



KEN JONES, SIOR

AIR & NAIOP
Senior Vice President/Principal

SPECIALIZING IN
INDUSTRIAL, LAND,
INVESTMENT &
DEVELOPMENT

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PARTIAL CLIENT LIST

- ▣ Newcastle Partners
- ▣ Nuveen Real Estate
- ▣ Panattoni Development Company, Inc.
- ▣ Bentall Kennedy, LP
- ▣ Duke Realty Corporation
- ▣ Bluesky Management
- ▣ GF Properties
- ▣ Golden Tadco
- ▣ Rexford Industrial
- ▣ Yardney Water Mgmt. Systems
- ▣ Serve-Pro Industries
- ▣ Hydro-Scape Products
- ▣ Pal Management
- ▣ Castle Importing
- ▣ DWK Corporation
- ▣ O'Reilly Auto Parts
- ▣ Enterprise Property Company
- ▣ Patio Furniture Plus, Inc.
- ▣ Security Vault Works
- ▣ Artic Mechanical, Inc.
- ▣ The Bates Company
- ▣ BioScrip Infusion Services, Inc.
- ▣ Bray Sales-Southern California
- ▣ Adam Nutrition
- ▣ Sectran Security Inc.
- ▣ Party Planners West, Inc.
- ▣ WPT Industrial
- ▣ Link Logistics
- ▣ LBA Logistics / LBA Realty
- ▣ Greenlaw Partners

PROFILE

Mr. Jones is a licensed California Real Estate Salesperson and a graduate of the University of Southern California with a Bachelor's Degree in Business Administration. He began his career in real estate in 2005 at Lee & Associates-Ontario while attending and working towards his college degree. Mr. Jones continued his practice of real estate at Lee & Associates-Ontario throughout the remainder of his college career and began a full time position immediately following his graduation in 2007 at the Ontario office.

Mr. Jones specializes in the leasing, sales and development of industrial buildings in the Inland Empire West and East markets. In addition to applying an emphasis on long term relationships, Mr. Jones has placed ethics and integrity at the forefront of his business practices. He represents sellers, buyers, developers, landlords, tenants and investors in real estate transactions and consulting assignments. He has established himself as one of the leading experts of real estate needs for Industrial buildings primarily in the Inland Empire West and East markets.

Mr. Jones has consistently been one of the top producing associates in the Ontario office since his inception in the firm. In 2018 Mr. Jones was nominated and became a Senior Vice President/Principal at Lee & Associates – Ontario becoming one of the youngest agents to be given such title. He has continued to base his business model around long standing relationships, hard work ethic and integrity. Throughout his time in the Inland Empire, he has built and maintained relationships with institutional landlords, local business owners and building owners, as well as city officials in his market. All of those qualities, along with his strong work ethic has enabled him to become one of the most respected presences in the market. Using these qualities as the foundation of his business practice and paired with his production in real estate sales and leasing, in 2020 Mr. Jones received the prestigious designation as member of the Society of Industrial and Office Realtors (SIOR) becoming one of only 3,200 Real Estate Agents in the world to receive such designation.

EXPERIENCE

Since 2005, Mr. Jones has been part of selling and leasing over 7,600,000 square feet of commercial real estate with over \$550,000,000.00 of total consideration. His goal is to use his knowledge of the area and the market, as well as his strong work ethic, to maximize value to his clients and help them reach their goals. In 2021, Mr. Jones was recongized by CoStar as a Power Broker.

- 2018 to present: Senior Vice President/Principal, Lee & Associates-Ontario
- 2005 to 2018: Associate, Lee & Associates-Ontario

EDUCATION

- Bachelor of Science, Business Administration with Emphasis in Real Estate Finance
University of Southern California (USC)

COMMUNITY INVOLVEMENT

Mr. Jones is a member in good standing with the AIR Commercial Real Estate Association (AIR), NAIOP Developing Leaders within the Inland Empire and has been rewarded the honor of being named a member of the Society of Industrial and Office Realtors (SIOR).

- American Industrial Real Estate Association (AIR)
- NAIOP Developing Leaders – Inland Empire Chapter
- State of California Department of Real Estate
- Society of Industrial and Office Realtors (SIOR)
- National Association of Realtors