

BMW of North America, LLC

Pricing Guide

Model Year 2018

Suggested Retail Price

4 Series GC (F36)

Effective February 3, 2017



		430i Gran Coupe SULEV	430i xDrive Gran Coupe SULEV	440i Gran Coupe	440i xDrive Gran Coupe
Start of Production		03/2017	03/2017	03/2017	03/2017
Base Price U.S.A. Port of Entry*		\$42,200	\$44,200	\$48,500	\$50,500
Base Price Euro Deliver Munich Pick Up y		\$40,090	\$41,990	\$46,075	\$47,975
Non-Metallic		STD	STD	STD	STD
300	Alpine White	x	x	x	x
668	Jet Black	x	x	x	x
Metallic		\$550	\$550	\$550	\$550
416	Carbon Black Metallic	x	x	x	x
	<i>416 requires ordering ZMP</i>	x	x	x	x
475	Black Sapphire Metallic	x	x	x	x
A75	Melbourne Red Metallic	x	x	x	x
A83	Glacier Silver Metallic	x	x	x	x
A89	Imperial Blue Metallic	x	x	x	x
A96	Mineral White Metallic	x	x	x	x
B39	Mineral Grey Metallic	x	x	x	x
B45	Estoril Blue Metallic	x	x	x	x
	<i>B45 requires ordering ZMP</i>	x	x	x	x
B65	Jatoba Brown Metallic	x	x	x	x
C1G	Snapper Rocks Blue Metallic	x	x	x	x
C1X	Sunset Orange Metallic	x	x	x	x
Priority 1 Metallic				\$550	\$550
X02	Citrin Black Metallic			\$1,950	\$1,950
X08	Champagne Quartz Metallic			\$1,950	\$1,950
X10	Tanzanite Blue Metallic			\$1,950	\$1,950
X11	Frozen Bronze Metallic			\$5,000	\$5,000
X18	Frozen Silver metallic			\$5,000	\$5,000
Upholstery					
KC	SensaTec	STD	STD	STD	STD
	<i>SensaTec cannot be ordered with ZLX</i>	x	x	x	x
KCL3	Black SensaTec with Red Stitching	x	x	x	x
	<i>KCL3 cannot be ordered with ZMP</i>	x	x	x	x
KCSW	Black SensaTec	x	x	x	x
KCV1	Venetian Beige SensaTec	x	x	x	x
	<i>KCV1 and ZMP cannot be ordered with 4WF</i>	x	x	x	x
	<i>KCV1 and 7AC will add 2XE to the order</i>	x	x		
	<i>KCV1 and 7AC will delete STD or 100% equipment 255</i>	x	x		
LC	Leather Dakota	\$1,450	\$1,450	\$1,450	\$1,450
	<i>In combination with ZLX</i>	NC	NC		
	<i>Included in package</i>	ZLX	ZLX	ZLX	ZLX
	<i>Leather Dakota requires ordering ZL1</i>	x	x	x	x
LCFH	Ivory White Dakota Leather with Dark Oyster Highlight	x	x	x	x
LCFL	Venetian Beige Dakota Leather with Dark Oyster Highlight	x	x	x	x
	<i>LCFL and 7AC will delete STD or 100% equipment 255</i>	x	x		
	<i>LCFL and ZMP cannot be ordered with 4WF</i>	x	x	x	x
	<i>LCFL and 7AC will add 2XE to the order</i>	x	x		
LCL3	Black Dakota Leather with Red highlight and Red stitching	x	x	x	x
	<i>LCL3 cannot be ordered with ZLX or ZMP</i>	x	x	x	x
LCL5	Coral Red Dakota Leather with Black highlight	x	x	x	x
	<i>LCL5 cannot be ordered with 4WF or ZLX</i>	x	x	x	x
LCL8	Black Dakota Leather with Dark Oyster highlight	x	x	x	x
LCNL	Black Dakota Leather with Blue Stitching	x	x	x	x
	<i>LCNL requires ordering ZMP</i>	x	x	x	x

