



CONNOR STRODE

ASSOCIATE

INDUSTRIAL, LAND, AND
INVESTMENT
INLAND EMPIRE

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PARTIAL CLIENT LIST

- ▶ American Compaction Equipment
- ▶ Armon Investments
- ▶ Blue Sky Investment Group
- ▶ Cascade Corporation
- ▶ Classic Installs
- ▶ CMS Nextech
- ▶ Cobblestone Properties
- ▶ Edward Properties
- ▶ Erdtsieck Financial Corporation
- ▶ Europa Winery
- ▶ Fluid Gauge Company
- ▶ FragilePak Distribution
- ▶ Hoff Investments
- ▶ Inland Fleet Solutions
- ▶ Jacked Up Fitness
- ▶ MCA Realty
- ▶ Primally Pure
- ▶ Rev1 Engineering
- ▶ Saddleback Associates
- ▶ Sierra Nevada Investment Group
- ▶ Silagi Development and Management
- ▶ Springs Charter Schools

PROFILE

Connor Strode is an Associate with Lee & Associates – Riverside/Temecula Valley and specializes in representing landlords, tenants, sellers, and buyers for industrial, flex, investment, and land properties throughout Riverside County. Connor functions as a reliable and strategic consultant for his clients, delivering them an in-depth summary of market conditions and trends. His thorough market knowledge and meticulous approach aid his clients in making the most well-informed decisions regarding a specific property. He strives to optimize value for his clients through a tailored strategy, which is formulated by comprehending their preferences and requirements. Connor joined the Riverside office in November 2022, and completed over 50 sales and lease transactions in 2024 totaling over \$66 million in gross consideration.

CAREER SUMMARY

Recent Transactions Include:

- \$10.8 Million Service Commercial Land Development Sale (Temecula) – 14.36 Acres
- \$10.6 Million Industrial Building Sale (Temecula) – 42,406 SF
- \$9 Million Industrial Investment Sale (Temecula) – 39,105 SF
- \$7.7 Million Dollar Flex Industrial Building Sale (San Clemente) – 19,958 SF
- \$7.5 Million Multi-Family Land Development Sale (Temecula) – 8.27 Acres
- \$5.2 Million Industrial Owner User Sale (Murrieta) – 18,924 SF
- \$4.7 Million Industrial Building Lease (Riverside) – 127, 134 SF
- \$4.5 Million Industrial Building Lease (Temecula) – 38,714 SF
- \$4.3 Million Industrial Owner User Sale (Murrieta) – 15,610 SF

EXPERIENCE

- Lee and Associates Commercial Real Estate Services – Riverside
2022 to Present - Associate
 - o Sale of industrial, investment, and land properties
 - o Leasing of multi-tenant and freestanding industrial buildings
 - o Proficient in digital and email marketing and database management
- Lee and Associates Commercial Real Estate Services – North San Diego County
2021 to 2022 – Transitional Researcher for the Williams Roth Group
 - o Conducted company, property, and industry-specific research while managing and maintaining an internal database company and team-wide.
 - o Assisted in developing marketing and presentation materials for potential and past clientele while performing market research studies, surveys, and proforma analysis.

EDUCATION

- University of San Diego – (USD)
 - o Bachelor of Finance and Real Estate with a Minor in Marketing – Magna Cum Laude
 - o NCAA Division I FCS Football – 2017 and 2021
 - All-Academic Team – 2021
- State of California Real Estate License

AFFILIATIONS/ACCOMPLISHMENTS

- American Industrial Real Estate Association (AIR) Member
- National Association of Industrial and Office Professionals (NAIOP)
- Earned Q1, Q2, and Q3 2024 Associate of the Quarter for Lee and Associates ~ Riverside
- AIR CRE Next Mentorship Program - Class of 2024