



## KEN GOULD

Senior Vice President/Principal

**SPECIALIZING  
IN INVESTMENT  
& RETAIL**

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### BIOGRAPHY

Ken Gould is currently a Senior Vice President and Principal of Lee & Associates - Newport Beach, a full service commercial real estate company and member of the Lee & Associates group of companies. A real estate veteran who began his career in 1984, Ken has successfully consummated over 800 leases and sales with a total consideration exceeding \$500,000,000.

Specializing in retail product type, professional services include:

- Exclusive marketing for sale / lease
- Exclusive tenant / buyer representation
- Single-tenant investment sales
- Property valuations
- Market analysis - tenant expansion
- Consulting

### CAREER HISTORY / PROFESSIONAL RECOGNITION

Prior to joining Lee & Associates - Newport Beach in 1990, Ken directed the expansion for the Dr. Beauchamp - Western Dental chain, adding 11 new offices at landmark locations in Southern California. He also directed the commercial division with a retail / office portfolio of over 500,000 square feet for a major Orange County syndicator. Ken received the Irvine Company "Broker of the Year" award in both 2001 and 2006.

### EDUCATION / AFFILIATIONS

- University of Southern California - Bachelor of Science - Business Administration
- Licensed Real Estate Broker, State of California
- Member of International Council of Shopping Centers (ICSC)
- Phi Delta Theta Fraternity

### PARTIAL CLIENT LIST

- ▶ Kelly Paper Company
- ▶ Wohl Investments
- ▶ Sherwin-Williams Paints
- ▶ Performance Bicycle Shop
- ▶ Patioworld
- ▶ Ethan Allen
- ▶ La-Z-Boy
- ▶ Thomasville Furniture
- ▶ Melvin Simon
- ▶ BayHarbor Management
- ▶ NuVision Federal Credit Union
- ▶ Ashley Furniture HomeStore
- ▶ LA Carpet
- ▶ Donahue Schriber
- ▶ Birtcher Development & Inv.
- ▶ Living Spaces Furniture
- ▶ Centinela Feed & Pet Supply
- ▶ Beverages & More (BevMo)
- ▶ California Home Fitness