



John Espinosa

Senior Vice President
& Principal

*Specializing In Office, Industrial,
Retail & Investment Brokerage*

PROFILE

John Espinosa has been a licensed, practicing real estate agent in the State of California since 1999. With over twenty-two (22) years of commercial real estate experience and having earned the title of Principal Shareholder in the shortest allowable period of time with Lee & Associates®, John has successfully represented over 350 sale and lease transactions totaling in excess of \$500 million dollars. John was born and raised in Spain, went to college in Munich, Germany and then the University of Maryland before moving to California in 1997. He lives in Huntington Beach with his wife and two children.

CAREER SUMMARY

John has built his business in the greater Southern California area and has developed expertise in representing owner-users, tenants, landlords and developers in the marketing, acquisition, negotiation and development of commercial real estate.

As a principal owner of investment properties himself, John brings a personal understanding of ownership, representation and property valuation to assist his clients in properly and accurately determining values and market strategies for real estate acquisition/disposition.

This skill set and experience, coupled with the ability to build successful marketing and sales teams with the agents around him, has made John a respected and trusted agent within his market.

EXPERIENCE

- 2002 to Present: Lee & Associates®, Principal and Senior Vice President
- 1999 to 2002: Lee & Associates®, Associate

EDUCATION

- Bachelor of Arts in Speech Communication, cum laude
University of Maryland, College Park, MD
- Associates of Arts University of Maryland, Munich, Germany

MOST RECENT TRANSACTION OF NOTE

In May, John represented Baby Trend, Inc., the second largest distributor of baby cribs, car seats and accessories in the world, in the location and acquisition of a 450,000 square foot corporate headquarters and distribution facility. He worked directly with Prologis, the landlord, in securing a 10-year lease agreement.

AFFILIATIONS

- | | |
|---|----------------|
| • American Industrial Real Estate Association (AIR) | 1999-Present |
| • Board of Director, Lee & Associates® - Corp. ID # 101125429 | 2002 - Present |
| • Big Brothers Big Sisters, Mentor | 2006 - Present |
| • WSET Level 3 Award in Wine Recipient | |

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PARTIAL CLIENT LIST

- ▶ The Sieroty Company
- ▶ Baby Trend
- ▶ Prologis
- ▶ HCI Systems
- ▶ Summit Dev. Corp.
- ▶ NFI Industries
- ▶ C2C Industries, Inc.
- ▶ Price Manufacturing
- ▶ Island BBQ World
- ▶ Wal-Mart Stores East
- ▶ Yellow Box Corp.
- ▶ Corona Millworks, Inc.
- ▶ Yoshimura R&D of Amer.
- ▶ First Transit U.S.A.
- ▶ Hart & Huntington Racing
- ▶ Generation Construction
- ▶ Mason & Mason
- ▶ Cooler Master USA, Inc.
- ▶ Premiere Motorsports Gr.
- ▶ Amphaster Pharm., Inc.
- ▶ NHI Systems