Banagro	S.A.				Certified B Corporation
	COMPLETION 100%	VERSION 6	NAME Active Assessment	SECTOR Service	COMPANY SIZE 10-49

As wholly-owned subsidiary of Coagra SA, Banagro S.A. is required to make its full B Impact Assessment transparent. The PDF contains a completed B Impact Assessment that has been reviewed by B Lab with Banagro S.A. as part of their certification as a B Corporation. Answers to questions that would reveal sensitive information (e.g. that would advantage competitors or prejudice litigation) are highlighted with a "Sensitive" textbox.

Sensitive

## **Mission & Engagement**

5.6

## **Level of Impact Focus**

Describe your company's approach to creating positive impact.

This is an unweighted question that will not impact your score and is asked only for research/benchmarking purposes.

Creating positive social or environmental impact is not a focus for our business

We occasionally think about the social and environmental impact of some aspects of our business, but not frequently.

We frequently consider our social and environmental impact, but it isn't a high priority in decision-making.

We consistently incorporate social and environmental impact into decision-making because we consider it important to the success and profitability of our business.

We treat our social and environmental impact as a primary measure of success for our business and prioritize it even in cases where it may not drive profitability.

Points Available: 0.00

#### **Mission Statement Characteristics**

Does your company's formal, written corporate mission statement include any of the following?

A formal written corporate mission statement is one that is either publicly facing or formally shared with the employees of the company. Please check all that apply.

No social or environmental commitment

A general commitment to social or environmental responsibility (e.g. to conserve the environment)

A commitment to a specific positive social impact (e.g. poverty alleviation, sustainable economic development)

A commitment to a specific positive environmental impact (e.g. reducing waste sent to landfills through upcycled products)

A commitment to serve a target beneficiary group in need (e.g. low-income customers, smallholder farmers)

We have no written mission statement

Points Earned: 0.50 of 0.50

#### **Mission Statement**

Please share the text of your formal mission statement here.

Existimos para ofrecer soluciones creativas y efectivas que contribuyan a un desarrollo agrícola sustentable del país, aprovechando el conocimiento y cercanía con los agricultores

Points Available: 0.00

## Social and Environmental Decision-Making

How does your company integrate social and environmental performance into decision-making?

our answers determine which future questions in the assessment are applicable to your company.	
Employee training that includes social or environmental issues material to our company or its mission	
✓ Manager roles with job descriptions that explicitly incorporate social and environmental performance	
Performance reviews that formally incorporate social and environmental issues	
Compensation and job descriptions of executive team members that include social and environmental performance	
✓ Board of Directors review of social and environmental performance	
☐ We measure our externalities in monetary terms and incorporate them into our financial balances	
✓ Other - please describe	
☐ None of the above	
Points Earned: 0.90 of 1.00	
Social and Environmental Performance Training	
How are social or environmental performance principles and practices incorporated into employee	
raining programs?	
Please check all that apply.	
Only included informally in orientation, training, or instruction	
Specific, formal training is integrated into new employee and new manager training	
Specific, formal training is integrated into ongoing employee and manager training	
Usorkers articulate goals and achievements related to social and environmental metrics as an individual or part of a workplace	
team	
✓ All supervisors and managers receive training on how to communicate social and environmental goals to employees and	
implement accountability for results	
☐ None of the above	
Points Earned: 1.00 of 1.00	
Social and Environmental Management Reviews	
What percentage of full-time managers had a formal written performance evaluation in the last year	
hat included social or environmental goals?	
$\bigcirc$ 0	
○ 1-49%	
© 50-99%	
○ 100%	

Points Earned: 0.75 of 1.00

### **Board Review of Social or Environmental Performance**

Does the Board of Directors or equivalent governing body review your company's social or
environmental performance on at least an annual basis?
O No, our Board doesn't review that
O Yes, the Board receives a general update on the company's social or environmental performance
O Yes, the Board reviews key performance indicators (KPIs) on the company's social or environmental performance
O N/A - Our company has no Board of Directors or equivalent governing body
Points Earned: 1.00 of 1.00
Stakeholder Engagement
Has your company done any of the following to engage stakeholders about your social and environmental performance?
We have an advisory board that includes stakeholder representation
✓ We have a formal stakeholder engagement plan or policy that includes identification of relevant stakeholder groups
✓ We have created mechanisms to identify and engage traditionally underrepresented stakeholder groups or demographics
✓ We have formal and regular processes in place to gather information from stakeholders (focus groups, surveys, community
meetings, etc.)
We have formal procedures to address results from stakeholder engagement, with a designated individual or team responsible for
appropriate follow ups.
We report the results of stakeholder engagement on social and environmental performance to the highest level of oversight in the
company, such as the Board
We publicly report on stakeholder engagement mechanisms and results
Other - please describe
☐ No formal stakeholder engagement
Points Earned: 0.50 of 0.50
Management of Material Social and Environmental Issues
How does your company identify, measure, and manage the most material social and environmental
issues relevant to your operations and business model?
Answers 3-5 can only be selected if a materiality assessment has been conducted and answer 2 applies.
✓ We track impact metrics that we've chosen based on company mission or executive decision
✓ We have conducted a materiality assessment of our company using stakeholder engagement mechanisms or research
✓ We have identified and measure metrics based on the results of the materiality assessment we conducted for the company
✓ We have set performance targets for all identified material issues and measurements
✓ We measure the material social and environmental outcomes produced by our performance on our KPIs over time

Points Earned: 1.00 of 1.00

 $\square$  None of the above

#### **Identification of Material Issues**

Based on the processes you have highlighted, what are the material issues that have been identified?

TRANSPARENCIA E INFORMACIÓN AL CLIENTE - RENTABILIDAD SOSTENIBLE Y SOLIDEZ FINANCIERA - INVERSIÓN Y FINANCIAMIENTO RESPONSABLE - PRIVACIDAD Y SEGURIDAD DE DATOS - FORMACIÓN Y DESARROLLO DE COLABORADORES - ADAPTACIÓN AL CAMBIO CLIMÁTICO - COMPROMISO CON LA COMUNIDAD LOCAL - GOBERNANZA CORPORATIVA

Points Available: 0.00

**OPERATIONS** 

## **Ethics & Transparency**

8.7

#### **Governance Structures**

What is the company's highest level of corporate oversight?

- Owner or Manager Governed (including Board of Directors with only owners/ executives)
- O Management, Executive Committee, or Democratic Governance
- O Non-Fiduciary Advisory Board
- Board of Directors (with at least one member who is not an executive or owner of the company)

Points Earned: 0.69 of 0.69

#### **Internal Good Governance**

How does your company support internal management and good governance?

