



GAINES HANKS

Associate

*SPECIALIZATION IN
MULT-FAMILY &
INVESTMENT PROPERTIES*

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PROFILE

Gaines Hanks is an Associate with Lee & Associates - Nashville. Mr. Hanks began his real estate career at University of Mississippi when he started to lease apartments while earning his B.B.A. in Real Estate. He immediately began working with Marcus & Millichap on a multi-tenant retail team with his business partner, Bennett Maxwell. They joined a multifamily team in 2019 and worked exclusively with buyers and sellers for multifamily and retail investment properties. At Marcus & Millichap, they navigated over 79 million dollars worth of multifamily & retail investment properties to the closing table.

In 2021, Mr. Hanks joined Lee & Associates in Nashville and help begin and grow the Nashville office. With his expertise and knowledge in both the multifamily and retail sectors of commercial real estate, the Hanks & Maxwell team is specialized in the valuation, strategic planning, advisory, and investment sales roles of the commercial real estate industry. Since joining Lee Nashville, The Hanks & Maxwell team has closed over \$75 Million in transactions across multiple product types.

Gaines was born and raised in Baton Rouge, LA, where most of his family still lives today. Nashville has become home for Gaines throughout the past 5 years, and is excited to help it keep growing. In his free time, Gaines enjoys to hunt, fish, play golf and enjoy the outdoors.

EXPERIENCE

- 2021 - Present: Senior Associate, Lee & Associates - Nashville
- 2018 - 2021: Marcus & Millichap

EDUCATION

- B.B.A. - Real Estate | University of Mississippi

MEMBERSHIPS & ASSOCIATIONS

- National Multi-Housing Council
- National Eagle Scout Association
- Delta Waterfowl