IOMEOWNER GUIDE REVIEW SECTION 4

Congratulations on your decision to purchase a **Destination Home! This** pathway illustrates each step to a successful building experience. We'll start by plugging in some estimated dates when to expect these benchmark activities. Use a pencil as we expect to fine tune our schedule along the way.



YOU'RE BUYING A HOME! TELL SOMEONE ABOUT IT.



HOMEWARD BOUND!



DESIGN SELECTION: CHECK! LOOK OUT MARTHA STEWART



CONSTRUCTION DEPOSIT/ **DRAFTING & CITY SUBMITTAL**



Purchase Agreement

All the wheels are about to be set in motion. Upon approval of a signed purchase agreement and receipt of earnest money, your home begins to take form.

2 Lender Letter

Bring your lending party into the picture as soon as you're able to determine what kind of loan, and the dollar amount that is best for you. They'll send us a letter declaring your status.

APPROXIMATE DATE

3 Design Center

Let the fun begin. Swatches, swatches, and more swatches. Your ideal home that exists in your mind will begin to materialize once you select the materials you'd like to personalize your new home.

APPROXIMATE DATE

4. Buyer Start Order

The Buyer Start Order is the official document that sets all wheels in motion to realize everything that to this point has been written on paper.

APPROXIMATE DATE

5 Referral Program

We are excited for every one of our homeowners through the building process. Take advantage of opportunities to share your excitement with your friends and qualify them and yourself for some nice giveaways.

NO PLACE LIKE HOME

STOCK UP ON BOXES

AND PACKING TAPE



CITY INSPECTION

DON'T FORGET TO

SET UP UTILITIES!



HOMEOWNER GUIDE SECTION 4:12



Approx. Dig Date

Get out the golden shovel. This is the day

we expect to begin moving soil on your

future home site. Safety first! Make sure

you're accompanied by your sales agent

when you visit your homesite.

WEEKLY CUSTOMER FOLLOW UP CALLS BEGIN



10 Final Inspection (Internal)

Each Destination Home is evaluated by our Director of Construction to assure it reaches our model home standards.

APPROXIMATE DATE

ROUNDING THE HOME STRETCH!

9 Progress Tour

This tour allows us to walk you through the home and show you all of the details we're tackling as your home nears completion. We'll also reconfirm the closing date.

APPROXIMATE DATE

S Frame Tour

Hard hats please! Things are really taking shape. It's time to walk through the home and see the progress. All your home's systems will be in place to view.

APPROXIMATE DATE



MOVING DAY CONGRATULATIONS!

APPROXIMATE DATE

WARRANTY PERIOD/ FEEDBACK SURVEYS

11 Homeowner Orientation

Our opportunity to present your home to you just prior to closing. Here you'll meet our warranty team and walk through each room of the home discussing helpful reminders of how to maintain your home.

APPROXIMATE DATE

12 Confirmation Tour

The confirmation tour allows us to revisit outstanding items with homeowners to show their completion. We also verify upcoming closing details.

APPROXIMATE DATE

13 Closing Process

The time has come to close on your home! We hope you've been practicing your signature. This will take place at a title company. Ask nice they'll let you keep your pen. Congratulations, you made it!

APPROXIMATE DATE

14 Customer Care

Don't think we'll forget you once you move into your home. We'll do our Primary Visit after 45 days or so and an Anniversary Visit after 11 months. We'll tackle items covered under the workmanship warranty.

APPROXIMATE PRIMARY VISIT DATE

6 Pre-construction

Meet the Construction Manager (CM) that will be building your home. The CM will review the home plans along with design options selected to assure that everyone is on the same page.

APPROXIMATE DATE



The following steps will help prepare and guide you through designing your home. As an additional help, you can make an appointment to browse through our design center prior to your actual appointment so you can get a feel for all the options to choose from.





THANK YOU HOUZZ, PINTEREST, MARTHA...



MARK YOUR CALENDARS.



'LOOK AT THIS STUFF, ISN'T IT NEAT...'



NEEDS, WANTS, LIKES, WISHES & MUST HAVES



1 DETERMINE LIKES

Home building requires Homework – Determine the mood you'd like in your new home: create pin boards, search online, magazines, etc...

2 SCHEDULE APPOINTMENT

Make your design appointment. Plan for a minimum of 5 hours and plan accordingly with child care and other commitments.

3 SHORT TOUR

Take a short tour upon arriving – Have fun shopping, but don't try to design everything all at once. Small bites.

4 NEEDS OUIZ

Consider your needs and lifestyle before considering design specifics. How do you want your home to feel? Let these answers direct your selections.

5 FLOORPLAN REVIEW

Review your floor plan and Personalization Options. Depending on where you'll spend most of your time can influence the design options you'll invest in.



NOW IT'S PERSONAL



YOUR INSIDE IS AS NICE AS YOUR OUTSIDE



TWO WORDS: CURB APPEAL.



SCORE OF '10' ON YOUR FLOOR ROUTINE



10 REVIEW SELECTIONS MADE

Make sure to double check your selections before you're done. If you've changed your mind on some options that may affect the other selections you've made as well.

SPECIAL PERSONALIZATIONS

Just because we haven't thought of it, doesn't mean it isn't possible. Personal Modification Requests (PMR's) can be drawn up and submitted from your design appointment.

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INTERIOR SELECTIONS

This is where most of your homework will pay off. Our designers are good at hand holding you through this if necessary. You'll do great!



Your designer will help you understand and choose the colors available to you based on your streetscape and your elevation style.

6 DEFINE FLOORING

Flooring can determine how activity flows in each space. Also, do you prefer mopping or vacuuming?



MOTHER NATURE'S SIGNATURE COLLECTION



IT'S REALLY HAPPENING



THANKS FOR KINDLY SHARING YOUR IDEAS.



SEE YOU AT THE PRE-CON!

11 NATURAL MATERIALS

We have to remind you that the natural characteristics of building materials can have a unique personality of their own therefore at times show varying attributes to smaller swatch samples.

12 DEPOSIT & FSO

This is the exciting step that sets the wheels in motion in making a floor plan on paper a real-life structure just the way you want it.

13 CUSTOMER SURVEY

Our company is what it is because of customer feedback. Let us know about your experience and thoughts on what's working well, or ideas for improvement.

14 NEXT STEPS

Here is a behind-the-scenes glimpse of what happens until we see you at the preconstruction meeting: Drafting, estimating, lending confirmation, design review board, and city permits.