- ✓ We have a formal organizational chart outlining the management and reporting structure of the company
- We have written job descriptions for all employees outlining responsibilities and decision-making authority
- ✓ We have management team meetings to plan strategy or make operational decisions.
- Other please describe
- ☐ None of the above

Points Earned: 0.69 of 0.69

# **Governing Body Characteristics**

Which of the following apply to your company's Board of Directors or equivalent governing body?	
Please check all that apply.	
✓ Meets at least twice annually	
✓ Includes at least one independent member	
✓ Oversees executive compensation	
Company is a cooperative and elects Board from membership	
☐ None of the Above	
□ N/A - no Board of Directors or equivalent	
Points Earned: 0.69 of 0.69	
Governing Body Stakeholder Representation	
Does your company's Board of Directors have voting seats representing:	
Select all that apply.	
☐ Executive employees	
☐ Non-executive employees	
✓ Community expertise (e.g. local university representative)	
Environmental expertise (e.g. environmental nonprofits)	
Customers	
☐ None of the above	
□ N/A - no Board of Directors	
Points Earned: 0.09 of 0.35	
Governing Body Responsibilities	
Does your company's Board of Directors have written responsibility for:	
Please check all that apply.	
✓ Guiding corporate strategy, setting strategic goals, and creating major plans of action	
Approving annual budgets, overseeing major capital expenditures, and general risk management	
Other	
☐ None of the above	
□ N/A - no Board of Directors or equivalent	

Points Earned: 0.69 of 0.69

# Ethics Policies and Practices What practices does your company have in place to promote ethical decision-making and prevent corruption? A written Code of Ethics

✓ A written whistleblower policy
 ✓ We have created internal financial controls
 ✓ We have conducted an ethics-focused risk assessment in the last two years
 ☐ Other (please describe)
 ☐ None of the above

Points Earned: 0.69 of 0.69

#### **Instruction on Code of Ethics**

How does your company instruct employees regarding your Code of Ethics on behavioral expectations, bribery, and corruption?

Please check all that apply.

	We	instru	ct the	Board	of	Directors	on '	the	Code	at	least	annua	Ιv
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- ✓ We instruct all newly hired workers on the Code
- ✓ We instruct managers on the Code on an ongoing basis
- ✓ We instruct all non-managerial workers on the Code on an ongoing basis
- We communicate changes to the Code whenever it is updated
- Other please describe
- No Code of Ethics or equivalent, or no training on the Code

Points Earned: 0.69 of 0.69

### **Financial Reporting Standards**

Which financial reporting standards did your company comply with in the last fiscal year?

- IFRS, the International Financial Reporting Standards (via the International Accounting Standards Board)
- O GAAP, the Generally Accepted Accounting Principles (via independent U.S. standards body)
- O Local accounting standard (via local independent standard setting body)
- Other please describe
- O None of the above
- O N/A Our company is pre-revenue

Points Earned: 1.38 of 1.38

# **Reviewed / Audited Financials** What type of individual or entity conducted the review of your company's financials? O Locally-accredited auditing firm or CPA/CFA Internationally-accredited auditing firm or CPA/CFA O None, finances were neither audited nor reviewed Points Earned: 0.35 of 0.35 **Financial Controls** Does your company maintain any of the following financial controls? Please check all that apply. Segregation of Accounts Receivable and Accounts Payable duties Segregation of payment authorization, execution, and/or record keeping Access to accounting software systems is limited to appropriate personnel Access to credit or ATM cards is limited to appropriate personnel Routine management or third-party reviews of inventory management system ☑ IT systems have different password protection systems that are changed periodically with different access levels according to the position of the staff member accessing the data ☐ None of the above Points Earned: 0.69 of 0.69 **Company Transparency** What information does the company make publicly available and transparent?

Your answers determine which future questions in the assessment are applicable to your company.

- Beneficial ownership of the company
- Financial performance (must be transparent to employees at minimum)
- Social and environmental performance (e.g. impact reports)
- Membership of the Board of Directors

☐ None of the above

Points Earned: 0.69 of 0.69

## **Financial Transparency with Employees**

How does your company formally share financial information with full-time emp
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Exclude compensation data. Please check all that apply.

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- Our company discloses all financial information (except salary info) at least yearly
- Our company discloses all financial information (except salary info) at least quarterly
- ☑ In addition to sharing financials, our company also has an intentional education program around shared financials
- ✓ In addition to sharing financials with employees, our company publicly reports its financial statements

Points Earned: 0.69 of 0.69

## **Impact Reporting**

Does your company publicly share information on your social or environmental performance on an annual basis?

- We provide descriptions of our social and environmental programs and performance
- ✓ We voluntarily share social or environmental performance scorecards
- Specific quantifiable social or environmental indicators or outcomes are made public
- We set public targets and share progress to those targets
- We present information in a formal report that allows comparison to previous time periods
- Reporting information / structure is based on a comprehensive third party standard (ex. GRI or B Impact Assessment)
- A third party has validated / assured the accuracy of the information reported
- Impact reporting is integrated with financial reporting
- We don't report publicly on social or environmental performance

Points Earned: 0.69 of 0.69

**OPERATIONS** 

## **Governance Metrics**

0.0

This section asks for your company to provide important financial information that will be referenced later in the assessment.

#### **Last Fiscal Year**

On what date did your last fiscal year end?

If your company has not yet completed its first fiscal year, please put your anticipated fiscal year end date.

On what date did your last fiscal year end? 31 Dec 2023

Points Available: 0.00

# Reporting Currency

Select your reporting currency

Ochilean Peso - CLP

Points Available: 0.00

#### **Revenue Year Before Last**

Total Earned Revenue

From the fiscal year before last

If your company has not yet completed its first fiscal year, please put \$0

From the fiscal year before last 6191222000

☐ We do not track this

Points Available: 0.00

#### **Revenue Last Year**

Total Earned Revenue

From the last fiscal year

This question will be used for scored calculation questions later in the assessment. Please complete for accurate scoring. If your company has not yet completed its first fiscal year, please put \$0

From the last fiscal year 8626580000

☐ We do not track this

Points Available: 0.00

#### **Net Income Last Year**

Net Income

From the last fiscal year

If your company has not yet completed its first fiscal year, please put \$0

From the last fiscal year 1880055000

☐ We do not track this

Points Available: 0.00

## Net Income Year Before Last Net Income From the fiscal year before last From the fiscal year before last 1549968000 ☐ We do not track this Points Available: 0.00 **Payments to Government** Payments to government in the last fiscal year Select N/A if company is pre-revenue. Payments to government in the last fiscal year 575805000 ☐ We do not track this Points Available: 0.00 IMPACT BUSINESS MODELS **Mission Locked - Impact Business Model** 7.5 Recognizes corporate forms and amendments that preserve mission and/or considers stakeholders regardless of company ownership Mission Lock Separate from a mission statement, what has your company done to legally ensure that its social or environmental performance is a part of its decision-making over time, regardless of company ownership? This question is related to the legal requirement for Certified B Corps. Click "Learn" for more information and resources about this requirement. O Signed a contract or Board resolution committing to adopting a legal form that requires consideration of all stakeholders (e.g. signed B Corp Agreement) Adopted a specific legal entity or governance structure that preserves mission over time, but does not require consideration of all stakeholders in its decision-making (e.g. cooperative) As a company wholly owned by another company that has not done so, amended corporate governing documents or adopted a legal entity that requires consideration of all stakeholders in its decision-making (e.g. benefit corporation, completed B Corp legal amendment) O As an independent or publicly-owned business, amended corporate governing documents or adopted a legal entity that requires consideration of all stakeholders in its decision-making (e.g. benefit corporation, completed B Corp legal amendment) O None of the above

Points Earned: 7.50 of 10.00

**OPERATIONS** 

## **Workers Impact Area Introduction**

0.0

This section identifies who should be considered a "worker" in the B Impact Assessment and reports your worker-related metrics. It also identifies whether your company is designed to deliver a specific, material, positive impact for its workers, and if so, opens the Worker Impact Business Model section that is most applicable.

