

# BMW of North America, LLC

Ordering and Pricing Guide

Model Year 2012

Suggested Retail Price

Z4 (E89)

Effective January 1, 2012



	Z4 sDrive28i	Z4 sDrive35i	Z4 sDrive35is
Model Code	LL53	LM73	LM13
Model Code U.S.	12ZA	12ZB	12ZC
Engine Code	N20/2.0 UL	N54/3.0 OL	N54/3.0 OL
Start of Production	09/2011	09/2011	09/2011
<b>Base Price U.S.A. Port of Entry*</b>	<b>\$48,650</b>	<b>\$55,150</b>	<b>\$64,200</b>
<b>Base Price incl. \$895 Dest. &amp; Handling</b>	<b>\$49,545</b>	<b>\$56,045</b>	<b>\$65,095</b>

<b>Standard</b>				
1CC	Automatic Start/Stop function	STD		
1CD	Brake Energy Regeneration	STD	STD	STD
216	Servotronic	STD	STD	STD
224	Sport driving mode (Sport button)	STD	STD	STD
249	Multi-function steering wheel	STD	STD	STD
255	Sports leather steering wheel	STD	STD	
2AE	17" Light alloy Turbine wheels style 292-with performance run-flat tires 17x8.0, 225/45 R17 front and 17x8.5, 255/40 R17 rear		STD	
2S3	17" Light alloy Star-spoke wheels style 290-with performance run-flat tires 17x8.0, 225/45 R17	STD		
2S4	18" Light alloy Star-spoke wheels style 295-with performance run-flat tires 18x8.0, 225/40 R18 front and 18x8.5, 255/35 R18 rear			STD
2TC	7-Speed double clutch Transmission			STD
2VB	Tire pressure monitor	STD	STD	STD
2VF	Adaptive M Suspension			STD
302	Anti-theft alarm system	STD	STD	STD
337	M Sport Package			STD
423	Floor mats	STD	STD	STD
442	Cupholders	STD	STD	STD
459	Power front seats with driver seat memory		STD	STD
481	Sport seats			STD
4AD	Brushed Aluminum trim		STD	
4CG	Silver Matte Trim	STD		
4MW	M Interior trim Aluminum Carbon Shadow			STD
4UT	Through-loading system with integrated transport bag	STD	STD	STD
521	Rain sensor and auto headlights	STD	STD	STD
522	Xenon headlights	STD	STD	STD
524	Adaptive light control	STD	STD	STD
534	Automatic climate control		STD	STD
544	Dynamic Cruise Control	STD	STD	STD
550	On-board computer	STD	STD	STD
570	Stronger electricity supply	STD	STD	STD
645	Radio control US	STD	STD	STD
653	HD Radio	STD	STD	STD
663	Radio BMW Professional	STD	STD	STD
676	Hi-fi sound system	STD	STD	STD
693	Satellite radio preparation	STD	STD	STD
697	DVD Area coding (North America)	STD	STD	STD
6FL	iPod and USB adapter	STD	STD	STD
6NN	Hands-free Bluetooth	STD	STD	STD
715	Aerodynamic kit			STD
775	Anthraccite headliner			STD
7XA	M Sports leather steering wheel with paddle shifters			STD
840	Increased top speed limiter			STD
876	Radio frequency 315 MHz	STD	STD	STD
8KC	Oil Chg 15,000 miles/24 months	STD	STD	STD

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Model Code		LL53	LM73	LM13
Model Code U.S.		12ZA	12ZB	12ZC
Engine Code		N20/2.0 UL	N54/3.0 OL	N54/3.0 OL
Start of Production		09/2011	09/2011	09/2011
8S4	Variable Light Decoding	STD	STD	STD
8SC	TeleService Activation	STD	STD	STD
8SP	CO2 control	STD	STD	STD
925	Shipping package	STD	STD	STD
ZRF	Run-flat tires	STD	STD	STD

