

# BMW Group

## Vehicle Sales BMW of North America, LLC Q1 2021

|                                        | Q1 2021       | Q1 2020       | %            |
|----------------------------------------|---------------|---------------|--------------|
| i3                                     | 340           | 64            | 431.0%       |
| i8                                     | 8             | 66            | -88.0%       |
| 2 Series                               | 5,307         | 1,772         | 199.5%       |
| 3 Series                               | 9,426         | 10,613        | -11.2%       |
| 4 Series                               | 4,785         | 2,197         | 117.8%       |
| 5 Series                               | 6,433         | 5,395         | 19.2%        |
| 6 Series                               | 41            | 52            | -21.2%       |
| 7 Series                               | 1,920         | 1,685         | 13.9%        |
| 8 Series                               | 1,502         | 1,694         | -11.3%       |
| Z4                                     | 195           | 625           | -68.8%       |
| X1                                     | 3,968         | 4,133         | -4.0%        |
| X2                                     | 1,337         | 2,286         | -41.5%       |
| <b>BMW passenger cars</b>              | <b>35,262</b> | <b>30,582</b> | <b>15.3%</b> |
| X3                                     | 14,988        | 10,614        | 41.2%        |
| X4                                     | 1,682         | 1,788         | -5.9%        |
| X5                                     | 12,700        | 10,638        | 19.4%        |
| X6                                     | 2,038         | 1,251         | 62.9%        |
| X7                                     | 4,763         | 4,582         | 4.0%         |
| <b>BMW light trucks</b>                | <b>36,171</b> | <b>28,873</b> | <b>25.3%</b> |
| <b>BMW brand</b>                       | <b>71,433</b> | <b>59,455</b> | <b>20.1%</b> |
| Cooper /S Hardtop 2 Door               | 1,772         | 1,435         | 23.5%        |
| Cooper /S Hardtop 4 Door               | 1,032         | 965           | 6.9%         |
| Cooper /S Convertible                  | 810           | 580           | 39.7%        |
| Cooper /S Clubman                      | 509           | 583           | -12.7%       |
| Countryman                             | 2,162         | 1,674         | 29.2%        |
| <b>MINI brand</b>                      | <b>6,285</b>  | <b>5,237</b>  | <b>20.0%</b> |
| <b>TOTAL BMW of North America, LLC</b> | <b>77,718</b> | <b>64,692</b> | <b>20.1%</b> |