



# CARTER M. GERARDO

## ASSOCIATE

**SPECIALIZING  
IN OFFICE  
BROKERAGE**

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### PARTIAL CLIENT LIST

- Ascentris
- Boyer
- Cardone Capital
- Cypress Office Properties
- Gaedeke Group
- Holualoa Companies
- Lincoln Property ompany
- McBride-Cohen Development
- Oaktree Capital Management
- Plaza Companies
- Regent Properties
- University Realty

### PROFILE

Mr. Gerardo is a licensed Arizona Real Estate Broker and a graduate of the University of Arizona Honors College. He is a member of NAIOP and continues to grow his presence in the Valley through various organizations. Specializing in both landlord and tenant representation of office properties, his background provides clients with a superior level of service delivery from negotiation, planning and analysis.

He has completed over 125 lease and sale transactions totaling over 400,000 square feet valued in excess of \$65 million.

### CAREER SUMMARY

As a commercial Real Estate Advisor for Lee & Associates, Mr. Gerardo has represented the interests of multiple landlords, developers, and tenants within Metropolitan Phoenix (or Maricopa County). The most noted of which include:

#### *Notable Recent Transactions Include:*

- Balfour Beatty – 40,000 SF
- Hilgart Wilson – 26,000 SF
- Applied Materials – 25,000 SF
- Alliant International University – 17,000 SF
- Avertium - 17,000 SF
- Raven Industries – 14,000 SF

### ACHIEVEMENTS

- Sold / Leased over 100 transactions
- Sold / Leased over 250,000 SF

### EDUCATION

- Bachelor of Science in Business Administration Degree
- Finance and Management Information Systems
- University of Arizona Honors College -(2015-2019) Cum Laude

### ORGANIZATIONS

- National Association for Industrial and Office Parks
- Sigma Phi Epsilon Fraternity Alumni