



## JAKE POXON

Executive Vice President & Principal

*Specializing In  
Industrial, Land & Investment  
Brokerage*

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Commerce, California 90040  
Corporate ID: 01125429

License ID: 01968984

### PARTIAL CLIENT LIST

- ▶ Rexford Industrial
- ▶ Malarkey Roofing
- ▶ VIG Furniture
- ▶ Bank of America
- ▶ Entrada Collection
- ▶ Piazza Trucking
- ▶ Urgent Gear
- ▶ WM Textile
- ▶ IDS Real Estate Group
- ▶ Metal Products Engineering
- ▶ Alpert & Alpert
- ▶ Avila's Produce
- ▶ Sunrise Capital
- ▶ West Coast Archives
- ▶ French Fabrics
- ▶ Junior Drake
- ▶ M.C. Woodwork Pallets
- ▶ Boulevard Apparel
- ▶ Like Dreams
- ▶ Camfield Partners
- ▶ SGS Produce
- ▶ Sky Dental Supply
- ▶ Collective Concepts
- ▶ Italian Fabrics
- ▶ Mounir Trucking
- ▶ Beanstones
- ▶ Rhapsodielle
- ▶ Hampstead Properties
- ▶ Carribbean Blues
- ▶ Style Melody
- ▶ Sho Sho Fashion
- ▶ Pacific Giant
- ▶ Amy's House
- ▶ Samson Electronics
- ▶ Prime Sites Communications
- ▶ Arevalo Foods
- ▶ Capella USA
- ▶ CTD Machines
- ▶ Soprano
- ▶ Lugo Cutting

### PROFILE

Jake Poxon joined Lee & Associates in 2014 and has established himself as one of the top young brokers in the Central Market. Born and raised in Pasadena, Jake attended the University of Arizona and received a dual degree in Finance and Entrepreneurship.

Jake focuses his attention on serving the Vernon/Commerce industrial market. He has deep roots with the City of Vernon, as his great grandfather was instrumental in the founding of the city. Known for his work ethic and perseverance amongst his clients, Jake pounds the pavement every week to establish new relationships and dig up new opportunities.

Jake specializes in landlord and tenant representation, lease negotiations, owner-user sales, and the disposition of leased investments. His extensive knowledge of the central market has allowed him to expertly serve his clients.

### EDUCATION

2009 - 2014: University of Arizona  
Tucson, Arizona  
BSBA: Dual Major  
– Finance and Entrepreneurship

### EXPERIENCE

July 2014– Present: Lee & Associates®-Commerce, Inc.

### CORPORATE AND INDIVIDUAL MEMBERSHIPS

- American Industrial Real Estate Associates (AIR)
- Beta Theta Pi Fraternity
- Annandale Golf Club

### RECENT TRANSACTIONS

- Represented the Buyer in a 55,000 square foot sale transaction at 3155 Leonis Blvd in Vernon.
- Represented Lessee in a 100,000 square foot lease transaction in Vernon at 5500 Boyle Ave.
- Represented the Seller in a 100,000 square foot warehouse in Vernon.
- Represented both the Buyer and Seller in a 25,000 square foot leased investment.
- Represented both the Lessor and Lessee in a 28,000 square foot lease transaction
- Currently representing the Seller of a 125,000 square foot warehouse in Vernon with David Brandt & Jack Cline.
- Represented both the Seller and Buyer in a 43,000 square foot sale transaction in Vernon
- Represented both Lessor and Lessee in a 50,000 square foot lease transaction in Los Angeles
- Represented Lessee in a 70,000 square foot lease transaction in Vernon. Total Consideration: \$1,600,000
- Represented both Lessor and Lessee in a 102,000 square foot lease transaction in Vernon. Total Consideration: \$4,800,000
- Represented both Lessor and Lessee in a 92,000 square foot lease transaction in Vernon. Total Consideration: \$2,100,000
- Represented the seller in a 30,000 square foot warehouse sale transaction in Vernon.
- Represented the Seller in a 62,000 square foot sale transaction in Downtown Los Angeles. Total Consideration: \$10,000,000
- Represented both Lessor and Lessee in a 95,000 square foot lease transaction in Commerce
- Currently Representing the seller of a 46,000 square foot warehouse in Los Angeles
- Currently Representing the seller of a 42,000 square foot cold storage facility in Vernon