California Would be Harmed by Withdrawing from NAFTA

By raising the costs of California exports and imports, a U.S. withdrawal from NAFTA would make California businesses and farmers less competitive, resulting in losses of jobs and production in the state and exports from the state to Canada and Mexico.

**Jobs Are Lost**

-215,750

Estimated number of California jobs lost if NAFTA is terminated

**Exports Drop**

-17%

Estimated decline in California exports to Canada and Mexico if NAFTA is terminated

**Output Declines**

-$16.7 billion

Estimated decline in California production if NAFTA is terminated

### Vulnerable California Export Sectors

Estimated declines in select exports to Canada and Mexico if NAFTA is terminated ($ Millions)

<table>
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<tr>
<th>Sector</th>
<th>Travel Services</th>
<th>Fruits &amp; Tree Nuts</th>
<th>Auto Parts</th>
<th>Vegetables &amp; Melons</th>
<th>Misc. Foods</th>
<th>Computer Equipment</th>
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<td>Travel Services</td>
<td>-$796</td>
<td>-$614</td>
<td>-$586</td>
<td>-$450</td>
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$9.8 billion decline in California exports to NAFTA partners:

- $4.5 billion in California exports to Canada
- $5.3 billion in California exports to Mexico

### Vulnerable California Export Products

Estimated declines in select exports to Canada and Mexico if NAFTA is terminated

- $135 million
  - Parts for motor vehicle bodies
    - Export Market: Mexico
    - Export Value: $416 million
    - Higher Tariff Rate: Up to 5%

- $97 million
  - Soups and broths
    - Export Market: Mexico
    - Export Value: $150 million
    - Higher Tariff Rate: 10%

- $69 million
  - Fresh grapes
    - Export Market: Canada
    - Export Value: $314 million
    - Higher Tariff Rate: Up to 6%

For general information and inquiries, contact Paul DeLaney: pdelaney@brt.org.