



STEVE FARRELL

Principal

*SPECIALIZING IN
CREATIVE PROPERTIES &
INDUSTRIAL BROKERAGE*

O 602.954.3746

C 602.524.1400

F 602.954.0510

sfarrell@lee-arizona.com

lee-associates.com

3200 E. Camelback Rd., Suite 100
Phoenix, AZ 85018

PARTIAL CLIENT LIST

- ▶ Allegis Realty Investors
- ▶ American Builders, Inc.
- ▶ Bedford Property Investors
- ▶ Bucci Development Company
- ▶ Carlson Real Estate Company
- ▶ DMC Investments
- ▶ Eagle Western Property Mgmt.
- ▶ Edelbrock Corporation
- ▶ Fifth-Third Bank
- ▶ Heitman Properties
- ▶ Hewson Company
- ▶ Hopewell Development
- ▶ Jackson-Shaw Company
- ▶ Koll Management Services
- ▶ Magee Homes
- ▶ Mellon/McMahan Financial Adv.
- ▶ Mission West Properties
- ▶ RREEF
- ▶ Teachers Insurance Annuity Co.
- ▶ The Shidler Group
- ▶ The Stearns Company
- ▶ Turken Industrial Properties

PROFILE

Mr. Farrell is one of twelve Lee & Associates Arizona's founding partners and a graduate of Arizona State University. Mr. Farrell specializes in the representation of landlords and tenants in the leasing and sales of office, industrial and investment properties in the Metropolitan Phoenix real estate market. Mr. Farrell's extensive knowledge of the Metropolitan Phoenix market is complemented by thorough analysis and marketing skills involving tenant relocation, tenant expansion, lease negotiations, market analysis and property marketing. These qualities, along with a strong work ethic, have enabled him to become a respected presence within the market.

CAREER SUMMARY

Mr. Farrell has completed over 1,000 transactions valued in excess of \$500 million and completed 101 sale/lease transactions in one calendar year.

Notable Recent Transactions Include:

- Choice Hotels 2 Acres
- Papa Johns Salads & Produce, Inc. 230,000 SF
- Black Family Trust 174,000 SF
- Shaller Anderson 100,000 SF
- S & M Moving & Storage 122,000 SF & 70,000 SF
- Southwest Center 60,000 SF
- HealthPort 55,000 SF

EXPERIENCE

- 36 Years of Commercial Real Estate experience in Metropolitan Phoenix
- 31 Years with Lee & Associates Arizona, Founding Partner

ACHIEVEMENTS

- Lee & Associates Arizona Board Member 2009 - 2011
- Top 5 Producer 2006, 2007, 2011, 2012, 2013, 2014, 2016 and 2016

EDUCATION

- Bachelor of Science in Purchasing and Materials Management, Arizona State University

COMMUNITY INVOLVEMENT

- Artist
- Avid Runner/Outdoorsman