#### Majority Hourly vs. Salaried Workers

Are the majority (greater than 50%) of your employees paid on a fixed salary or a daily or hourly wage?

This is a REQUIRED question that determines the set of additional questions your company will respond to regarding your employee impact.

Fixed Salary	
O Daily or hourly	wage

Points Available: 0.00

#### **Use Of Contracted Labor**

Is any of your company's labor performed by subcontracted organizations or individuals, such as outsourced staffing services or independent contractors?

Your answers determine which future questions in the assessment are applicable to your company.

	Yes, some of our labor is contracted to third party subcontractors that manage staff on our behalf
	Ses, we hire individual independent contractors who are contracted to work greater than 20 hours per week for your company over
	an indefinite period or longer than 6 months
	Use utilize individual independent contractors who do not work greater than 20 hours per week for us over an indefinite period or
	longer than 6 months
	✓ None of the above
_	
$P_0$	oints Available: 0.00

## **Workers Impact Business Model Introduction**

Is your company structured to benefit its employees in either of the following ways?

Your answers determine which future questions in the assessment are applicable to your company.

Ownership structures that provide significant equity (>40%) and empowerment to all employees (e.g. employee-ownership structures that provide significant equity (>40%)
companies, cooperatives)
Providing high quality jobs or professional development for individuals with chronic barriers to employment (workforce
development programs)

✓ None of the above

Points Available: 0.00

# Number of Total Full-Time Workers Current Total Full-Time Workers Please click "Learn More" to understand how to answer this question. Current Total Full-Time Workers 39 ☐ We do not track this Points Available: 0.00 # of Full Time Workers Last Year Number of Total Full-Time Workers Total full-time workers twelve months ago Please click "Learn More" to understand how to answer this question. Total full-time workers twelve months ago 39 ☐ We do not track this Points Available: 0.00 # of Part Time Workers Number of Total Part-Time Workers **Current Total Part-Time Workers** Please click "Learn More" to understand how to answer this question. Current Total Part-Time Workers 0 ☐ We do not track this Points Available: 0.00 # of Part Time Workers Last Year Number of Total Part-Time Workers Total part-time workers twelve months ago Please click "Learn More" to understand how to answer this question. Total part-time workers twelve months ago 0 We do not track this Points Available: 0.00

# of Full Time Workers

# of Temporary Workers	
Number of Total Temporary Workers	
Current Total Temporary Workers	
Please click "Learn More" to understand how to answer this question.  Current Total Temporary Workers 0  We do not track this	
Points Available: 0.00	
# of Temporary Workers Last Year	
Number of Total Temporary Workers	
Total temporary workers twelve months ago	
Please click "Learn More" to understand how to answer this question.	
Total temporary workers twelve months ago 0  We do not track this	
Points Available: 0.00	
Financial Security	operations <b>6.2</b>
Lowest Paid Wage	
What is the company's lowest wage as calculated on an hourly basis?	
Please exclude students and interns in this calculation.	
What is the company's lowest wage as calculated on an hourly basis? 4355	
Points Available: 0.00	

## % of Employees Paid Individual Living Wage

What percentage of employees on an FTE (Full Time Equivalent) basis are paid at least the equivalent of a living wage for an individual?

of a living wage for an individual?
Please exclude students and interns in this calculation.
O<75%
○ 75-89%
O 90-99%
O 100%
○ N/A
Points Earned: 1.48 of 2.96
% of Employees Paid Family Living Wage
What percentage of employees on an FTE (Full Time Equivalent) basis are paid at least the equivalent
of a living wage for a family?
Please exclude students and interns in this calculation.
○<75%
● 75-89%
O 90-99%
O 100%
○ N/A
Points Earned: 0.99 of 2.96
% Above the Minimum Wage
What percentage above the legal minimum wage does your lowest-paid hourly employee earn?
Please answer this question ONLY taking into account hourly workers. If you do not have hourly workers, select N/A.
○ 0% - Lowest wage is equivalent to minimum wage
O <sub>1-9%</sub>
O 10-29%
○30-49%
○ 50-75%
O 75%+
N/A - We do not employ hourly workers
Points Available: 1.48

## **Initiatives To Increase Wages and Benefits**

If it is not possible to verify a living wage in your country, has your company participated in any leadership initiatives/agreements to increase wages or benefits to workers provided in your country or industry?

Examples include commissioning a living wage calculation. Select N/A if living wage already exists.  Yes  No  No  N/A - Living wage already exists  Points Available: 1.48
Compensation Policies and Practices
Does your company offer any of the following additional financial benefits to non-executive workers?
Your answers determine which future questions in the assessment are applicable to your company.
✓ Cost of living adjustments that match inflation rates of the country
✓ Bonuses or profit-sharing
☐ Employee ownership opportunities
☐ None of the above
Points Earned: 0.99 of 1.48
Employees Receiving a Bonus
What percentage of full-time and part-time employees, excluding founders and executives, received a monetary bonus in the last fiscal year?
O <sub>0%</sub>
O 1-24%
O 25-49%
O 50-74%
○ 75-99%
O 100%
○ N/A
Points Earned: 1.11 of 1.48

# **Significance of Bonuses** What was the equivalent percentage of profits that were distributed as bonuses to non-executive workers in the last fiscal year? O No bonus payout, or no bonus plan ● 5% or less 05-10% 010-15% 0 15-20% O >20% O Bonuses were paid to non-executive workers, despite the company not earning a profit Points Earned: 0.19 of 1.48 % Participation in Employee Ownership What percentage of all full-time employees have been granted stock, stock options, or stock equivalents (including participation in an ESOP or other qualified ownership plans) in the company? Select N/A if your company is a consumer/shared services cooperative, a producer cooperative or a nonprofit. 0% 01-24% 025-49% 050-74% O 75-99% 0 100% O N/A Points Available: 1.48 **Retirement Programs** Do employees have access to any of the following savings programs for retirement?

✓ Government-sponsored pension or superannuation plans✓ Private Pension or Provident Funds

Plan that specifically includes Socially-Responsible Investing option

☐ None of the above

Points Earned: 1.48 of 1.48

## **Financial Services for Employees**

What financial products, programs, or services does your company provide that help to meet financial health needs of hourly employees?

