

BMW of North America, LLC

Pricing Guide
Model Year 2016
Suggested Retail Price

M3 M4 (F80_F82_F83)
Effective March 11, 2016



		M3 Sedan	M4 Coupe	M4 Convertible
Start of Production		07/2015	07/2015	07/2015
Base Price U.S.A. Port of Entry*		\$63,500	\$65,700	\$74,200
Base Price Euro Deliver Munich Pick Up		\$60,325	\$62,415	\$70,490
Non-Metallic		STD	STD	STD
300	Alpine White	x	x	x
Metallic		\$550	\$550	\$550
475	Black Sapphire Metallic	x	x	x
A29	Silverstone Metallic	x	x	x
A96	Mineral White Metallic	x	x	x
B39	Mineral Grey Metallic	x	x	x
B50	Sakhir Orange Metallic	x	p1	x
B67	Austin Yellow Metallic	x	x	x
B68	Yas Marina Blue Metallic	x	x	x
S34	Azurite Black Metallic	\$1,950	\$1,950	\$1,950
X08	Champagne Quartz Metallic	\$1,950	\$1,950	\$1,950
X10	Tanzanite Blue Metallic	\$1,950	\$1,950	\$1,950
X12	Smoked topaz metallic	\$1,950	\$1,950	\$1,950
Priority 1 Metallic			\$550	
B50	Sakhir Orange Metallic		x	
Upholstery				
CS	Cloth/Leather Combination	NC	NC	
CSAT	Cloth/Leather combination Carbonstructure Anthracite/Black <i>Included in package</i> <i>CSAT and ZEC will delete 496 from the order</i>	x ZEC x	x ZEC	
LK	Extended Merino Leather <i>In combination with ZEC</i>	\$950 NC	\$950 NC	STD
LKA9	Silverstone Extended Merino Leather	x	x	x
LKDA	Sakhir Orange/Black Extended Merino Leather	x	x	x
LKJR	Sonoma Beige Extended Merino Leather <i>LKJR cannot be ordered with ZCP</i>	x x	x x	x
LKSW	Black Extended Merino Leather	x	x	x
X3	Full Merino Leather <i>In combination with ZEC</i> <i>Full Merino Leather will add 417 to the order</i>	\$3,600 \$2,650 x	\$3,500 \$2,550	\$2,550
X3A9	Silverstone Full Merino Leather	x	x	x
X3DA	Sakhir Orange/Black Full Merino Leather	x	x	x
X3JR	Sonoma Beige Full Merino Leather <i>X3JR cannot be ordered with ZCP</i>	x x	x x	x
X3SW	Black Full Merino Leather	x	x	x
ZA	(Ind) Extended Merino Leather <i>In combination with ZEC</i>	\$2,300 \$1,350	\$2,300 \$1,350	\$1,350
ZAG8	Golden Brown Extended Merino Leather	x	x	x
ZAML	Nutmeg Extended Merino Leather	x	x	x
ZAOW	Opal White Extended Merino Leather	x	x	x
ZAP5	Amaro Brown Extended Merino Leather	x	x	x
ZAWT	Cohiba Brown / Black Extended Merino Leather	x	x	x

