



MATT DURKIN

Associate

*SPECIALIZING
IN INDUSTRIAL
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PARTIAL CLIENT LIST

- ▶ Sloan Value Company
- ▶ Industrial Enterprises
- ▶ Secure Communications
- ▶ Rexford Industrial
- ▶ Express Manufacturing, Inc.
- ▶ Provenza Floors, Inc.
- ▶ Coast Spine & Sports Medicine
- ▶ Cantara Design
- ▶ Bokam Engineering
- ▶ Carr Construction
- ▶ Fringe Studios
- ▶ SWAT, LLC
- ▶ Quest Preservation
- ▶ Pacific Equity Group
- ▶ Hughes Electric
- ▶ HD Nutrition
- ▶ Neuro Comp Systems
- ▶ Spectrum Gas Products

BIOGRAPHY

Matt Durkin specializes in the sales and leasing of industrial and office properties primarily in the Airport Area and surrounding Orange County markets. Matt is recognized by clients for his work ethic, integrity, and extensive knowledge of the Orange County real estate market.

Matt strives to create quality relationships with clients by providing customized and creative solutions for every client's needs. Matt prides himself on providing excellent service and adding value in every transaction that always exceeds his clients' expectations.

His clients appreciate his thoroughness, diligence, and expertise in all areas of commercial real estate.

Some of the services that Matt is proud to offer include:

- Landlord/Seller Representation
- Tenant/Buyer Representation
- Investment Sale Analysis
- Strategic and aggressive real estate marketing solutions
- Commercial real estate consulting
- Complex market analysis
- In-depth property valuations

CAREER HISTORY / PROFESSIONAL RECOGNITION

Matt joined Lee & Associates - Irvine, Inc. in 2006 as a market research analyst intern while still attending Cal State University, Fullerton. In 2012, Matt joined Lee & Associates - Newport Beach to better serve his clients in his target markets.

He interned at Lee & Associates - Irvine, Inc., profiling over 4,000 commercial properties as a market research specialist while still attending college.

Matt often works closely with more senior brokers, combining his enthusiasm, knowledge, energy, and attention to detail with their years of experience and relationships.

In his young career, Matt has successfully completed over 2.5 million square feet of sale and lease transaction volume for a total of more than \$105 million in transaction value.

EDUCATION / AFFILIATIONS

- California State University of Fullerton - Bachelor of Arts
- AIR Commercial Real Estate Association