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Model Code		LL53	LM73	LM13
Model Code U.S.		12ZA	12ZB	12ZC
Engine Code		N20/2.0 UL	N54/3.0 OL	N54/3.0 OL
Start of Production		09/2011	09/2011	09/2011
<b>Non-Metallic</b>		STD	STD	STD
300	Alpine White	x	x	x
668	Jet Black	x	x	
A61	Crimson Red	x	x	
B21	Atacama Yellow	x	x	x
	<i>B21 requires ordering ZMY or ZYP</i>	x	x	
	<i>B21 requires ordering ZYP</i>			x
<b>Metallic</b>		\$550	\$550	\$550
354	Titanium Silver Metallic	x	x	x
475	Black Sapphire Metallic	x	x	x
A52	Space Gray Metallic	x	x	x
A75	Melbourne Red Metallic	x	x	x
	<i>A75 requires ordering ZMB, ZMP or ZMY</i>	x	x	
A76	Deep Sea Blue Metallic	x	x	x
A92	Orion Silver Metallic	x	x	
A96	Mineral White Metallic	x	x	x
	<i>A96 requires ordering ZBP or ZMB</i>	x	x	
	<i>A96 requires ordering ZBP</i>			x

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	Model Code U.S.	12ZA	12ZB	12ZC
	Engine Code	N20/2.0 UL	N54/3.0 OL	N54/3.0 OL
	Start of Production	09/2011	09/2011	09/2011
<b>Upholstery</b>				
GN	Alcantara/Nappa Leather <i>Alcantara/Nappa Leather requires ordering ZMY or ZYP</i> <i>Alcantara/Nappa Leather requires ordering ZYP</i>	NC x	NC x	NC x
GNSW	Black Alcantara/Leather Combination <i>Included in package</i> <i>GNSW requires ordering ZMY or ZYP</i> <i>GNSW requires ordering ZYP</i>	x ZMY, ZYP x	x ZMY, ZYP x	x ZYP x
KC	Leatherette	STD		
KCSW	Black Leatherette	x		
LK	Extended Merino Leather <i>Extended Merino Leather requires ordering ZBP or ZMB</i> <i>Extended Merino Leather will add ZBP to the order</i>	NC x	NC x	NC x
LKWT	Canyon Brown Extended Merino Leather <i>Included in package</i> <i>LKWT requires ordering ZBP or ZMB</i> <i>LKWT requires ordering ZBP</i>	x ZBP, ZMB x	x ZBP, ZMB x	x ZBP x
LY	Kansas Leather <i>In combination with ZPP</i> <i>Included in package</i>	\$1,250 NC ZPP	STD	STD
LYCY	Beige Kansas Leather	x	x	x
LYD1	Coral Red Kansas Leather	x	x	x
LYSW	Black Kansas Leather	x	x	x
LYSY	Walnut Kansas Leather	x	x	x
PA	Extended Kansas Leather		\$1,350	\$1,350
PACY	Beige Extended Leather		x	x
PAD1	Coral Red Extended Leather		x	x
PASW	Black Extended Leather		x	x
PASY	Extended leather walnut trim		x	x

