



CHRIS MCCLURG

Principal

SPECIALIZING
IN INDUSTRIAL
BROKERAGE

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PARTIAL CLIENT LIST

TENANT REPRESENTATION

- ▶ Central Arizona Supply
- ▶ Drive Time
- ▶ Elliot Auto Supply
- ▶ Factory Motor Parts
- ▶ Hyundai Corp.
- ▶ Joyin
- ▶ Parker & Sons
- ▶ United Parcel Service
- ▶ Walmart Corp.
- ▶ Wells Fargo Bank
- ▶ Westland Industries

LANDLORD REPRESENTATION

- ▶ Comunale Development
- ▶ Creation Development
- ▶ DPC Companies
- ▶ JP Morgan
- ▶ LGE Design Build
- ▶ Madison Ventures
- ▶ Metro Commercial Properties
- ▶ Phelan Development
- ▶ SunCap Development
- ▶ Principal Life
- ▶ Prologis Development
- ▶ Ryan Companies
- ▶ Thompson Thrift
- ▶ Via West Properties
- ▶ Wentworth Companies

PROFILE

Mr. McClurg is a licensed Arizona Real Estate Broker and a graduate of the University of Tennessee. Mr. McClurg specializes in the representation of landlords, tenants and developers specializing in the leasing and sales of industrial/flex properties and land in the Metropolitan Phoenix real estate market. Mr. McClurg's extensive knowledge of the Metropolitan Phoenix market is complemented by thorough analysis and marketing skills involving tenant relocation, tenant expansion, lease negotiations, market analysis and property marketing. These qualities, along with a strong work ethic, have enabled him to become a respected presence within the market.

CAREER SUMMARY

Mr. McClurg has completed over 1,500 transactions totaling over 31 million square feet valued in excess of \$950 million.

Notable Recent Transactions Include:

- Amazon 350,000 SF
- Principal Life Company 1,200,000 SF
- Creation Development 1,700,000 SF
- SunCap Development 650,000 SF
- Ryan Companies 1,000,000 SF
- Factory Motor Parts 500,000 SF

EXPERIENCE

- 1994 to present: Lee & Associates Arizona / Principal

ACHIEVEMENTS

- Lee & Associates Arizona Board Member 2009 - 2011
- Top 5 Producer 2006, 2007, 2011 - 2014, 2016 - 2022
- SIOR Member 2016 - Present

EDUCATION

- Bachelor of Science in Liberal Arts, University of Tennessee
- State of Arizona Real Estate License

COMMUNITY INVOLVEMENT

- President, Tri-Scottsdale (not for profit organization) 2012 - 2019
- US Triathlon All-American 2004 - 2017