

# Michigan Has a Real Economic Stake in Negotiations to Modernize NAFTA



For more than two decades, NAFTA has supported jobs and the economy in Michigan. Successful negotiations to update NAFTA should expand on, not diminish, the many benefits this U.S. trade agreement has already created.

## Supporting Jobs

**311,500**

Michigan jobs supported by U.S. trade (exports and imports) with Canada and Mexico in 2016

## Opening Markets

**\$37 B**

Michigan goods and services exports to NAFTA partners in 2016

## Adding Value

**59%**

Share of Michigan imports from Canada and Mexico used as inputs by U.S. producers in 2016

## Boosting Goods & Services Exports

Michigan Exports to NAFTA Partners, Billion Dollars



### Services

\$1.6 Billion in 2016



### Goods

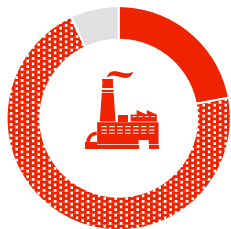
\$36 Billion in 2016

## Sustaining Industry Growth

Share of Michigan Exports Globally to NAFTA Partners for Select Sectors, 2016

### Iron, Steel & Ferroalloys

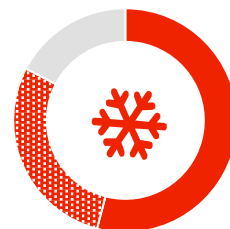
- Mexico
- Canada
- Rest of World



**93%**

(\$897 million)

### HVAC & Refrigeration Equipment



**83%**

(\$351 million)

### Motor Vehicles



**73%**

(\$8.1 billion)