BMW of North America, LLC

Pricing Guide

Model Year 2018

Suggested Retail Price

4 Series GC (F36)

Effective February 3, 2017



		430i Gran Coupe SULEV	430i xDrive Gran Coupe SULEV	440i Gran Coupe	440i xDrive Gran Coupe
Upholstery					
LCRY	Cognac Dakota Leather with Dark Brown highlight	X	X	X	X
	<i>LCRY and 7AC will add 2XE to the order</i>	X	X		
	<i>LCRY cannot be ordered with 4WF or ZLX</i>	X	X	X	X
	<i>LCRY and 7AC will delete STD or 100% equipment 255</i>	X	X		
LCRZ	Cognac Dakota Leather with Dark Brown highlight and Cognac lower dashboard	X	X	X	X
	<i>LCRZ requires ordering ZLX</i>	X	X	X	X
LCTX	Night Blue Dakota Leather with Dark Oyster highlight	X	X	X	X
Priority 1 Upholstery					
ZA	(Ind) Extended Merino Leather			\$3,750	\$3,750
	<i>(Ind) Extended Merino Leather cannot be ordered with ZNS</i>			X	X
	<i>(Ind) Extended Merino Leather requires ordering ZL1</i>			X	X
	<i>(Ind) Extended Merino Leather will add XT1 to the order</i>			X	X
ZAG8	Golden Brown Extended Merino Leather			X	X
ZAKS	Cashmere Beige Extended Merino Leather			X	X
ZAML	Nutmeg Extended Merino Leather			X	X
ZAOW	Opal White Extended Merino Leather			X	X
Packages					
ZL0	Essentials Package	NC	NC	NC	NC
322	Comfort Access keyless entry	X	X		
508	Park Distance Control	X	X	X	X
655	SiriusXM Satellite Radio with 1 year AllAccess Subscription	X	X		
ZL1	Premium Package	\$2,300	\$2,300	\$2,000	\$2,000
488	Lumbar support	X	X		
494	Heated front seats	X	X	X	X
609	Navigation system	X	X	X	X
6AM	Advanced Real-Time Traffic Information	X	X	X	X
6AP	Remote Services	X	X	X	X
6WA	Instrument cluster with extended contents	X	X	X	X
	<i>ZL1 requires ordering ZL0</i>	X	X	X	X
ZLX	Luxury Package	\$1,850	\$1,850	\$1,450	\$1,450
688	Harman Kardon surround sound system	X	X		
7S2	Luxury Line	X	X	X	X
LC	Leather Dakota	X	X	X	X
	Exterior Chrome design elements (bumper accents, air intakes with specific design, kidney bars, window surround, exhaust pipe finishers), Signature key and deletion of Sport Instrument Cluster.	X	X	X	X
	<i>ZLX requires ordering ZL1</i>	X	X	X	X
	<i>ZLX cannot be ordered with ZMP</i>	X	X	X	X
	<i>ZLX will delete STD or 100% equipment 321, 3L8 and 7AC</i>	X	X	X	X