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Model Code U.S.	12ZA	12ZB	12ZC
Engine Code	N20/2.0 UL	N54/3.0 OL	N54/3.0 OL
Start of Production	09/2011	09/2011	09/2011
<b>Packages</b>			
<b>ZBP Exclusive Canyon Brown Package</b>			\$1,650
4CE Anthracite Wood Trim			
7S3 Design Pure Balance			
LKWT Canyon Brown Extended Merino Leather			
ZBP cannot be ordered with ZYP			x
<b>ZBP Exclusive Canyon Brown Package</b>	\$2,300	\$2,050	
481 Sport seats			
4CE Anthracite Wood Trim			
7S3 Design Pure Balance			
LKWT Canyon Brown Extended Merino Leather			
ZBP cannot be ordered with ZMB, ZMP, ZMY or ZYP	x	x	
<b>ZCW Cold Weather Package</b>	\$850	\$850	\$850
248 Heated Steering Wheel			
493 Storage package			
494 Heated front seats			
502 Retractable headlight washers			
<b>ZMB M Sport/Canyon Brown Package</b>	\$5,350	\$5,050	
2MU 18" Light alloy Star-spoke wheels style 325M-with performance run-flat tires (18x8.0, 225/40 R18 front and 18x8.5, 255/35 R18 rear)			
2VF Adaptive M Suspension			
337 M Sport Package			
481 Sport seats			
4CE Anthracite Wood Trim			
710 M steering wheel			
or 7XA M Sports leather steering wheel with paddle shifters	+\$0	+\$0	
715 Aerodynamic kit			
775 Anthracite headliner			
7S4 Design Pure Balance in combination with M Sport package			
840 Increased top speed limiter			
LKWT Canyon Brown Extended Merino Leather			
ZMB cannot be ordered with ZBP, ZMP, ZMY, ZSP or ZYP	x	x	
ZMB requires ordering 300, 354, 475, A52, A75, A76 or A96	x	x	
<b>ZMP M Sport Package</b>	\$3,900	\$3,500	
2MU 18" Light alloy Star-spoke wheels style 325M-with performance run-flat tires (18x8.0, 225/40 R18 front and 18x8.5, 255/35 R18 rear)			
2VF Adaptive M Suspension			
337 M Sport Package			
481 Sport seats			
4MW M Interior trim Aluminum Carbon Shadow			
710 M steering wheel			
or 7XA M Sports leather steering wheel with paddle shifters	+\$0	+\$0	
715 Aerodynamic kit			
775 Anthracite headliner			
840 Increased top speed limiter			
ZMP requires ordering 300, 354, 475, A52, A75 or A76	x	x	
ZMP cannot be ordered with ZBP, ZMB, ZMY, ZSP or ZYP	x	x	

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	Model Code U.S.	12ZA	12ZB	12ZC
	Engine Code	N20/2.0 UL	N54/3.0 OL	N54/3.0 OL
	Start of Production	09/2011	09/2011	09/2011
<b>ZMY</b>	<b>M Sport/Citrus Yellow Package</b>	\$5,750	\$4,500	
	2MU 18" Light alloy Star-spoke wheels style 325M-with performance run-flat tires (18x8.0, 225/40 R18 front and 18x8.5, 255/35 R18 rear)			
	2VF Adaptive M Suspension			
	337 M Sport Package			
	481 Sport seats			
	4ML Individual black trim			
	710 M steering wheel			
	or 7XA M Sports leather steering wheel with paddle shifters	+ \$0	+ \$0	
	715 Aerodynamic kit			
	775 Anthracite headliner			
	7SW Combined M Sport/Citrus Yellow Package			
	840 Increased top speed limiter			
	GNSWBlack Alcantara/Leather Combination			
	ZMY requires ordering 300, 354, 475, A52, A75, A76 or B21	x	x	
	ZMY cannot be ordered with ZBP, ZMB, ZMP, ZSP or ZYP	x	x	
	In combination with B21	\$6,300	\$5,050	
<b>ZPP</b>	<b>Premium Package</b>		\$1,100	\$1,100
	319 Universal garage-door opener			
	430 Auto-dimming interior and exterior mirrors			
	431 Auto-dimming rearview mirror			
	488 Lumbar support			
	563 Ambiance lighting			
<b>ZPP</b>	<b>Premium Package</b>	\$3,300		
	319 Universal garage-door opener			
	430 Auto-dimming interior and exterior mirrors			
	431 Auto-dimming rearview mirror			
	459 Power front seats with driver seat memory			
	488 Lumbar support			
	534 Automatic climate control			
	563 Ambiance lighting			
	LY Kansas Leather			
	In combination with ZBP	\$2,200		
<b>ZPS</b>	<b>Premium Sound Package</b>	\$950	\$950	\$950
	655 Satellite radio with 1 year subscription			
	677 Premium hi-fi system			
	ZPS requires ordering 609 or 639	x	x	x
<b>ZSP</b>	<b>Sport Package</b>		\$2,300	
	2S5 18" Light alloy Multi-spoke wheel style 293-with performance run-flat tires (18x8.0, 225/40 R18 front and 18x8.5, 255/35 R18 rear)			
	2VF Adaptive M Suspension			
	481 Sport seats			
	840 Increased top speed limiter			
	In combination with ZBP		\$1,900	
	In combination with ZYP		\$1,900	