BMW of North America, LLC

Pricing Guide
Model Year 2016
Suggested Retail Price

M3 M4 (F80_F82_F83)
Effective March 11, 2016



		M3 Sedan	M4 Coupe	M4 Convertible
Packages				
ZCP	Competition Package	\$5,500 (SOP 03/16)	\$5,500 (SOP 03/16)	\$5,000 (SOP 03/16)
21T	20" Forged Light Alloy Wheel Star-spoke Style 666 M with Mixed Performance Tires (20x9.0, 265/30 R20 front and 20x10.0, 285/30 R20 rear)	x	x	x
2VF	Adaptive M Suspension	x	x	x
7M9	BMW Individual high-gloss Shadow Line with extended contents	x	x	x
7MA	Competition Package	x	x	x
7MN	M Competition package	x	x	x
	444hp, new settings for suspension, DSC and Active M Differential. Visit PKOD for full details. For F80/F82 models, Black Full Merino Leather Trim with Silverstone stitching (Z1XX) is available via special request - contact Regional Distribution Office.	x	x	x
	ZCP will delete STD or 100% equipment 488	x	x	
	ZCP cannot be ordered with LKJR or X3JR	x	x	
ZDB	Driver Assistance Plus	\$1,700	\$1,700	\$1,700
5AG	Active Blind Spot Detection	x	x	x
5AS	Active Driving Assistant	x	x	x
5DL	Side and Top View Cameras	x	x	x
8TH	Speed Limit Info	x	x	x
	Note: Active Driving Assistant includes Lane Departure Warning, Forward Collision Warning, Pedestrian Warning and City Collision Mitigation.	x	x	x
	ZDB requires ordering ZEC	x	x	x
ZEC	Executive Package	\$3,500	\$3,200	\$2,800
248	Heated Steering Wheel	x	x	x
3AG	Rear view camera	x	x	x
496	Heated rear seats	x		
4NH	Neck Warmer			x
502	Retractable headlight washers	x	x	x
508	Park Distance Control	x	x	x
610	Head-up Display	x	x	x
CSAT	Cloth/Leather combination Carbonstructure Anthracite/Black	x	x	
	or LK Extended Merino Leather	+ \$0	+ \$0	
	or X3 Full Merino Leather	+ \$2,650	+ \$2,550	
	or ZA (Ind) Extended Merino Leather	+ \$1,350	+ \$1,350	
	ZEC and CSAT will delete 496 from the order	x		
ZLP	Lighting Package	\$1,900	\$1,900	\$1,900
552	Adaptive Full LED Lights	x	x	x
5AC	Automatic high beams	x	x	x
	ZLP will delete STD or 100% equipment 522 and 524	x	x	x
Options				
2MK	M Double-clutch Transmission with Drivelogic	\$2,900	\$2,900	\$2,900
2NK	M Carbon Ceramic Brakes	\$8,150	\$8,150	\$8,150
	2NK requires ordering 2VY, 2VZ or ZCP	x	x	x
2VF	Adaptive M Suspension	\$1,000	\$1,000	\$1,000
	Included in package	ZCP	ZCP	ZCP
2VY	19" Light Alloy Wheel Double-Spoke Style437 M with Mixed Performance Tires (19x9.0, 255/35 R19 front and 19x10.0, 275/35 R19 rear)	\$1,200	\$1,200	\$1,200
2VZ	19" Black Light-Alloy Wheel Double-SpokeStyle 437 M with Mixed Perf. Tires (19x9.0, 255/35 R19 front and 19x10.0, 275/35 R19 rear)	\$1,200	\$1,200	\$1,200
403	Moonroof	NC	NC	
415	Power rear sunshade	\$575	\$350	
	In combination with Full Merino Leather	350		
	415 will add 417 to the order	x		
	Note: 417 - Rear manual side window shades			
4FU	Fineline Anthracite Wood Trim with PearlGloss Chrome highlight	NC	NC	NC
4WK	Aluminum Blade Interior Trim with Black Chrome highlight	NC	NC	NC

BMW of North America, LLC

Pricing Guide
Model Year 2016
Suggested Retail Price

M3 M4 (F80_F82_F83)
Effective March 11, 2016



		M3 Sedan	M4 Coupe	M4 Convertible
Options				
5DL	Side and Top View Cameras <i>Included in package</i> <i>5DL requires ordering ZEC</i>	\$750 ZDB x	\$750 ZDB x	\$750 ZDB x
5DP	Parking Assistant <i>5DP requires ordering ZEC</i>	\$500 x	\$500 x	\$500 x
6NS	Enhanced USB and Bluetooth plus Smartphone Integration	\$350	\$350	\$350
XE5	Dark Red Sycamore Wood trim	\$1,080	\$1,080	\$1,080
XE7	Piano Finish Black Trim	\$1,080	\$1,080	\$1,080
XEX	White Ash Grain Wood Trim	\$1,080	\$1,080	\$1,080