BMW of North America, LLC

Pricing Guide

Model Year 2018

Suggested Retail Price

4 Series GC (F36)

Effective February 3, 2017



		430i Gran Coupe SULEV	430i xDrive Gran Coupe SULEV	440i Gran Coupe	440i xDrive Gran Coupe
Packages					
ZMP	M Sport Package	\$2,600	\$2,600	\$2,550	\$2,550
	2PE 18" M Star-Spoke Wheels Style 400M with Mixed Performance Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)	x		x	
	or 21W 19" M Orbit Grey Double-Spoke Wheels Style 704 M with Mixed Performance Tires (19x8.0, 255/40 R19 front and 19x8.5, 255/35 R19 rear)	+ \$900		+ \$900	
	or 21Z 19" M Ferric Grey Double-Spoke Wheels Style 704 M with Mixed Performance Tires (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)	+ \$900		+ \$900	
	or 23N 18" Orbit Grey V-Spoke Wheels Style 398 with Mixed Performance Non-Runflat Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)	+ \$0		+ \$0	
	or 2PP 18" M Star-Spoke Wheels Style 400M with All-Season Tires (18x8.0, 225/45 R18)	+ \$0		+ \$0	
	2PP 18" M Star-Spoke Wheels Style 400M with All-Season Tires (18x8.0, 225/45 R18)		x		x
	or 21W 19" M Orbit Grey Double-Spoke Wheels Style 704 M with Mixed Performance Tires (19x8.0, 255/40 R19 front and 19x8.5, 255/35 R19 rear)		+ \$900		+ \$900
	or 21Z 19" M Ferric Grey Double-Spoke Wheels Style 704 M with Mixed Performance Tires (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)		+ \$900		+ \$900
	or 23N 18" Orbit Grey V-Spoke Wheels Style 398 with Mixed Performance Non-Runflat Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)		+ \$0		+ \$0
	or 2PE 18" M Star-Spoke Wheels Style 400M with Mixed Performance Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)		+ \$0		+ \$0
337	M Sport Package	x	x	x	x
4WF	Aluminum Hexagon Trim with Estoril Blue matte highlight	x	x	x	x
	or 4FU Fineline Anthracite Wood Trim with PearlGloss Chrome highlight	+ \$0	+ \$0	+ \$0	+ \$0
	or 4FW Burl Walnut Wood Trim with Pearl Gloss Chrome highlight	+ \$0	+ \$0	+ \$0	+ \$0
	or 4GA Ash Grain Wood Trim with Metal Inlay and Pearl Gloss Chrome highlight	+ \$0	+ \$0	+ \$0	+ \$0
	or 4MN Aluminum Dark Carbon with Pearl Gloss Chrome highlight	+ \$0	+ \$0	+ \$0	+ \$0
	or 4WG Aluminum Hexagon Trim with Black high-gloss highlight	+ \$0	+ \$0	+ \$0	+ \$0
704	M sport suspension	x		x	
	or 2VF Adaptive M Suspension	+ \$700		+ \$700	
710	M steering wheel	x	x	x	x
715	Aerodynamic kit	x	x	x	x
760	Shadowline exterior trim	x	x	x	x
840	Increased top speed limiter	x		x	
	or ZRT Remove Increased Top Speed	+ \$0		+ \$0	
ZRT	Remove Increased Top Speed		x		x
	or 840 Increased top speed limiter		+ \$0		+ \$0
ZSU	Standard Suspension		x		x
	or 2VF Adaptive M Suspension		+ \$700		+ \$700
	ZMP and 21W requires ordering ZTR	x	x	x	x
	ZMP requires ordering ZL1	x	x	x	x
	ZMP and 23N requires ordering ZTR	x	x	x	x
	ZMP will delete STD or 100% equipment 255, 321, 3L8 and 7AC	x	x		
	ZMP cannot be ordered with ZLX	x	x	x	x
	ZMP requires ordering 300, 416, 475, A83, B39, B45 or C1G	x	x		
	ZMP will delete STD or 100% equipment 2XM, 321, 3L8 and 7AC			x	x
	ZMP requires ordering 300, 416, 475, A83, B39, B45, C1G, X02, X08, X10 or X11			x	x

