

## Co-Op Broker Policy

UPDATED 3/2022

Baessler Homes is committed to building and maintaining lasting relationships with our homebuyers as well as our local real estate community. To provide clarity to our partners in the real estate community, Baessler Homes adheres to the following Co-Op policy:

- 1. Broker/Agent must be registered as buyer's agent with Baessler Homes prior to buyer's second community visit. Registration may occur in any of the following ways:
  - a. Registered either in person with our on-site Community Sales Manager, or by homebuyer via on-site iPad registration.
  - b. Registered via phone or email with our on-site Community Sales Manager.
  - c. Registered with our Online Sales Consultant at BaesslerHomes.com.
- 2. Broker/Agent must be present at time of contract, unless otherwise approved by on-site Community Sales Manager.
- 3. Broker/Agent must be present at time of homebuyer's final walkthrough and closing, unless otherwise approved by on-site Community Sales Manager.
- 4. Broker/Agent must fulfill Colorado Real Estate Commission uniform duties.

ALL COMMISSIONS ARE PAID OFF OF BASE PRICE. COMMISSION PERCENTAGES ARE SUBJECT TO CHANGE WITHOUT NOTICE.