Industrial Real Estate Association (AIR), the Sigma Chi Fraternity and is a past President of the Glendora Rotary Club. He has been involved in the Business Development Committees for San Dimas and La Verne. His hobbies include playing soccer and sports car racing in the Spec Miata and Spec Mx5 road racing series.

