



MATT FREDRICK

Principal

SPECIALIZING
IN INDUSTRIAL
BROKERAGE

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PARTIAL CLIENT LIST

- ▶ ABC Medical
- ▶ ADL Solutions
- ▶ Allegra Development
- ▶ Arcadia Management
- ▶ Broadcast Rental
- ▶ Cavco Industries
- ▶ Central AZ Supply
- ▶ Cohen Asset Management
- ▶ Cook Family Trust
- ▶ Factory Motor Parts
- ▶ Fluidic
- ▶ Greenwood & McKenzie
- ▶ Lawgistics
- ▶ MVP Trophies
- ▶ Ortho Sport
- ▶ Phantom Skinz
- ▶ PS Business Parks
- ▶ Reliance Management
- ▶ Rexford Industrial
- ▶ Tactical Concealment
- ▶ Tap Electric
- ▶ Texas Medical Distributors

PROFILE

Mr. Fredrick is a licensed Arizona Real Estate Broker and a graduate of Arizona State University. He is an active member of SIOR (Society of Industrial and Office Realtors). Mr. Fredrick specializes in the representation of landlords and tenants specializing in the leasing and sales of industrial properties in the Metropolitan Phoenix real estate market. Mr. Fredrick's extensive knowledge of the Metropolitan Phoenix market is complemented by thorough analysis and marketing skills involving tenant relocation, tenant expansion, lease negotiations, market analysis and property marketing. These qualities, along with a strong work ethic, have enabled him to become a respected presence within the market.

CAREER SUMMARY

Mr. Fredrick has completed over 800 transactions totaling over 5 million square feet valued in excess of \$300 million.

Notable Recent Transactions Include:

- Centerpoint Logistics Park, El Mirage 40 Acres
- 51st Avenue & Lower Buckeye, Phoenix 30 Acres
- 11001 Citrus Avenue, Fontana 203,000 SF
- 10250 W. Montebello Avenue, Glendale 118,000 SF
- 5328 W. Roosevelt, Phoenix 116,000 SF
- 7307 & 7427 E. Hampton, Mesa 102,000 SF
- 4346 E. Elwood, Phoenix 66,000 SF

EXPERIENCE

- 2012 to present: Lee & Associates Arizona / Principal
- 2005 to 2012: Lee & Associates Arizona / Associate
- 2004 to 2005: Lee & Associates Arizona / Sales Assistant
- 2003 to 2004: Lee & Associates Arizona / Researcher

ACHIEVEMENTS

- SIOR (Society of Industrial and Office Realtors)
- Certified Commercial Investment Member (CCIM) 101/102/103/104
- Member of Arizona Commercial Brokers Association
- Completed an average of 50+ transactions per year since 2005
- NAIOP (National Association of Industrial and Office Properties)

EDUCATION

- Bachelor of Arts in Social and Behavioral Sciences, Arizona State University