



## SEAN AHERN

Senior Vice President/Principal

**SPECIALIZING IN  
OFFICE  
INDUSTRIAL  
& INVESTMENTS**

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01081324

### PARTIAL CLIENT LIST

- ▶ American Healthcare Investors
- ▶ AmTrust Financial Services, Inc.
- ▶ Apria Healthcare
- ▶ BKM Development
- ▶ CapRock Partners
- ▶ Carson Companies
- ▶ Comcast Cable
- ▶ Corning
- ▶ Daltile
- ▶ Fox Rent a Car
- ▶ Griffin Capital
- ▶ Kilroy Realty
- ▶ Loral Aeronautic
- ▶ Morton International
- ▶ National Bank of Southern California
- ▶ NEC
- ▶ Liberty National Bank
- ▶ Polaroid Corp.
- ▶ Pyramid Logistics
- ▶ Schwan's Enterprises, Inc.
- ▶ Smart & Final Inc.
- ▶ Thomas Bros. Maps
- ▶ Toyota Racing Development (TRD)
- ▶ Trimark USA
- ▶ Wells Real Estate Funds
- ▶ Xerox Corp.

### BIOGRAPHY

Sean Ahern is a Principal of Lee & Associates – Newport Beach and has specialized in representing private investors and institutional clients in Orange County with the sale and leasing of industrial, office and investment properties since 1994. Mr. Ahern has also served as an expert witness analyzing and determining property values with the Orange County Assessor's office. Over the course of his successful career, he has sold and/or leased over 500 transactions in Orange County.

Throughout his career, he has developed a reputation as a results-oriented professional and brings a vast array of skills and expertise to each assignment. His expertise includes creating value positioning the properties for lease or sale, developing creative marketing strategies and locating the best fit locations for tenants.

- Reducing Vacancy
- Maximizing Value/ Minimizing Risk, Increasing Cash Flow
- Proven Approach/ Exceptional Results for Success
- Strategic Real Estate Marketing
- Sale & Lease Negotiations
- Financial Modeling
- In-Depth Market Knowledge/ Property Evaluations

### CAREER HISTORY / PROFESSIONAL RECOGNITION

Sean joined the Newport Beach office of Lee & Associates in March 1995. Prior to joining Lee & Associates – Newport Beach, Sean began his career in 1994 with the Grubb & Ellis Company assisting the Corporate Services Group where he specialized in representing national corporations and landlords in Orange County in the leasing and sales of industrial, R&D and office properties.

#### *Honors in Commercial Real Estate include:*

- 14 Time Top 10 Producer - Newport Beach Office
- Ranked #2 Top Producer Newport Beach Office – 2010
- Principal – Lee & Associates – Newport Beach – 1999
- #1 Top Producing Associate – 1998
- Associate of the Year – 1997

### EDUCATION / AFFILIATIONS

- University of Arizona – Bachelor of Science; Business Administration
- Licensed Real Estate Broker – State of California (#01081324)