Please answer this question ONLY taking into account hourly workers. If you do not have hourly workers, select N/A.				
☐ Direct deposit				
Access to free or affordable banking services or payroll cards (e.g. free ATM debit card)				
☐ Financial management tools or coaching				
☐ Emergency or short-term savings programs				
☐ Low-interest or interest-free loans				
Debt management, refinancing, or loan payment contributions				
Employer match for deposits into savings accounts				
Paychecks issued off-schedule on a need basis				
☐ Tax preparation services				
Other - please describe				
☐ None of the above				
✓ N/A - We do not employ hourly workers				
Points Available: 0.74				
	OPERATION			
Health, Wellness, & Safety	8.0			
Government Provision Of Healthcare				
How is healthcare provided in the country where the majority of employees reside?				
O Universal Provision of Basic Healthcare Services (e.g. United Kingdom)				
Government-mandated or -provided health insurance programs (e.g. Switzerland)				
O None of the Above				
Points Available: 0.00				
Healthcare Coverage				
What percentage of workers receive healthcare coverage either through a government pla	n or paid by			
the company?	ir or paid by			
If healthcare is covered through the company, only consider workers for which the company pays the majority of healthcare	care costs.			
O<75%				
O 75-84%				
O 85-94%				

Points Earned: 4.00 of 4.00

#### **Supplementary Health Benefits**

What benefits does your company provide to all full-time tenured workers to supplement government programs?

Only select benefits the company pays the majority of costs to all full-time tenured workers. Select Other if the company covers less than 50% of the expenses for the benefits listed or other benefits offered.

✓ Disability coverage or accident insurance
✓ Life insurance

☐ Private dental insurance
✓ Private supplemental health insurance
✓ Extension of health benefits to spouse and children

☐ Access to local medical services or clinic (on-site or subsidized)
✓ Other - please describe

Points Earned: 4.00 of 4.00

☐ None of the above

## **Supplementary Health Benefits Eligibility for Part-Time Workers**

When do part-time workers become eligible to participate in the supplementary benefits offered by your company?

If applicable, please select one answer indicating tenure requirements (answers 1-2), and one answer indicating weekly hour requirements (answers 3-4).

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Part-time workers are not eligible at time of hire, but become eligible to participate within their first 6 months of employment
Part-time workers are eligible to participate at time of hire
Part-time workers are only eligible if they work more than 20 hours a week
Part-time workers are eligible even if they work less than 20 hours a week
☐ We do not offer supplementary health benefits to part-time workers

✓ N/A - We don't have part-time employees

Points Available: 4.00

**Career Development** 

**OPERATIONS** 

4.7

Formal Employment
What percentage of individuals working for the company are formally employed on the payroll of the company?
○ 0%
○ 1-24%
O 25-49%
O 50-74%
○ 75-99%
<b>1</b> 00%
Points Earned: 0.86 of 0.86
Professional Development Policies and Practices
Does your company provide any of the following training opportunities to workers for professional development?
Your answers determine which future questions in the assessment are applicable to your company.
✓ We have a formal onboarding process for new employees
✓ We offered ongoing training on core job responsibilities to employees within the last year
✓ We have a policy to encourage internal promotions and hiring for advanced positions (e.g. posting job openings internally first)
☐ We provide cross-skills training for career advancements or transitions (e.g. management training for non-managers)
✓ We provide non-career-specific life-skill training (e.g. financial literacy, English as a Second Language)
✓ We facilitate or have an allocated budget for external professional development opportunities, (e.g. conference attendance, online trainings)
✓ We provide reimbursements or programs for intensive continuing education credentials (e.g. college degrees, professional
licensures)
☐ None of the above
Points Earned: 0.86 of 0.86
Amount of Training for New Hires
What was the average amount of training that a newly hired worker received in the past twelve months?
Use average of both full-time and part-time employees.
○ No training
On-the-job training (one day to one week)
On-the-job training (one week to one month)
O Apprenticeship or technical training (over one month)
○ N/A - No new hires during the last 12 months
Points Earned: 0.57 of 0.86

## **Employee Review Process**

Which of the following is included or applies to your company's formal process for providing performance feedback to employees?

Check all that apply.
✓ Process has a regular schedule and is conducted at least annually
Peer and subordinate input
☐ Written guidance for career development
☐ Social and environmental goals
✓ Clearly-identified and achievable goals
A 360-degree feedback process
✓ All tenured employees receive feedback
□ None of the above
Points Earned: 1.03 of 1.71
Internal Promotions
What percentage of employees has been internally promoted within the last 12 months?
Exclude material owners in your calculation.
O <sub>0</sub> %
O 1-5%
© 6-15%
O 15%+
Points Earned: 0.57 of 0.86
Intern Hiring Practices
How does your company manage the hiring and treatment of interns?
Check all that apply. If there is no third party living wage calculated for your country of operations, please do not select "payment of a
living wage."
✓ We have a formalized policy or program outlining the objectives of internships or internship programs for participants
☐ We partner with education institutions to provide internship opportunities or work-study programs
☐ We pay interns a living wage
✓ Our interns receive formal performance reviews
Our interns have a formal opportunity to provide feedback on experience
☐ We have hired interns on as full-time permanent employees in the past two years
✓ Intern tenures are restricted to not exceed one year if interns are not currently enrolled in school
☐ None of the above

Points Earned: 0.86 of 0.86

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## **Career Development (Salaried)**

## **Skills-Based Training Participation**

Excluding newly hired workers, what % of full-time and part-time workers received the following types of formal training during the last 12 months?

Skills-based training to advance core job responsibilities

0%

1-24%

25-49%

50-74%

75%+

Points Earned: 0.40 of 0.40

O Don't know

## **Life Skill Training Participation**

Excluding newly hired workers, what % of full-time and part-time workers received the following types of formal training during the last 12 months?

Training on life skills for personal development (e.g. literacy, personal financial planning)

○ 0% ○ 1-24%

O 25-49%

**o** 50-74%

○ 75%+ ○ Don't know

Points Earned: 0.30 of 0.40

## **External Professional Development Participation**

What percentage of full-time workers has participated in external professional development or lifelong learning opportunities in the past fiscal year?

Professional development should be paid for in advance, reimbursed or subsidized by the company.

00%

0 1-24%

025-49%

050-74%

075%+

Points Earned: 0.20 of 0.80

**OPERATIONS** 

## **Engagement & Satisfaction**

5.6

## **Employee Handbook Information**

What is included in your company's written and accessible employee handbook?

- ✓ A non-discrimination statement
- An anti-harassment policy with reporting mechanisms, processes, and disciplinary procedures
- ✓ A statement on work hours
- ✓ Policies on pay and performance issues
- Policies on benefits, training and leave
- ✓ Grievance resolution process
- Disciplinary procedures and possible sanctions
- A neutrality statement regarding workers' right to bargain collectively and freedom of association
- Prohibition of child labor and forced or compulsory labor
- ☐ We have no written employee handbook

Points Earned: 0.36 of 0.36

## **Non-Discrimination Policy**

What is covered in your company's written non-discrimination policy on hiring and the workplace?
Please check all that apply.
✓ Gender
✓ Race
✓ Color
✓ Disability
✓ Political opinion
✓ Sexual orientation
✓ Age
✓ Religion
☐ HIV status
☐ We have no written non-discrimination policy

Points Earned: 0.36 of 0.36

## **Paid Secondary Caregiver Leave**

What secondary parental leave policies are available to your workers, either through your company or a government program?

Select all that apply, but only select one answer indicating the total amount of paid time equivalent (answers 2-4). See "Learn More" for further instructions.