BMW of North America, LLC

Pricing Guide

Model Year 2018

Suggested Retail Price

4 Series GC (F36)

Effective February 3, 2017



		430i Gran Coupe SULEV	430i xDrive Gran Coupe SULEV	440i Gran Coupe	440i xDrive Gran Coupe
Packages					
ZPX	Executive Package	\$2,100	\$2,100	\$2,100	\$2,100
	552 Adaptive Full LED Lights	X	X	X	X
	5AC Automatic high beams	X	X	X	X
	5DL Side and Top View Cameras	X	X	X	X
	5DP Parking Assistant	X	X	X	X
	610 Head-up Display	X	X	X	X
	8TH Speed Limit Info	X	X	X	X
	ZPX requires ordering ZLX or ZMP	X	X	X	X
	ZPX will delete STD or 100% equipment 5A2	X	X	X	X
ZTR	Track Handling Package	\$1,700	\$1,700	\$1,700	\$1,700
	23N 18" Orbit Grey V-Spoke Wheels Style 398 with Mixed Performance Non-Runflat Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)	X	X	X	X
	or 21W 19" M Orbit Grey Double-Spoke Wheels Style 704 M with Mixed Performance Tires (19x8.0, 255/40 R19 front and 19x8.5, 255/35 R19 rear)	+ \$900	+ \$900	+ \$900	+ \$900
	or 25H 19" Bi-Color Orbit Grey Star-Spoke Wheels Style 407 with Mixed Performance Tires (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)	+ \$900	+ \$900	+ \$900	+ \$900
	2NH M Sport Brakes	X	X	X	X
	2VF Adaptive M Suspension	X	X	X	X
	2VL Variable sport steering	X	X	X	X
	ZTR and ZMP will delete STD or 100% equipment 5A1	X	X	X	X
	ZTR and 21W requires ordering ZMP	X	X	X	X
	ZTR and ZMP will delete 704 from the order	X	X	X	X
Options					
248	Heated Steering Wheel	\$190	\$190	\$190	\$190
25H	19" Bi-Color Orbit Grey Star-Spoke Wheels Style 407 with Mixed Performance Tires (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear) In combination with ZTR 25H will add 840 to the order Alternate in package	\$900 900 X ZTR	\$900 900 X ZTR	\$900 900 X ZTR	\$900 900 X ZTR
25K	19" Bi-Color Orbit Grey Star-Spoke Wheels Style 407 with All-Season Tires (19x8.0, 225/40 R19)	\$900	\$900	\$900	\$900
2VF	Adaptive M Suspension In combination with ZTR Included in package In combination with ZMP 2VF requires ordering ZMP or ZTR Alternate in package	\$700 NC ZTR 700 X ZMP	\$700 NC ZTR 700 X ZMP	\$700 NC ZTR 700 X ZMP	\$700 NC ZTR 700 X ZMP
494	Heated front seats Included in package	\$500 ZL1	\$500 ZL1	\$500 ZL1	\$500 ZL1
496	Heated rear seats 496 requires ordering Leather Dakota and ZL1 496 and 494 requires ordering (Ind) Extended Merino Leather or Leather Dakota	\$350 X	\$350 X	\$350 X	\$350 X
4FW	Burl Walnut Wood Trim with Pearl Gloss Chrome highlight In combination with ZMP Alternate in package	NC NC ZMP	NC NC ZMP	NC NC ZMP	NC NC ZMP
4GA	Ash Grain Wood Trim with Metal Inlay and Pearl Gloss Chrome highlight In combination with ZMP Alternate in package	NC NC ZMP	NC NC ZMP	NC NC ZMP	NC NC ZMP
4MN	Aluminum Dark Carbon with Pearl Gloss Chrome highlight In combination with ZMP Alternate in package	NC NC ZMP	NC NC ZMP	NC NC ZMP	NC NC ZMP
5AG	Active Blind Spot Detection 5AG requires ordering ZLX or ZMP	\$500 X	\$500 X	\$500 X	\$500 X
5AS	Active Driving Assistant 5AS will add 6WA to the order 5AS requires ordering ZL1	\$500 X X	\$500 X X	\$500 X X	\$500 X X

BMW of North America, LLC

Pricing Guide

Model Year 2018

Suggested Retail Price

4 Series GC (F36)

Effective February 3, 2017



		430i Gran Coupe SULEV	430i xDrive Gran Coupe SULEV	440i Gran Coupe	440i xDrive Gran Coupe
Options					
5DF	Active Cruise Control <i>5DF will delete STD or 100% equipment 544</i> <i>5DF will add 6WA to the order</i> <i>5DF cannot be ordered with ZMP and ZTR</i>	\$1,200 x x	\$1,200 x x	\$1,200 x x x	\$1,200 x x x
610	Head-up Display <i>Included in package</i> <i>610 requires ordering ZL1</i> <i>610 will add 8TH to the order</i>	\$1,100 ZPX x x	\$1,100 ZPX x x	\$1,100 ZPX x x	\$1,100 ZPX x x
688	Harman Kardon surround sound system <i>Included in package</i> <i>688 requires ordering ZL1</i>	\$875 ZLX x	\$875 ZLX x	100%	100%
6CP	Apple CarPlay Compatibility <i>6CP requires ordering ZL1</i>	\$300 x	\$300 x	\$300 x	\$300 x
6NW	Wireless Charging <i>6NW will add 4AE, 6WD and ZEB to the order</i> <i>6NW requires ordering ZL1</i> <i>6NW will delete STD or 100% equipment 6NH</i> <i>Note: 4AE - Adjustable front armrest</i> <i>Note: 6WD - WiFi Hotspot</i> <i>Note: ZEB - Enhanced USB & Bluetooth</i>	\$500 x x x	\$500 x x x	\$500 x x x	\$500 x x x
ZNS	Non Sport Seats for Luxury Package <i>ZNS will delete STD or 100% equipment 481</i> <i>ZNS requires ordering ZLX</i> <i>ZNS cannot be ordered with (Ind) Extended Merino Leather</i>	NC x x	NC x x	NC x x x	NC x x x

