



## JEFFREY S. HUBBARD

Senior Vice President & Principal

*Specializing In  
Industrial, Land & Investment  
Brokerage*

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### PARTIAL CLIENT LIST

- ▶ O'Reilly Auto Parts
- ▶ Craig Realty Group Inc
- ▶ General Motors
- ▶ Johnson Wilshire
- ▶ Chalmers Equity Group
- ▶ Halopoff Properties
- ▶ Wells Fargo
- ▶ Bank of America
- ▶ Greif, Inc.
- ▶ H.A. Smith F.T.
- ▶ David Textiles, Inc.
- ▶ H.C. Foods, Inc
- ▶ Care Ambulance Services Inc
- ▶ U-Haul Co of CA Corp.

### PROFILE

Jeffrey Hubbard, a Senior Vice President and Principal of Lee & Associates®-Commercial Real Estate Services, Inc., is a real estate veteran whose career began in 1988. Jeff has successfully negotiated the acquisition and disposition of over eight hundred commercial property transactions valued at over \$900 million.

For the past thirty-two years Mr. Hubbard's geographic focus has been commercial and industrial real estate in Los Angeles County. Jeff represents corporations, family trusts and individuals with integrity and pragmatic work ethics for which he is well known. Utilizing leading edge technology, Jeff is thorough in his research of market conditions, providing his clients with comprehensive information and sound investment advice. Recent transactions include the sale of a 406,000 square foot and 375,000 square foot distribution facilities to O'Reilly Auto Parts valued at more than \$50 million.

### CAREER HISTORY / PROFESSIONAL RECOGNITION

Prior to joining Lee & Associates in February of 2006, Mr. Hubbard rose through the ranks at Colliers International to become a Senior Vice President and Partner. His professional achievements earned him the Circle of Excellence awarded annually from 1998 through 2006, Costar's Power Broker Awards and a top producer throughout his career there.

### EDUCATION

1979-1984 - University of Arizona - B.S. in Business Administration/Marketing

### AFFILIATIONS

- Member, American Industrial Real Estate Association (AIR) since 1988
- Member, Los Angeles Association of Realtors
- Member, City of Commerce Industrial Counsel
- President, Los Angelenos Orphanage Board, www.LAOF.com
- Board Member of Seagate for the past twenty years; a 980 single family housing development in Huntington Beach, Ca.
- University of Arizona 1979-1984, B.S. in Business, Minor in Marketing Administration/Marketing