



Base and Customization Pricing

In order to maintain integrity in advertising, while offering the most market and cost competitive pricing we can, we are pricing all plans and change requests "to order" in all communities. Our sales staff can take you through our risk-free "Agreement Pending Pricing" process in order to make a fully informed decision based on prices we can confidently lock in for you and continue to honor throughout construction, even in these times of escalating costs to construct. To serve you to our utmost capacity, we are offering customers two methods of proceeding with pricing and construction.

Please select and initial for only ONE option.

A. Expedited Design and Architecture:

This method will allow our customers who are sure of the plan and changes they would like to make, to forgo our typical extended time-frame for architectural design. We will price your chosen plan and all changes you desire in one round during our "Agreement Pending Pricing" process. All structural adjustments must be made in this round. Upon contract we will then draw the home, with your approved changes incorporated. We will show you this plan one time for final pricing of any remaining minor adjustments, not to include any wall movement or sqft changes. This second round will lead to the final "Bible set" building plan which cannot be changed. This method lets us shedule your start faster, allowing for more control in locking labor and supply costs. Acceptance amends the contract according to the parameters just described.

Intials: _____

OR

B. Traditional Design and Architecture:

This method will also utilize our "Agreement Pending Pricing" to price your chosen plan and changes. Upon contract it then follows our contract-outlined architectural and pricing process over the course of 45 days, 4 plan drawings for changes, and a 5th drawing to serve as the "Bible set" building plan. This method does not allow us to lock our costs in as early, and therefore will be priced 5% higher than the expedited method. Acceptance dictates your design and pricing process will conform with the contract parameters, and you accept the resulting elevated base price.

Intials: _____

Effective 4/2/2021