



# YOUR NEW HOME IS ONLY STEPS AWAY

You're about to embark on one of the most exciting and rewarding journeys you'll make in your life. At times along the way, you'll probably feel thrilled and nervous and even overwhelmed. Not to worry. We've walked thousands of home buyers down this path. We're here to guide you and answer any questions you might have – including the ones you didn't know to ask.

✔ Means a buyer action is required.

## PRE-CONSTRUCTION PHASE



You're ready to begin your journey. The first step is signing the purchase agreement and submitting your earnest money and option deposit. Take a deep breath, you're on your way!

Consider using one of our preferred lenders and you could receive additional incentives like showroom allowance, closing cost assistance, or title policy paid.



Time to submit your initial loan application.

COMPLETION DATE



Within 8 days of signing the purchase agreement, you should receive your conditional approval letter from your lender.

COMPLETION DATE



This is the fun part! Pick out and get pricing on options you want for your new home, from features and finishes to cabinets, floors, and more. One of our experienced design consultants will guide you through this exciting process.

Complete this visit at the first available appointment date or within 10 days of signing your purchase agreement. Be prepared to sign off on all your selections and provide options deposits.

APPOINTMENT DATE



After the excitement of dreaming up your new home, you might feel anxious without another "to-do." Rest easy. While you wait, we're getting things done – like finalizing the building plans and obtaining necessary permits. It's all part of the build process.



Now that your loan is approved and we've received your permit from the city, your home will be slotted into the schedule to begin construction. Your Field Manager will reach out to you to schedule your pre-start meeting to review your plans.



Join your Field Manager at the pre-start meeting when we double-check that everyone is in agreement regarding the build. We know that open communication is essential to a smoother build with fewer surprises. In this meeting we will:

- Meet your Field Manager
- Review home plans & design selections
- Establish future check-ins and update methods to keep you informed
- Answer any questions you may have

MEETING DATE

## CONSTRUCTION PHASE



Let's build your new home! There's nothing like the thrill of knowing your foundation has been poured. It's not uncommon at this stage to feel like your home looks small. Don't worry, that feeling will change as we start the frame.



After the foundation is poured, skilled tradesmen will start the frame. At this point, you'll really start to get a feel for your new home.



This is your opportunity to review all plumbing, electrical, HVAC systems, and other "behind the wall" details before drywall is installed.

MEETING DATE



As the drywall is installed, you'll start to get a much better feel for your new home living spaces.



It's not uncommon to squeal with excitement as trim, cabinets, and fixtures are installed during this phase. We won't judge.



Our Quality Inspectors evaluate every one of our homes with a quality, top-to-bottom inspection. You can feel comfortable knowing you're buying a well-built home.

## POST-CONSTRUCTION PHASE



During this meeting, your Field Manager will educate you on the operation and care of your home systems, like plumbing, electrical and air conditioning. Our goal is for the home to be 100% complete at this time. If anything is outside our model home standard that needs correcting, your Field Manager will document it and commit to a time to have it completed. There's nothing to sweat here.

MEETING DATE



We'll walk through your new home with you and confirm that all of the items noted in the pre-close meeting have been addressed.

MEETING DATE

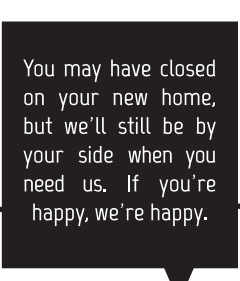


This is it! After you sign the closing documents and finalize any closing costs and down payment, your loan will be funded. Mission accomplished. Congratulations on your new home!

CLOSING DATE



Even though you've settled into your new HistoryMaker Home, we're still available to answer any questions or help fulfill warranty service requests should you have any concerns after closing. Our Customer Service Team is here to help, long after we hand over the keys.



You may have closed on your new home, but we'll still be by your side when you need us. If you're happy, we're happy.