Other Charges				
Destination & Handling		\$995	\$995	\$995





Standard				
1CA	CO2 relevant vehicles	STD	STD	STD
1CC	Automatic Start/Stop function	STD	STD	STD
216	Servotronic	STD	STD	STD
249	Multifunction steering wheel	STD	STD	STD
2MD	M Drive	STD	STD	STD
2PN	18" Light Alloy Wheel V-Spoke Style 513 M with Mixed Performance Tires (18x9.0, 255/40 R18 front and 18x10.0, 275/40 R18 rear)	STD	STD	STD
2VB	Tire pressure monitor	STD	STD	STD
302	Alarm System	STD	STD	STD
319	Universal garage-door opener	STD	STD	STD
322	Comfort Access keyless entry	STD	STD	STD
387	Convertible Wind Deflector			STD
3AP	Gray band windshield	STD	STD	STD
423	Floor mats	STD	STD	STD
430	Auto-dimming interior and exterior mirrors	STD	STD	STD
431	Auto-dimming rearview mirror	STD	STD	STD
459	Power Front Seats	STD	STD	STD
465	Split fold-down-rear seat	STD	STD	STD
488	Lumbar support	STD	STD	STD
490	Adjustable seat width	STD	STD	STD
493	Storage package	STD	STD	STD
494	Heated front seats	STD	STD	STD
4AE	Adjustable front armrest	STD	STD	STD
4WL	Carbon Fiber Interior Trim with Black Chrome highlight	STD	STD	STD
521	Rain sensor and auto headlights	STD	STD	STD
522	Xenon headlights	STD	STD	STD
524	Adaptive light control	STD	STD	STD
534	Automatic climate control	STD	STD	STD
544	Dynamic Cruise Control	STD	STD	STD
563	Ambient Lighting	STD	STD	STD
575	Additional 12-V power sockets	STD	STD	STD
609	Navigation system	STD	STD	STD
645	Radio control US	STD	STD	STD
653	HD Radio	STD	STD	STD
655	Satellite radio with 1 year subscription	STD	STD	STD
688	Harman Kardon surround sound system	STD	STD	STD
697	DVD Area coding (North America)	STD	STD	STD
6AC	BMW Assist eCall	STD	STD	STD
6AE	BMW TeleServices	STD	STD	STD
6AK	BMW Online and BMW Apps	STD	STD	STD
6AM	Advanced Real-Time Traffic Information	STD	STD	STD
6AP	Remote Services	STD	STD	STD

BMW of North America, LLC

Pricing Guide
 Model Year 2016
 Suggested Retail Price

M3 M4 (F80_F82_F83)
 Effective March 11, 2016



		M3 Sedan	M4 Coupe	M4 Convertible
Standard				
6NH	Hands-free Bluetooth and USB audio connection	STD	STD	STD
6VB	CCC contribution	STD	STD	STD
6WA	Instrument cluster with extended contents	STD	STD	STD
760	Shadowline exterior trim	STD	STD	STD
775	Anthracite headliner	STD	STD	
8KL	Oil Chg 10,000 mls/12 months	STD	STD	STD
8TN	Daytime driving lights	STD	STD	STD
ZAC	BMW Connected App Compatibility	STD	STD	STD
ZMT	Manual Transmission	STD	STD	STD
ZTM	Tier 2	STD	STD	STD
Wheels				
	20" Forged Light Alloy Wheel Star-spoke Style 666 M with Mixed Performance Tires Front: 20x9.0, 265/30 R20 Rear: 20x10.0, 285/30 R20 Code: 21T Style: 666 M	ZCP	ZCP	ZCP
	18" Light Alloy Wheel V-Spoke Style 513 M with Mixed Performance Tires Front: 18x9.0, 255/40 R18 Rear: 18x10.0, 275/40 R18 Code: 2PN Style: 513 M	Standard	Standard	Standard
	19" Light Alloy Wheel Double-Spoke Style 437 M with Mixed Performance Tires Front: 19x9.0, 255/35 R19 Rear: 19x10.0, 275/35 R19 Code: 2VY Style: 437 M	\$1,200	\$1,200	\$1,200
	19" Black Light-Alloy Wheel Double-Spoke Style 437 M with Mixed Perf. Tires Front: 19x9.0, 255/35 R19 Rear: 19x10.0, 275/35 R19 Code: 2VZ Style: 437 M	\$1,200	\$1,200	\$1,200