to Family Businesses rectory of Advisers ATHLETICS: A Family Business in Three Acts The first business prospered for 30 years before succumbing to foreign competition. The second became a New Hampshire institution now considering a path to the future. The third launched in 2016 with a business plan to vie with some of the largest competitors in the world. PLUS Recruiting council members From left: Kyle York, Evan York, Working with a financial adviser Don York, Travis York, Gail York, Accounting lessons for the next generation Tyler York and Dylan York.

TRANSITIONS WEST 2016

November 9-11 | Pointe Hilton Tapatio Cliffs Resort | Phoenix, AZ

Conference offered advice on owner engagement

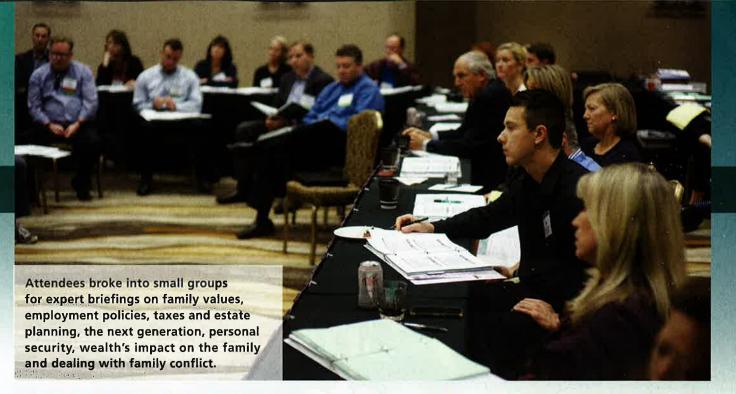


Transitions West 2016 drew 240 attendees, representing 76 business families.



Above: From left, Greg Waggoner, board member, Leupold & Stevens Inc.; Stacy Mello, senior director, planning and communication, A. Duda & Sons Inc.; Jerry Fat, president/CEO, Frank Fat Properties, Fat City Inc., Frank Fat Inc.; and moderator Scott Winget of Ascent Private Capital Management discussed family dynamics between active and inactive shareholders.

Left: Robert H. Rock, chairman, MLR Holdings LLC, and Elizabeth Bloch-Uhlmann, board member, Marion and Henry Bloch Foundation, spoke about Henry Bloch's decision to create the foundation, which supports organizations that serve Greater Kansas City, the hometown of H&R Block.





From left: Don Freeman, chairman, Freeman; Christin Cardone McClave, chief people officer and board member, Cardone Industries; Sheldon G. Wittwer, chairman of the board. Wittwer Inc. and Wittwer Hospitality; and moderator Rhona Vogel of Vogel Consulting discussed 'The Mechanics of Ownership, Dividends and Liquidity.'



