



STEVE SHATAFIAN

Senior Vice President

*Specializing In
Industrial Sales & Leasing,
Land & Investment Brokerage*

PROFILE

Steve Shatafian began his real estate career with Lee & Associates® in 1987. Steve specializes in the sale and leasing of industrial properties in the San Gabriel Valley and Inland Empire. He is a Senior Vice President and Shareholder in the City of Industry office of Lee & Associates®.

CAREER SUMMARY

For the past 32 years Steve Shatafian has successfully completed in excess of 3,200 transactions representing various tenants, landlords, and investors, including the leasing of twenty-five industrial business parks within the Inland Empire, San Gabriel and Pomona Valleys. In his thirty-one year career, Steve has been one of the top performing brokers every year, and has consistently completed approximately 100 transactions per year. Steve has leased or sold in excess of 18,500,000 square feet of industrial space at a total consideration of over \$600,000,000.00.

EXPERIENCE

- 1989 to Present: Lee & Associates®, Senior Vice President
- 1987 to 1989: Lee & Associates®, Associate

AFFILIATIONS/ EDUCATION

- AIR Commercial Real Estate Association
- Bachelors of Arts in Sociology & Bachelor of Science-Business Administration, University of Redlands (1987)

REFERENCE LIST

- Hunsaker Family Trust:
Brian Hunsaker - 949.863.1390
- Peters Trust:
Sandra Peters - 310.859.0877
- Western Realty Investment:
Bruce Cowgill - 562.490.0098
- Rexford Industrial:
Matt Ehrlich - 310.966.1680
- Closet World Inc.:
Contact Provided Upon Request

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PARTIAL CLIENT LIST

- ▶ Hunsaker Family Trust
- ▶ Peters Trust
- ▶ Lewis Properties
- ▶ Charles Dunn Equities
- ▶ Weiss Properties, Inc.
- ▶ Burke Real Estate Group
- ▶ Western Realty Investments
- ▶ Rexford Industrial
- ▶ Bert-Co Industries
- ▶ Par Electric
- ▶ Marlee Manufacturing
- ▶ Lincoln In Property Co.
- ▶ Keystone Automotive
- ▶ Titan Foods
- ▶ Med Parmex
- ▶ Closet World
- ▶ Lights of America
- ▶ Armon Investments
- ▶ American Standard
- ▶ Black Creek