☐ Workers receive unpaid time off for secondary parental leave
☐ Workers receive up to 2 weeks (or full pay equivalent) paid leave
☐ Workers receive between 2 to 5 weeks (or full pay equivalent) paid leave
✓ Workers receive greater than 5 weeks (or full pay equivalent) paid leave
Policy does not distinguish between primary and secondary caregiving, or provides equivalent time and pay to both
☐ No secondary caregiver leave is offered to employees

Points Earned: 0.58 of 0.72

# **Supplementary Benefits** What supplementary benefits are provided to a majority of non-managerial workers? Including full time and part time employees. Please check all that apply. Free transportation or transit subsidy Free or subsidized meals On-site or subsidized childcare Free or subsidized housing Other - please describe None of the above Points Earned: 1.44 of 1.44 **Worker Empowerment** How does your company engage and empower workers? ☑ We have formalized feedback and complaint mechanisms beyond direct reporting lines to address concerns and improve company practices We have processes in place to provide input from employees prior to operational and/or strategic policy or practice changes Employee complaint / input mechanisms are reviewed at least every other year, with input from employees themselves into the process Company tracks usage of input/ feedback / complaint mechanisms and resolution / implementation rates We have adopted open book management or self-management principles within the workplace Workers have opportunity to elect member(s) to the Board of Directors Other - please describe None of the above Points Earned: 0.36 of 0.72 **Worker / Management Conflict Mediation** Has your company identified one of the following designated agents to mediate complaints or issues between workers or workers and management? An informally-designated worker who passes information to other workers Union representative Human Resources-designated representative Employee Representative who has been mutually-designated by company management and employees

Points Earned: 0.72 of 0.72

None of the above

✓ Third-party ombudsman☐ Other - please describe

## **Surveying and Benchmarking Engagement and Attrition**

Does your company monitor and evaluate your worker satisfaction and engagement in any of the following ways?

Your answers determine which future questions in the assessment are applicable to your company.
✓ We calculate employee attrition rate
☐ We benchmark employee attrition rate to relevant benchmarks
✓ We regularly (at least once a year) conduct employee satisfaction or engagement surveys
☐ We benchmark employee satisfaction to relevant industry benchmarks
✓ We disaggregate calculations based on different demographic groups to identify trends
☐ We outperform industry benchmarks on attrition
☐ We outperform industry benchmarks on satisfaction
☐ None of the above
Points Earned: 0.72 of 0.72
Departed Employees
Number of full-time and part-time workers that departed or left the company in the last twelve months
Enter 0 if None.
Number of full-time and part-time workers that departed or left the company in the last twelve months
9
☐ We do not track this
Points Available: 0.00
Employee Satisfaction
What percent of your employees are "Satisfied" or "Engaged"?
Select N/A if satisfaction or engagement is not formally surveyed.
O<65%
O 65-80%
O 90%+
○ N/A
Points Earned: 1.08 of 1.44

**Engagement & Satisfaction (Salaried)** 

OPERATIONS

3.0

Number of Paid Days Off
What is the annual minimum number of paid days off (including holidays) for full-time employees?
<ul> <li>0-15 work days</li> <li>16-22 work days</li> <li>23-29 work days</li> <li>30-35 work days</li> <li>36+ work days</li> </ul>
Points Earned: 1.05 of 1.17
Paid Primary Caregiver Leave for Salary Workers
Which of the following describe the primary parental leave policies for salaried workers, either through the company or government program?
If applicable, please select one answer indicating total time off (answers 1-3), and one answer indicating fully paid time off (answers 4-7).
<ul> <li>□ Primary caregivers receive 4-12 weeks of time off for parental leave (including unpaid and paid leave)</li> <li>□ Primary caregivers receive 13 weeks to 6 months of time off for parental leave (including unpaid and paid leave)</li> <li>☑ Primary caregivers receive more than 6 months of time off for parental leave (including unpaid and paid leave).</li> <li>□ 4-12 weeks of primary parental leave (or equivalent) is fully paid</li> <li>☑ 13-18 weeks of primary parental leave (or equivalent) is fully paid</li> <li>□ 19-24 weeks of primary parental leave (or equivalent) is fully paid</li> <li>□ More than 24 weeks of primary parental leave (or equivalent) is fully paid</li> <li>□ Primary caregivers receive less than 4 weeks off or no time off for parental leave</li> </ul> Points Earned: 0.82 of 1.17
Foints Lamed. 0.02 of 1.17
Attrition Rate for Salaried Workers
What percentage of full-time and part-time salaried workers left the company during the last twelve months?
Calculation should include voluntary and involuntary separation, but exclude workers dismissed with cause.
○20%+
○ 11-20%
● 0-10%
Points Earned: 1.17 of 1.17
Community

**Community Impact Area Introduction** 

OPERATIONS

This section identifies whether your company is designed to deliver a specific, material, positive impact for its community, and if so, opens the Community Impact Business Model section that is most applicable.

#### **Community Oriented Impact Business Model**

Does your company's business model create a specific positive benefit for stakeholders such as charitable partners, vendors or suppliers in need, or your local community?

Your answers determine which future questions in the assessment are applicable to your company.

O Yes

No

Points Available: 0.00

**OPERATIONS** 

## **Diversity, Equity, & Inclusion**

3.1

#### **Diverse Ownership and Leadership**

Is your company majority-owned or -led by individuals from any of the following underrepresented groups?

Please select all that apply.

Led by a woma	n
---------------	---

- Led by an individual from an underrepresented racial or ethnic minority
- Led by another underrepresented individual (veterans, LGBT, etc.)
- Majority owned by women
- Majority owned by individuals from underrepresented racial or ethnic minorities
- Majority owned by other underrepresented individuals (veterans, LGBT, etc.)
- ✓ None of the above

Points Available: 1.03

## **Creating and Managing Inclusive Work Environments**

Which of the following pr	ractices does your	company h	nave in place	around di	iversity, e	quity, a	and
inclusion?							

✓ We include a statement in all our job postings with a commitment to diversity, equity, and inclusion
☐ We conduct anonymous or "blind" reviews of applications or resumes without attaching names or identifiable characteristics
✓ We conduct analyses of our job description language and requirements to ensure they are inclusive and equitable
✓ We offer trainings for all employees on topics related to diversity, equity, and inclusion
☐ We have set specific, measurable diversity improvement goals
☑ We have conducted a pay equity analysis by gender, race/ethnicity, or other demographic factors and, if necessary, implemented
equal compensation improvement plans or policies
☐ None of the above
Points Earned: 0.93 of 1.03
Measurement of Diversity

What attributes of a diverse workforce does your company track, either through anonymous surveys or other methods legal in your jurisdiction?

If collecting this type of demographic data is not legal in your jurisdiction, select None of the Above.

Socioeconomic status (as determined by low income residence, education level, etc.)
☐ Race or ethnicity
<b>✓</b> Gender
<b>✓</b> Age
Other - please describe
□ None of the above

Points Earned: 0.78 of 1.03

## **Low Income Workers**

What percentage of your workforce lives in poor/very poor or low-income areas or does not have college degree?

