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Principal

PROFILE

Since joining Lee & Associates Charleston in August of 2000, Will has devoted his time focusing on retail development, leasing, and investment sales. He has successfully coordinated and assisted in the design and construction of multiple retail projects from small strip centers to larger mixed use developments, as well as negotiated hundreds of leases for retail tenants. He also specializes in net leased investment sales of single and multi-tenant properties.

SPECIALIZING IN RETAIL

In addition to Landlord representation, Will also represents Tenants in new location searches in Georgia, North Carolina, and South Carolina. Will has successfully represented Blockbuster, Firehouse Subs, Krispy Kreme, Cricket Wireless, Sprint, Edward Jones, America's Best, and many others.

Will is a 1994 graduate of the College of Charleston. In 2004, he received his CCIM designation (Certified Commercial Investment Members). In 2012, Will was promoted to Principal of Lee & Associates Charleston. He was the 2013 President of the South Carolina CCIM chapter and the 2015 Region 9 Regional Vice President for CCIM.

Will works with loyal and devoted service to his clients and helps manage their real estate investment in the best possible manner to achieve the highest results possible. In today's environment, that dedication and knowledge is a valuable tool to help navigate a more complete real estate market.

PROFESSIONAL AFFILIATIONS

- CoStar Power Broker, Retail 2011, 2012, 2013, 2016
- Charleston Trident Association of REALTORS® (CTAR) Commercial Realtor of the Year. 2013
- 2014 National Commercial Award Winner, National Associates of Realtors
- Licensed Real Estate Broker in South Carolina, North Carolina, and Georgia •
- Certified Commercial Investment Member (CCIM) •
- 2015 CCIM Region 9 RVP
- SC CCIM Chapter President, 2013
- Charleston Trident Association of REALTORS® (CTAR), Member
- Commercial Investment Division (CID) of CTAR •
- South Carolina Association of REALTORS® (SCAR), Member •
- National Association of REALTORS® (NAR), Member
- International Council of Shopping Centers (ICSC), Member
- 2013 South Carolina REALTORS® Board of Directors
- Inducted to National Association of REALTORS® Omega Tau Rho, 2017

CIVIC INVOLVEMENT

- East Cooper Outboard Motor Club
- College of Charleston Cougar Club Board of Directors