Priority 1 Options

XE5	Dark Red Sycamore Wood trim			\$1,080	\$1,080
XE7	Piano Finish Black Trim			\$1,080	\$1,080
XEX	White Ash Grain Wood Trim			\$1,080	\$1,080
XT1	Merino Leather Dashboard <i>XT1 requires ordering (Ind) Extended Merino Leather</i>			NC x	NC x

Other Charges

Destination & Handling	\$995	\$995	\$995	\$995
------------------------	-------	-------	-------	-------

Standard

1CA	CO2 relevant vehicles	STD	STD	STD	STD
1CC	Automatic Start/Stop function	STD	STD	STD	STD
216	Servotronic	STD	STD	STD	STD
249	Multifunction steering wheel	STD	STD	STD	STD
255	Sport leather steering wheel	STD	STD		
258	Runflat tires	STD	STD	STD	STD
2A5	18" Double-Spoke Wheels Style 397 with All-Season Tires (18x8.0, 225/45 R18)	STD	STD	STD	STD
2TB	Sport Automatic Transmission	STD	STD	STD	STD
2VB	Tire pressure monitor	STD	STD	STD	STD
2XM	Nappa Leather Steering Wheel			STD	STD
302	Alarm System	STD	STD	STD	STD
316	Power tailgate	STD	STD	STD	STD
319	Universal garage-door opener	STD	STD	STD	STD
321	Exterior parts in body color	STD	STD	STD	STD
322	Comfort Access keyless entry			STD	STD
3AG	Rear view camera	STD	STD	STD	STD
3AP	Gray band windshield	STD	STD	STD	STD
3DZ	Without Lines designation outside	STD	STD	STD	STD
3L8	Matte Chrome Exterior Trim	STD	STD	STD	STD
403	Moonroof	STD	STD	STD	STD

BMW of North America, LLC

Pricing Guide

Model Year 2018

Suggested Retail Price

4 Series GC (F36)

Effective February 3, 2017



		430i Gran Coupe SULEV	430i xDrive Gran Coupe SULEV	440i Gran Coupe	440i xDrive Gran Coupe
Standard					
423	Floor mats	STD	STD	STD	STD
430	Auto-dimming interior and exterior mirrors	STD	STD	STD	STD
431	Auto-dimming rearview mirror	STD	STD	STD	STD
459	Power Front Seats	STD	STD	STD	STD
465	Split fold-down-rear seat	STD	STD	STD	STD
481	Sport seats	STD	STD	STD	STD
488	Lumbar support			STD	STD
493	Storage package	STD	STD	STD	STD
497	Rear center armrest	STD	STD	STD	STD
4FU	Fineline Anthracite Wood Trim with PearlGloss Chrome highlight	STD	STD	STD	STD
521	Rain sensor and auto headlights	STD	STD	STD	STD
534	Automatic climate control	STD	STD	STD	STD
544	Dynamic Cruise Control	STD	STD	STD	STD
563	Ambient Lighting	STD	STD	STD	STD
575	Additional 12-V power sockets	STD	STD	STD	STD
5A1	LED Fog Lights	STD	STD	STD	STD
5A2	LED Headlights	STD	STD	STD	STD
645	Radio control US	STD	STD	STD	STD
650	In-dash CD player	STD	STD	STD	STD
653	HD Radio	STD	STD	STD	STD
655	SiriusXM Satellite Radio with 1 year AllAccess Subscription			STD	STD
676	Hi-fi sound system	STD	STD		
688	Harman Kardon surround sound system			STD	STD
693	Satellite radio preparation	STD	STD		
697	DVD Area coding (North America)	STD	STD	STD	STD
6AC	BMW Assist eCall	STD	STD	STD	STD
6AE	BMW TeleServices	STD	STD	STD	STD
6AK	ConnectedDrive Services	STD	STD	STD	STD
6NH	Hands-free Bluetooth and USB audio connection	STD	STD	STD	STD
775	Anthracite headliner	STD	STD	STD	STD
7AC	Sport Line	STD	STD	STD	STD
8KL	Oil Chg 10,000 mls/12 months	STD	STD	STD	STD
8TN	Daytime driving lights	STD	STD	STD	STD
925	Shipping package	STD	STD	STD	STD
ZTM	Tier 2	STD	STD	STD	STD

