



CHRIS GARCIA

SIOR
PRINCIPAL

MINNEAPOLIS, MN

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PARTIAL CLIENT LIST

- ▶ Progressive Systems, Inc.
- ▶ Independent Packing Services
- ▶ City of Minneapolis
- ▶ Pella Windows
- ▶ The ADS Group
- ▶ World Data Products
- ▶ BLM Technologies
- ▶ Interstate Partners

PROFILE

Chris Garcia is a founding Principal of the Lee and Associates Twin Cities office where he specializes in the sale and leasing of manufacturing, warehouse, and distribution buildings in the state of Minnesota. Chris' strengths include deep market knowledge, creative leasing solutions, negotiations, and lease execution.

Chris is part of the Lee and Associates network of 56 offices. The company, founded in 1978 offers industrial, office, retail, multi-family, land, and investment experts.

As a real estate Investor, Chris understands how Landlords make their real estate decisions. Each Landlord views and analyzes the transaction differently. It is important to understand the long term objective of the Tenant and Landlord to help both sides reach a satisfactory result.

In addition, Chris has the ability to identify real estate opportunities that may not be on the market or an obvious alternative for the Client. Off market and creative solutions are a distinct advantage in commercial real estate.

Notable Recent Transactions Include:

- 2016 - 800,000 SF Leased/Sold
- 2015 - 700,000 SF Leased/Sold
- 2014 - 800,000 SF Leased/Sold

Notable Awards Include:

- 2005 Northmarq Champions of Excellence in Leasing
- 2007 NAIOP Transaction of the Year
- 2008 Northmarq "Off-Shore Club" for top producing brokers
- 2013 Business Journal Diversity in Business Award
- 2017 Business Journal 40 Under 40 Award

EDUCATION

- Bachelor of Economics and Marketing from New Mexico State

COMMUNITY INVOLVEMENT

- Member of MEDA
- Member of Society of Industrial and Office Realtors (SIOR)
- Member of Council of Supply Chain Management Professionals (CSCMP)
- Board member for Minnesota Commercial Association of Realtors (MNCAR)
- Former Board member of Latino Economic Development Council