Michigan Depends on Trade with Canada and Mexico

**Supporting Jobs**

338,300

Michigan jobs supported by U.S. trade (exports and imports) with Canada and Mexico in 2017

**Opening Markets**

$39.1 B

Michigan goods and services exports to Canada and Mexico in 2017

**Adding Value**

59%

Share of Michigan imports from Canada and Mexico used as inputs by U.S. producers in 2017

**Boosting Goods & Services Exports**

Michigan Exports to Canada and Mexico, Billion Dollars

- **Services**
  - $1.7 Billion in 2017 (32% Growth Since 2007)

- **Goods**
  - $37.3 Billion in 2017 (21% Growth Since 2007)

**Sustaining Industry Growth**

Share of Michigan Exports Globally to Canada and Mexico for Select Sectors, 2017

- **Iron, Steel & Ferroalloys**
  - 91% (Mexico), 8% (Canada), 1% (Rest of World), ($1.1 billion)

- **HVAC & Refrigeration Equipment**
  - 85% (Mexico), 15% (Canada), 0% (Rest of World), ($366 million)

- **Motor Vehicles**
  - 70% (Mexico), 20% (Canada), 10% (Rest of World), ($8.5 billion)

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