



JACOB MILITTI

Associate

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CAREER SUMMARY

Jacob embarked on his journey with Lee & Associates in February 2022, quickly making his mark by obtaining his Real Estate license in March of the same year. His swift transition from intern to a valuable member of the brokerage team showcases his dedication and passion for the real estate industry.

Drawing on his background, Jacob was an active participant in the Real Estate Investment and Networking club during his college years, honing his skills and building a robust network. Prior to joining Lee & Associates, he demonstrated his financial acumen as a Financial Representative at TD Ameritrade.

With a track record of success and a blend of real estate expertise and financial prowess, Jacob brings a unique and valuable perspective to the professional arena.

Notable Transaction History:

- Salvation Army
- GeoSupport Systems
- Capstone IT
- Paige Lee Photography
- T-source Male Medical

CLIENT RELATIONS

Jacob is renowned for his exceptional talent in cultivating and nurturing relationships, a skill that proves instrumental in connecting with current and prospective clients. Armed with superb communication skills—both verbal and written—Jacob sets a high standard for effective interaction. His commitment to staying meticulously organized and well-versed in market dynamics positions him as a reliable guide in the deals he facilitates.

A keen listener, Jacob goes beyond understanding his clients' needs; he anticipates them. This intuitive approach not only fosters trust but also aligns him seamlessly with clients, ensuring a shared vision and mutual understanding. With Jacob, clients don't just get a real estate professional; they gain a trusted partner committed to their success.

EDUCATION

- Iowa State University - Bachelor of Science in Finance

MEMBERSHIPS AND ASSOCIATIONS

- ALS in the Heartland Volunteer
- Greater Omaha Chamber
- Iowa State Alumni Association