00% 01-9% 010-19% 020-29% ○30%+

O Don't Know

Points Earned: 0.26 of 1.03

# **Women Workers** How many of your non-managerial workers identify as women? 00% 01-9% 010-24% **25-39**% 040-49% ○50%+ O Don't know Points Earned: 0.69 of 1.03 **Age Diversity in Workforce** What percentage of your workforce is either under the age of twenty four or over the age of fifty? 00% 01-9% 0 10-19% 020-29% ○30%+ O Don't Know Points Earned: 0.52 of 1.03 **High to Low Pay Ratio** What multiple is the highest compensated individual paid, inclusive of bonus, as compared to the lowest paid full-time worker? >20x O 16-20x O 11-15x O 6-10x ○ 1-5x Points Available: 1.03

# How many of your company managers identify as women? **0**% 01-9% 010-24% 025-39% 040-49% 050%+ O Don't know O N/A Points Available: 1.03 **Management from Underrepresented Populations** How many of your company managers identify as from another underrepresented social group? If collecting this type of demographic data is not legal in your jurisdiction, select Don't Know. 0% 01-9% 010-19% 020-29% O 30%+ O Don't know Points Available: 1.03 **Female Directors** How many of your company Board Directors identify as women? 0% 01-9% 010-24% 025-39% 040-49% 050%+ O Don't know O N/A Points Available: 1.03

**Female Management** 

# **Directors from Underrepresented Populations** How many of your company Board Directors identify as from another underrepresented social group? For this question, please do not take gender into consideration as gender is assessed in a different question. 0% 01-9% 010-19% 020-29% 030%+ O Don't know O N/A Points Available: 1.03 **Supplier Diversity Policies or Programs** Does your company have any of the following policies or programs in place to promote diversity within your supply chain? We track diversity of ownership among our suppliers We have a policy to give preferences to suppliers with ownership from underrepresented populations We have formal targets to make a specific percentage of purchases from suppliers with diverse ownership We have a formal program to purchase and provide support to suppliers with diverse ownership ✓ None of the above UN/A - Collecting supplier data or having preferential treatment policies is illegal in my country of operations Points Available: 0.52 **Supplier Ownership Diversity** What percentage of your purchases were from companies that are majority-owned by women or individuals from underrepresented populations? 0% 01-9%

1-9%
10-24%
25-39%
40-49%
50%+

Points Available: 1.03

**OPERATIONS** 

### **Geographic Structure and Scope**

We realize that for companies with more than one office, the definition of local involvement is a more complicated one to answer. Please tell us a bit about the structure of your company geographically.

Banagro S.A. tiene su instalación en Panamericana sur km. 62,9 San Francisco de Mostazal, Chile, y además tiene presencia en 6 Regiones de Chile (V-X).

Points Available: 0.00

#### **New Jobs Added Last Year**

Number of full-time and part-time jobs that have been added to your company's payroll. Enter 0 if none or if your company has no workers.

Last twelve months:

Last twelve months: 1

We do not track this

Points Available: 0.00

#### **Job Growth Rate**

What was your company's net job growth rate for full-time and part-time positions over the last 12 months? ONLY include newly created jobs that are paid a living wage.

If there is no living wage data available for your country of operations, include new jobs that pay 10% or more above a minimum wage.

0% (no growth on a net basis)1-14%15-24%

025%+

Points Available: 5.00

## Non-accredited Investor Ownership

What percentage of the company is owned by individuals who would qualify as non-accredited investors?

○ 0%
○ 1-9%
○ 10-24%
○ 25-49%
○ 50%+
○ Don't know

Points Available: 2.50

#### **Local Ownership**

Is the majority (over 50%) of the company's ownership located locally to at least two-thirds of the company's workforce?

"Local" is defined as being part of the same community. While the size and distance of a community may vary by context, they should generally be based on a small-scale economically and culturally connected area like a metropolitan area or a city/town.

Yes

O No

O Don't know

Points Earned: 2.50 of 2.50

#### **Spending on Local Suppliers**

What percentage of your company's expenses (excluding labor) was spent with independent suppliers local to the company's headquarters or relevant facilities in the last fiscal year?

Please click "Learn More" to understand how to answer this question.



020-39%

040-59%

060%+

O Don't know

Points Available: 2.50

#### **Focus on Local Customers**

Do a majority of your customers live locally to your company's headquarters or production facilities?

"Local" is defined as being part of the same community. While the size and distance of a community may vary by context, they should generally be based on a small-scale economically and culturally connected area like a metropolitan area or a city/town.

O Yes

No

Points Available: 2.50

OPERATIONS

## **Civic Engagement & Giving**

3.4

## **Corporate Citizenship Program**

How does your company take part in civic engagement?

answers determine which future questions in the assessment are applicable to your company.	
Z Financial or in-kind product donations (excluding political causes)	
Community investments	
Community or pro-bono service	
Advocacy for adopting improved social or environmental policies or performance	
Partnerships with charitable organizations or membership with community organizations	
Discounted products or services to qualified underserved groups	
Free use of company facilities to host community events	
Equity or ownership in the company granted to a nonprofit	
Other - please describe	
None of the above	
nts Earned: 0.80 of 0.80	
vic Memberships and Partnerships	
vic Memberships and Partnerships es your company have membership or a civic partnership with any of the following types of anizations?	
es your company have membership or a civic partnership with any of the following types of	
es your company have membership or a civic partnership with any of the following types of anizations?	
es your company have membership or a civic partnership with any of the following types of anizations?	
es your company have membership or a civic partnership with any of the following types of anizations?  ck all that apply.  Business or trade association	
es your company have membership or a civic partnership with any of the following types of anizations?  ck all that apply.  Business or trade association  Chamber of Commerce	
es your company have membership or a civic partnership with any of the following types of anizations?  ck all that apply.  Business or trade association  Chamber of Commerce  Governmental institution	
es your company have membership or a civic partnership with any of the following types of anizations?  Ek all that apply.  Business or trade association  Chamber of Commerce  Governmental institution  Local academic institution	
es your company have membership or a civic partnership with any of the following types of anizations?  ck all that apply.  Business or trade association  Chamber of Commerce  Governmental institution  Local academic institution  Cooperative	

# **Community Service Policies and Practices** How does your company manage employee community service? We have hosted or organized company service days in the last year The company offers paid time off for community service 20 hours or more a year of paid time off Our company monitors and records total volunteer hours Our company has set community service or pro-bono targets Other - please describe ✓ None of the above Points Available: 0.80 % of Employees Volunteer Service What percentage of employees took paid time off for volunteer service last year? 0% 01-24% 025-49% 050-74% O 75%+ O Don't know Points Available: 1.60 **Total Amount of Volunteer Service Hours** Number of hours volunteered by full-time and part-time employees of the organization during the last fiscal year This should include both paid and unpaid time spent volunteering during traditional work hours, either for company-organized events or for employee-initiated activities. Number of hours volunteered by full-time and part-time employees of the organization during the last fiscal year ☐ We do not track this

Points Available: 0.00

# Volunteer Service Per Capita What was the percentage of per capita worker time donated as volunteer, community service, or pro bono time in the reporting period?