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	Model Code	LL53	LM73	LM13
	Model Code U.S.	12ZA	12ZB	12ZC
	Engine Code	N20/2.0 UL	N54/3.0 OL	N54/3.0 OL
	Start of Production	09/2011	09/2011	09/2011
<b>ZSP</b>	<b>Sport Package</b>	\$2,300		
	2B9 18" Light alloy Star-spoke wheels style 276-with performance run-flat tires (18x8.0, 225/40 R18 front and 18x8.5, 255/35 R18 rear)			
	2VF Adaptive M Suspension			
	481 Sport seats			
	840 Increased top speed limiter			
	In combination with ZBP	\$1,900		
	In combination with ZYP	\$1,900		
<b>ZYP</b>	<b>Exclusive Citrus Yellow Package</b>			\$950
	4ML Individual black trim			
	7SM Exclusive Citrus Yellow Package			
	GNSWBlack Alcantara/Leather Combination			
	Exterior mirror caps in body color in combination with paint B21 - Atacama Yellow.			
	ZYP cannot be ordered with ZBP			x
	In combination with B21			\$1,500
<b>ZYP</b>	<b>Exclusive Citrus Yellow Package</b>	\$2,550	\$1,400	
	481 Sport seats			
	4ML Individual black trim			
	775 Anthracite headliner			
	7SM Exclusive Citrus Yellow Package			
	GNSWBlack Alcantara/Leather Combination			
	ZYP cannot be ordered with ZBP, ZMB, ZMP or ZMY	x	x	
	In combination with B21	\$3,100	\$1,950	

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	Model Code U.S.	12ZA	12ZB	12ZC
	Engine Code	N20/2.0 UL	N54/3.0 OL	N54/3.0 OL
	Start of Production	09/2011	09/2011	09/2011
<b>Options</b>				
248	Heated Steering Wheel <i>Included in package</i>	ZCW	ZCW	ZCW
2B9	18" Light alloy Star-spoke wheels style 276-with performance run-flat tires 18x8.0, 225/40 R18 front and 18x8.5, 255/35 R18 rear <i>Included in package</i>	ZSP		
2KW	19" Light alloy V-spoke wheels style 296-with performance run-flat tires 19x8.0, 225/35 R19 front and 19x9.0, 255/30 R19 rear <i>2KW requires ordering ZMB, ZMP, ZMY or ZSP</i>		\$1,200 x	
2MU	18" Light alloy Star-spoke wheels style 325M-with performance run-flat tires 18x8.0, 225/40 R18 front and 18x8.5, 255/35 R18 rear <i>Included in package</i>	ZMB, ZMP ZMY	ZMB, ZMP ZMY	
2MV	19" Light alloy Double-spoke wheels style 326M-with performance run-flat tires 19x8.0, 225/35 R19 front and 19x9.0, 255/30 R19 rear			\$1,200
2S5	18" Light alloy Multi-spoke wheel style 293-with performance run-flat tires 18x8.0, 225/40 R18 front and 18x8.5, 255/35 R18 rear <i>In combination with ZSP</i> <i>Included in package</i> <i>2S5 requires ordering ZPP or ZSP</i>		\$750 NC ZSP x	
2TB	Sport automatic transmission with shift paddles <i>2TB will delete STD or 100% equipment 1CC</i> <i>2TB and ZMP will add 7XA to the order</i> <i>2TB and ZMY will add 7XA to the order</i> <i>2TB and ZMB will add 7XA to the order</i> <i>2TB and not ZMB, ZMY, ZMP will add 2XA to the order</i>	NC x x x x x		
2TC	7-Speed double clutch Transmission <i>2TC and ZMB will add 7XA to the order</i> <i>2TC and ZMY will add 7XA to the order</i> <i>2TC and not ZMB, ZMY, ZMP will add 2XA to the order</i> <i>2TC and ZMP will add 7XA to the order</i>		\$450 x x x x	STD
2VF	Adaptive M Suspension <i>Included in package</i>	ZMB, ZMP ZMY, ZSP	ZMB, ZMP ZMY, ZSP	STD
2XA	Sports leather steering wheel with paddle shifters <i>2XA and not ZMB, ZMY, ZMP requires ordering 2TB</i> <i>2XA and not ZMY, ZMP, ZMB requires ordering 2TC</i>	NC x	NC x	
319	Universal garage-door opener <i>Included in package</i>	ZPP	ZPP	ZPP
322	Comfort Access keyless entry	\$500	\$500	\$500
337	M Sport Package <i>Included in package</i>	ZMB, ZMP ZMY	ZMB, ZMP ZMY	STD
430	Auto-dimming interior and exterior mirrors <i>Included in package</i>	ZPP	ZPP	ZPP
431	Auto-dimming rearview mirror <i>Included in package</i>	ZPP	ZPP	ZPP
459	Power front seats with driver seat memory <i>Included in package</i>	\$995 ZPP	100%	100%
481	Sport seats <i>Included in package</i>	ZBP, ZMB ZSP, ZYP	ZBP, ZMB ZSP, ZYP	STD