Wheels

 Code: 21W Style: 704M	19" M Orbit Grey Double-Spoke Wheels Style 704 M with Mixed Performance Tires Front: 19x8.0, 255/40 R19 Rear: 19x8.5, 255/35 R19	ZMP (upgrade)	ZMP (upgrade)	ZMP (upgrade)	ZMP (upgrade)
		ZTR (upgrade)	ZTR (upgrade)	ZTR (upgrade)	ZTR (upgrade)
		+ \$900	+ \$900	+ \$900	+ \$900
		+ \$900	+ \$900	+ \$900	+ \$900
		x	x	x	x
 Code: 21Z Style: 704M	19" M Ferric Grey Double-Spoke Wheels Style 704 M with Mixed Performance Tires Front: 19x8.0, 225/40 R19 Rear: 19x8.5, 255/35 R19	ZMP (upgrade)	ZMP (upgrade)	ZMP (upgrade)	ZMP (upgrade)
		+ \$900	+ \$900	+ \$900	+ \$900
		x	x	x	x

BMW of North America, LLC

Pricing Guide

Model Year 2018

Suggested Retail Price

4 Series GC (F36)

Effective February 3, 2017



		430i Gran Coupe SULEV	430i xDrive Gran Coupe SULEV	440i Gran Coupe	440i xDrive Gran Coupe
Wheels					
 Code: 23N Style: 398	18" Orbit Grey V-Spoke Wheels Style 398 with Mixed Performance Non-Runflat Tires	ZMP (upgrade)	ZMP (upgrade)	ZMP (upgrade)	ZMP (upgrade)
	Front: 18x8.0, 225/45 R18				
	Rear: 18x8.5, 255/40 R18	ZTR	ZTR	ZTR	ZTR
	23N will add 840 to the order	x	x	x	x
 Code: 25H Style: 407	19" Bi-Color Orbit Grey Star-Spoke Wheels Style 407 with Mixed Performance Tires	\$900 ZTR (upgrade)	\$900 ZTR (upgrade)	\$900 ZTR (upgrade)	\$900 ZTR (upgrade)
	Front: 19x8.0, 225/40 R19				
	Rear: 19x8.5, 255/35 R19				
	In combination with ZTR 25H will add 840 to the order	+ \$900 x	+ \$900 x	+ \$900 x	+ \$900 x
 Code: 25K Style: 407	19" Bi-Color Orbit Grey Star-Spoke Wheels Style 407 with All-Season Tires	\$900	\$900	\$900	\$900
	Front / Rear: 19x8.0, 225/40 R19				
 Code: 2A5 Style: 397	18" Double-Spoke Wheels Style 397 with All-Season Tires	Standard	Standard	Standard	Standard
	Front / Rear: 18x8.0, 225/45 R18				
 Code: 2PE Style: 400M	18" M Star-Spoke Wheels Style 400M with Mixed Performance Tires	ZMP	ZMP (upgrade)	ZMP	ZMP (upgrade)
	Front: 18x8.0, 225/45 R18				
	Rear: 18x8.5, 255/40 R18				
	2PE will add 840 to the order	x	x	x	x
 Code: 2PP Style: 400	18" M Star-Spoke Wheels Style 400M with All-Season Tires	ZMP (upgrade)	ZMP	ZMP (upgrade)	ZMP
	Front / Rear: 18x8.0, 225/45 R18				