Points Available: 0.00	
We do not track this	
Total amount (in currency terms) donated to registered charities in the last fiscal year 996055	
Report with the currency specified in "Reporting currency" for this metric.	
Total amount (in currency terms) donated to registered charities in the last fiscal year	
Total Amount of Charitable Donations	
Points Earned: 0.64 of 0.80	
☐ None of the above	
☐ We have screening practices for charitable contributions or impact measurement mechanisms for our community investments	
✓ We allow our workers or customers to select charities to receive our company's donations	
<ul> <li>We have a formal donations commitment (e.g. 1% for the planet)</li> <li>✓ We match individual workers' charitable donations</li> </ul>	
We have a formal statement on the intended social or environmental impact of our company's philanthropy	
What are your company's practices regarding donations or community investments?	
Charitable Giving and Community Investment Policies and Practices	
Points Available: 1.60	
○ Don't know	
○ 5%+ of time	
O 2.5-5% of time	
O 1-2.4% of time	
O.19% of time	
<b>0</b> %	
Calculate by total volunteer hours / total hours worked, generally 2000 hours per FTE.	

# % of Revenue Donated What was the equivalent percentage of revenue donated to charity during the last fiscal year? Please include tax deductible in-kind donations but do not include pro bono time. O No donations last fiscal year 0.1-0.4% of revenue 0.5-1% of revenue ○ 1.1-2.4% of revenue 2.5-5%, of revenue 05%+ of revenue O Don't know Points Earned: 0.64 of 3.20 **Policy Advocacy for Social and Environmental Standards** Has your company worked with policymakers to develop or advocate for policy changes explicitly designed to improve social or environmental outcomes in the past two years? Yes, company has offered support in name and/or signed petitions Yes, company has provided active staff time or financial support Yes, company has directly introduced, testified, made recommendations or provided expertise to advance standards Yes, and efforts resulted in a specific institutional, industry or regulatory reform Other - please describe ☐ None of the above Points Earned: 0.80 of 0.80 **Advancing Social and Environmental Performance** How has your company worked with its stakeholders (including competitors) to improve behavior or performance on social or environmental issues in the past two years? We have worked with other industry players on a cooperative initiative on relevant social and environmental standards for our industry

We have provided data or contributed to academic research on social or environmental topics

We participate in panel presentations or other public forums on social or environmental topics

We provide public resources for other businesses or stakeholders on improving social or environmental performance

Other - please describe

☐ None of the above

Points Earned: 0.40 of 0.40

# **Significant Supplier Descriptions**

Please select the types of companies that represent your Significant Suppliers:

Significant Suppliers represent 80% of your company's purchases in currency terms (excluding salaries on payroll and bonuses, rent,
utilities, and taxes).
☐ Product Manufacturers
✓ Professional Service Firms (Consulting, Legal, Accounting)
☐ Independent Contractors
✓ Marketing and advertising
✓ Office Supplies
✓ Benefits Providers
✓ Technology
Raw materials
☐ Farms
✓ Other - please describe
Points Available: 0.00
Social or Environmental Screening of Suppliers
Does your company screen or evaluate Significant Suppliers for social and environmental impact?
This question determines the set of supplier-focused questions your company will respond to.
Yes
○ No
Points Available: 0.00
Supplier Screen Topics
What does your company formally screen for regarding the social or environmental practices and performance of your Significant Suppliers?
Significant Suppliers represent 80% of your company's purchases in currency terms (excluding salaries on payroll and bonuses, rent, utilities, and taxes).
Compliance with all local laws and regulations, including those related to social and environmental performance
Good governance, including policies related to ethics and corruption
✓ Positive practices beyond what is required by regulations (e.g. environmentally-friendly manufacturing process, excellent labor
practices)
✓ Third-party certifications related to positive social and/or environmental performance
Other - please describe
☐ We have no formal screening process in place

Points Earned: 0.89 of 0.89

Supplier Evaluation Practices	
What methods does your company use to evaluate the social or environmental impact of your suppliers?	
Only select practices that apply to all your significant suppliers. See "Learn More" for further instructions.	
We share policies or rules with suppliers but we don't have a verification process in place	
✓ We require suppliers to complete an assessment we designed	
☐ We use third-party risk or impact assessment tools (Sedex, BIA)	
☐ We conduct routine audits or reviews of suppliers at least every two years	
☐ We have third parties conduct routine audits or reviews of suppliers at least every two years	
Other (please describe)	
☐ None of the above	
Points Earned: 0.44 of 0.89	
Outsourced Staffing Services	
Does your company outsource support services (staffing) essential to the delivery of your services to other individuals or organizations?	
Your answers determine which future questions in the assessment are applicable to your company.	
○Yes	
○ No	
Points Available: 0.00	
Supplier Certifications	
During the last fiscal year, what percentage of your Significant Suppliers (on currency basis) had internationally-recognized product certifications?	
internationally-recognized product certifications:	
Select 0% if you do not know whether your Significant Suppliers are certified.	
○ 0%	
O 1-24%	
O 25-49%	
O 50-74%	

Points Available: 0.89

Opon't know

### **Environment**

○75%+

This section asks about your environmental footprint to determine which questions are applicable later on in the assessment. It also identifies whether your company's product/service is designed to deliver a specific, material, positive environmental impact, and if so, opens the Environmental Impact Business Model section that is most applicable.

### **Type of Facilities**

What kind of facilities does your business primarily operate in?

Your answers determine which future questions in the assessment are applicable to your company.

O Company-owned office space

Leased office space

O Co-working Space

O Virtual or home offices

Points Available: 0.00

### **Environmental Business Model**

Are your company's products/services or processes structured to restore or preserve the environment in any of the following ways? (Please note: the environmental impact of your day-to-day operations will be assessed in the remaining sections of the Environment Impact Area. This question is specifically asking about your products/services or innovative production processes.)

Answering affirmatively will opt you into additional sections of the B Impact Assessment with more specific questions about this Impact Business Model.

Through an innovative manufacturing, wholesale or agriculture process which is designed to significantly reduce environmental impact compared to typical practices for the industry

Through a product or service that preserves, conserves, or restores the environment or resources

✓ None of the above

Points Available: 0.00

# **Environmental Management**

**OPERATIONS** 

3.6

## **Facility Environmental Efficiency**

What environmental efficiency practices are in place in a majority of your company's offices and plant facilities?