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	Model Code U.S.	12ZA	12ZB	12ZC
	Engine Code	N20/2.0 UL	N54/3.0 OL	N54/3.0 OL
	Start of Production	09/2011	09/2011	09/2011
488	Lumbar support <i>Included in package</i>	ZPP	ZPP	ZPP
493	Storage package <i>Included in package</i>	ZCW	ZCW	ZCW
494	Heated front seats <i>Included in package</i>	\$500 ZCW	\$500 ZCW	\$500 ZCW
4AD	Brushed Aluminum trim <i>In combination with ZMP</i>	\$500 NC	STD	NC
4BN	Dark wood trim <i>In combination with ZMP</i>	\$500 NC	NC	NC
4CE	Anthracite Wood Trim <i>Included in package</i>	ZBP, ZMB	ZBP, ZMB	ZBP
4ML	Individual black trim <i>Included in package</i> <i>4ML requires ordering ZMY or ZYP</i>	ZMY, ZYP x	ZMY, ZYP x	ZYP x
4MW	M Interior trim Aluminum Carbon Shadow <i>Included in package</i>	ZMP	ZMP	STD
502	Retractable headlight washers <i>Included in package</i>	ZCW	ZCW	ZCW
508	Park Distance Control	\$750	\$750	\$750
534	Automatic climate control <i>Included in package</i>	ZPP	100%	100%
563	Ambiance lighting <i>Included in package</i>	ZPP	ZPP	ZPP
609	Navigation system <i>609 will add 615, 620, 639 and 6UH to the order</i> <i>609 will delete STD or 100% equipment 663 and 6NN</i> <i>Note: 615 - Online Information Services</i> <i>Note: 620 - Voice-command</i> <i>Note: 6UH - Real Time Traffic Information</i>	\$2,150 x x	\$2,150 x x	\$2,150 x x
639	BMW Assist with Bluetooth <i>In combination with 609</i> <i>639 will add 6VC to the order</i> <i>639 will delete STD or 100% equipment 6NN</i> <i>Note: 6VC - Combox controller</i>	\$650 NC x x	\$650 NC x x	\$650 NC x x
655	Satellite radio with 1 year subscription <i>Included in package</i>	\$350 ZPS	\$350 ZPS	\$350 ZPS
677	Premium hi-fi system <i>Included in package</i>	ZPS	ZPS	ZPS
6NR	BMW Apps <i>6NR requires ordering 609</i> <i>6NR will add 6NF to the order</i> <i>Note: 6NF - Smartphone Integration</i>	\$250 x x	\$250 x x	\$250 x x
710	M steering wheel <i>Included in package</i>	ZMB, ZMP ZMY	ZMB, ZMP ZMY	
715	Aerodynamic kit <i>Included in package</i>	ZMB, ZMP ZMY	ZMB, ZMP ZMY	STD
775	Anthracite headliner <i>Included in package</i>	ZMB, ZMP ZMY, ZYP	ZMB, ZMP ZMY, ZYP	STD

