

# P. RANDALL BENTLEY CCIM, SIOR

President / Principal

SPECIALIZING IN **INDUSTRIAL** & INVESTMENT

#### **PROFILE**

Randall Bentley has been a commercial real estate industrial specialist in the Upstate SC market for 30 plus years. His influence is felt throughout the region and the state with more than 3000 completed assignments over the past several years totaling more than \$3 billion in value. Randall is rich in knowledge and experience and his expertise in the industrial field remains unsurpassed in the marketplace. Randall specializes in CRE development projects, acquisitions, dispositions, and leasing assignments. He is recognized as one of the top industrial CRE brokers in the Upstate, bar none. Randall's reputation reaches into the National realm as well; 23-year veteran of the elite SIOR and CCIM organizations. Randall has worked with hundreds of landlords and tenants over the years including such renowned clients and customers as Illinois Tool Works, Iron Mountain, Verizon, Bierrebi, Hubbell Lighting, S-L Distribution, a division of Lance Crackers, Rockwell Medical, Berliner Sielfabrick, Lennox International and many other companies and owners. Randall's industrial prowess has found itself on nearly every road, street, community and sector of the Upstate; there's not an area in the market that he has not touched in some way. Randall's vision for a Class A industrial market in Upstate SC led him to nearly single-handedly develop the renowned Pelham Road industrial market along the I-85 corridor in the late 1990's and early 21st Century. Randall's focus has always been on the local market and he has a knack and vision for taking a piece of dirt and molding it "from the ground up" into a profitable asset for his clients. His talents and know-how have served Upstate SC well in the past and for the on-going industrial market of the future.

## **D** 864.704.1050

C 864.444.2842

F 864.704.1041

## rbentley@lee-associates.com leegreenville.com

101 W. Court St., Suite A Greenville, SC 29601 License ID: 2953

#### NOTABLE CLIENT LIST

- Accurate Brazing
- Anixter
- Atlas Hydraulics
- Berliner Seilfabrik Play Equipment
- Conklin Metal Industries
- Ferguson Enterprises
- Griplock® Systems
- Hartness International / ITW
- Hill-Rom Company
- Intellisoft, Inc.
- Iron Mountain Information
- Isolite
- Lennox International, Inc.
- Mannington Mills
- Moresco USA
- Moventas
- One Liberty
- Optibelt Corporation
- Package Concepts & Materials
- Patterson Dental Supply
- Realtylink Industrial
- Rockwell Medical
- Schindler Elevator
- Siemens Real Estate
- S-L Distribution Company
- Sun Life Assurance Co.
- **USA Trucks**
- Woodward FST

## NOTABLE RECENT TRANSACTIONS

- \$10.28M Sale 155K Industrial Investment EastGroup Properties
- \$10.6M Sale 158K Industrial Investment EastGroup Properties
- \$4.9M Sale 80K Industrial Professional Builders Supply
- \$4.48M Lease 100K Industrial ALO Tennessee
- \$4.1M Sale 100K Industrial Mannington Mills
- \$2.12M Lease 80K Industrial Southeastern Corrugated
- \$3.2M Expansion 35K Industrial Santasalo Gears
- \$2.25M Lease 55K Industrial Trane

#### **EDUCATION**

- University of South Carolina Bachelor of Science, Business Administration
- SC Real Estate Broker & Broker-In-Charge License
- NC Real Estate Broker License
- CCIM (Certified Commercial Investment Member) Designation, 1994
- SIOR (Society of Industrial & Office Realtors) Designation, 1995

## **MEMBERSHIPS & ASSOCIATIONS**

- SIOR (Society of Industrial and Office Realtors)
- CCIM (Certified Commercial Investment Member)
- NAR (National Association of Realtors)
- SCAR (South Carolina Association of Realtors)
- GGAR (Greater Greenville Association of Realtors)
- NAIOP / South Carolina Chapter, President

## **COMMUNITY INVOLVEMENT**

- Chairman of Church Council, Advent United Methodist Church (2020 Present)
- Advent United Methodist Church, Building Committee, Chairman (2016 2020)
- Greenville County Planning Commission, Former Chairman
- Homes of Hope, Builds for Homeless, Fundraiser and Participant
- Habitat for Humanity, Builds for Homeless, CEO Build
- March Mission Madness, Mission Work for Local Communities, Participant
- United Way, Fundraiser

