



GREG GUGLIELMINO

Principal

*SPECIALIZING
IN INVESTMENT
BROKERAGE*

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PROFILE

Greg Guglielmino is a Principal at Lee & Associates, specializing in the acquisition and disposition of single and multi-tenant investment properties. Targeting office and industrial investment opportunities throughout the western United States, Greg partners with Steven Gonzalez, Principal and Marcus Muirhead, Principal.

As a strategic partner, Greg advises clients throughout acquisition, ownership and disposition to diversify risk and maximize return. An expert in financial modeling, property evaluation, detailed market research, and submarket trend analysis, Greg calculates current and potential value to pre-qualify each investment.

Greg has a proven track record of success working on behalf of private investors and institutional ownership in the acquisition and disposition of investment properties. He has completed transactions throughout Arizona and the United States through typical channels and bankruptcy proceedings. He is adept at understanding his clients' needs and helping them achieve their business objectives. Greg's ability to anticipate and respond to transaction issues ensures a smooth process for all parties.

CAREER SUMMARY

As a Commercial Investment Real Estate Advisor for Lee & Associates, Greg and his team have successfully completed the sale of over 300 investment properties totaling over \$1 billion throughout Metropolitan Phoenix, Arizona and other markets throughout the United States. Several of these transactions include:

- Fairytale Brownies HQ, Phoenix, AZ \$8,900,000
- Café Valley HQ, Phoenix, AZ \$42,000,000
- Café Valley – Indiana, Marion, IN \$34,553,151
- Civic Center Place, Fremont, CA \$39,250,000
- Papago Business Park, Phoenix, AZ \$13,400,000
- East Valley Medical Portfolio, Mesa, AZ \$32,250,000
- One 11 West Monroe, Phoenix, AZ \$22,000,000
- Paradise Valley Medical Plaza, Paradise Valley, AZ \$21,450,000
- Calendar Stick Business Park, Scottsdale, AZ \$9,900,000
- Demuro Corporate, Tempe, AZ \$10,200,000

EXPERIENCE

- 2017 to Present: Lee & Associates Arizona, Principal
- 2013 to 2017: Colliers International, Vice President Investments
- 2007 to 2013: Marcus & Millichap, Sr. Associate National Office & Industrial Properties Group

EDUCATION

- B.S. Interdisciplinary Studies - Small Business & Psychology, Arizona State University, Tempe, AZ



LOCAL EXPERTISE. INTERNATIONAL REACH. WORLD CLASS.