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	Engine Code	N20/2.0 UL	N54/3.0 OL	N54/3.0 OL
	Start of Production	09/2011	09/2011	09/2011
7S3	Design Pure Balance <i>Included in package</i>	ZBP	ZBP	ZBP
7S4	Design Pure Balance in combination with M Sport package <i>Included in package</i>	ZMB	ZMB	
7SM	Exclusive Citrus Yellow Package <i>Included in package</i>	ZYP	ZYP	ZYP
7SW	Combined M Sport/Citrus Yellow Package <i>Included in package</i>	ZMY	ZMY	
7XA	M Sports leather steering wheel with paddle shifters <i>7XA requires ordering 2TB</i> <i>7XA requires ordering 2TC</i> <i>Alternate in package</i>	x  ZMB, ZMP,	x  ZMB, ZMP,	STD
840	Increased top speed limiter <i>Included in package</i>	ZMB, ZMP ZMY, ZSP	ZMB, ZMP ZMY, ZSP	STD
ZMT	Manual Transmission	NC	NC	

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Engine Code		N20/2.0 UL	N54/3.0 OL	N54/3.0 OL
Start of Production		09/2011	09/2011	09/2011
<b>Priority 1 Options</b>				
5AC	Automatic high beams <i>5AC requires ordering ZPP</i>	\$250 x	\$250 x	\$250 x
696	6-disc DVD Changer	\$600	\$600	\$600
<b>Other Charges</b>				
Destination & Handling		\$895	\$895	\$895

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Start of Production	09/2011	09/2011	09/2011

## Wheels

 <b>Code: 2AE</b> <b>Style: 292</b>	<b>17" Light alloy Turbine wheels style 292-with performance run-flat tires</b>  Front: 17x8.0, 225/45 R17 Rear: 17x8.5, 255/40 R17		Standard	
 <b>Code: 2B9</b> <b>Style: 276</b>	<b>18" Light alloy Star-spoke wheels style 276-with performance run-flat tires</b>  Front: 18x8.0, 225/40 R18 Rear: 18x8.5, 255/35 R18	ZSP		
 <b>Code: 2KW</b> <b>Style: 296</b>	<b>19" Light alloy V-spoke wheels style 296-with performance run-flat tires</b>  Front: 19x8.0, 225/35 R19 Rear: 19x9.0, 255/30 R19  2KW requires ordering ZMB, ZMP, ZMY or ZSP		\$1,200	x
 <b>Code: 2MU</b> <b>Style: 325M</b>	<b>18" Light alloy Star-spoke wheels style 325M-with performance run-flat tires</b>  Front: 18x8.0, 225/40 R18 Rear: 18x8.5, 255/35 R18	ZMB ZMP ZMY	ZMB ZMP ZMY	
 <b>Code: 2MV</b> <b>Style: 326M</b>	<b>19" Light alloy Double-spoke wheels style 326M-with performance run-flat tires</b>  Front: 19x8.0, 225/35 R19 Rear: 19x9.0, 255/30 R19			\$1,200
 <b>Code: 2S3</b> <b>Style: 290</b>	<b>17" Light alloy Star-spoke wheels style 290-with performance run-flat tires</b>  Front / Rear: 17x8.0, 225/45 R17	Standard		
 <b>Code: 2S4</b> <b>Style: 295</b>	<b>18" Light alloy Star-spoke wheels style 295-with performance run-flat tires</b>  Front: 18x8.0, 225/40 R18 Rear: 18x8.5, 255/35 R18			Standard

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Engine Code	N20/2.0 UL	N54/3.0 OL	N54/3.0 OL
Start of Production	09/2011	09/2011	09/2011



**18" Light alloy Multi-spoke wheel style 293-with performance run-flat tires**

Front: 18x8.0, 225/40 R18

Rear: 18x8.5, 255/35 R18

**Code: 2S5**

**Style: 293**

2S5 requires ordering ZPP or ZSP

		\$750 ZSP	
			x