☑ Buildings employ energy saving strategies (e.g. energy use monitoring, efficient appliances and lighting, renewable energy use	)
☑ Buildings use systems for increasing water efficiency (e.g. water efficient appliances, fixtures, and landscaping)	
☐ Buildings use systems to monitor and improve air quality (e.g. increased ventilation)	
☐ Building construction or operations make use of sustainable materials (e.g. reclaimed products)	
☐ New building sites are chosen based on sustainability considerations (e.g. minimizing impact on ecosystems and waterways)	
Buildings are LEED certified or LEED equivalent certified	
Other - please describe	
☐ None of the above	
□ N/A - No offices or plant facilities	
sints Faura d. 0.70 of 1.75	
pints Earned: 0.70 of 1.75	
irtual Office Stewardship	
	eir
irtual Office Stewardship ow does your company encourage good environmental stewardship in how employees manage th	
irtual Office Stewardship ow does your company encourage good environmental stewardship in how employees manage thertual offices?	
irtual Office Stewardship  ow does your company encourage good environmental stewardship in how employees manage the rtual offices?  We have a written policy encouraging environmentally preferred products and practices in employee virtual offices (e.g. recycling)	ng)
irtual Office Stewardship  ow does your company encourage good environmental stewardship in how employees manage the rtual offices?  We have a written policy encouraging environmentally preferred products and practices in employee virtual offices (e.g. recyclic our company shares resources with employees regarding environmental stewardship in home offices (e.g. energy efficiency)	ng)
irtual Office Stewardship  ow does your company encourage good environmental stewardship in how employees manage the rtual offices?  We have a written policy encouraging environmentally preferred products and practices in employee virtual offices (e.g. recyclic Our company shares resources with employees regarding environmental stewardship in home offices (e.g. energy efficiency)  We have a policy in place for the safe disposal of e-waste and other hazardous materials purchased for employee home offices	ng)
irtual Office Stewardship  ow does your company encourage good environmental stewardship in how employees manage the rtual offices?  We have a written policy encouraging environmentally preferred products and practices in employee virtual offices (e.g. recyclic). Our company shares resources with employees regarding environmental stewardship in home offices (e.g. energy efficiency).  We have a policy in place for the safe disposal of e-waste and other hazardous materials purchased for employee home offices.  Employees are provided with a list of environmentally-preferred vendors for office supplies.	ng)

### **Environmental Management Systems**

Does your company have an environmental management system (EMS) covering waste generation, energy usage, water usage, and carbon emissions that includes any of the following?

Checkboxes 3-5 can only be selected if Checkbox 2 applies.

Policy statement documenting our organization's commitment to the environment
Assessment undertaken of the environmental impact of our organization's business activities
☐ Stated objectives and quantifiable targets for environmental aspects of our organization's operations
Programming designed, with allocated resources, to achieve these targets
Periodic compliance and auditing to evaluate programs conducted
☐ We have no environmental management system

Points Earned: 0.35 of 1.75

Points Earned: 2.63 of 3.50

Air & Climate 2.4

# **Monitoring Energy Usage**

Does your company monitor, record, or report its energy usage?

Please select one answer option indicating if the company monitors energy use and potentially sets targets (answers 1-4). If the company
sets targets, answer option 5 may apply in addition.
☐ We do not currently monitor and record usage
✓ We monitor and record usage but have set no reduction targets
We monitor usage and have set intensity targets (e.g. relative to dollars of revenue, volume produced, etc.) that are being
monitored
☐ We monitor usage and have set absolute reduction targets regardless of company growth
☐ We have met specific reduction targets during the reporting period
Points Earned: 0.13 of 0.50
Total Energy Use
Total energy used (Gigajoules) during the last 12 months:
Total energy used (Gigajoules) during the last 12 months: 65.4145
Points Available: 0.00
Total Renewable Energy Use
Total energy used from renewable resources (Gigajoules) during the last 12 months:
Total energy used from renewable resources (Gigajoules) during the last 12 months: 0
Points Available: 0.00

### **Electricity Sources**

From what sources does your company get its electricity? Please check all that apply. Diesel-generators Municipal power grid (sources unknown or not renewable) ✓ Municipal power grid (at least 10% of municipal power is generated from renewable sources such as solar, wind or small-scale hydropower) Bio-fuel or other clean or renewable-based generators Renewable energy sources (including on-site renewable) Other - please describe Points Earned: 0.38 of 0.50 Renewable Energy Usage What percentage of energy use is produced from renewable sources? Include electricity and other energy consumption from heating, hot water, etc. 0% 01-24% 025-49% 050-74% 075-99% 0 100% O Don't Know Points Available: 0.25 Low Impact Renewable Energy Use What percentage of energy use is produced from low-impact renewable sources? Include electricity and other energy consumption from heating, hot water, etc. Please include both purchased and onsite-generated renewable energy. 00% 01-24% 025-49% 050-74% O 75-99% 0100% Opn't know

## **Environmentally Efficient Equipment**

What % of new equipment purchased (by total cost) during the last 24 months was energy efficient or otherwise environmentally-preferred?

Select N/A if no capital expenditures were made during the last 24 months.	
O 0% (no equipment)	
O<50% (some equipment)	
50%+ (majority of equipment)	
O 100% (all equipment)	
O N/A - No new equipment purchased	
Points Earned: 0.17 of 0.25	
Energy Use Reductions	

### E

Have conservation and efficiency improvements led to energy savings for your facilities? If so, by how much?

Please calculate based on changes from last year or annualized from a base year, referring to electricity use and other energy consumption from heating, hot water, etc.

00% 01-4% 05-9% 010-14% 0 15-20% O >20%

Points Available: 1.00

Opn't know

# **Monitoring Greenhouse Gas Emissions**

How does your company manage its greenhouse gas emissions for at least Scope 1 and 2?

Please select only one answer option indicating if the company monitors greenhouse gas emissions and potentially sets targets (answer
1-4). If the company sets targets and/or achieved carbon neutrality, answers 5 or 6 may apply in addition.
☐ We do not currently monitor and record emissions
✓ We regularly monitor and record emissions but have not set any reduction targets
We regularly monitor and record emissions and have set specific reduction targets relative to previous performance (e.g. a 5%
reduction of GHGs from baseline year)
We have met the specific reduction targets set during this reporting period
☐ We have achieved carbon neutrality
Points Earned: 0.13 of 0.50
Total Scope 1 GHGs
Total Greenhouse Gas Emissions (metric tonnes of CO2 equivalent) in:
Scope 1:
Scope 1: 2234.15
☐ We do not track this
Points Available: 0.00
Total Scope 2 GHGs
Total Greenhouse Gas Emissions (metric tonnes of CO2 equivalent) in:
Scope 2:
Scope 2: 2.75
☐ We do not track this
Points Available: 0.00
Total Scope 3 GHGs
Total Greenhouse Gas Emissions (metric tonnes of CO2 equivalent) in:
Scope 3:
Scope 3: 2005.8
☐ We do not track this
Points Available: 0.00

# **Carbon Intensity**

What is your current Carbon Intensity for Scopes 1 and 2 (measured in metric tons of CO2/\$million of revenue), not including the use of carbon credits or offsets?

ase use USD to allow for standardized comparisons.	
○>100	
O 81-100	
○ 61-80	
O <sub>41-60</sub>	
O <sub>21-40</sub>	
● 1-20	
$\bigcirc$ 0	
O Don't know	

## **Carbon Intensity**

Points Earned: 0.50 of 0.50

What is your current Carbon Intensity for Scopes 1 and 2, measured in tons of CO2/\$million of revenue, including the use of carbon credits or offsets?

Please use USD to accurately evaluate the answer option.

>100 81-100 61-80 41-60 21-40 1-20 0 Don't know

Points Earned: 1.00 of 1.00

# Greenhouse Gas Emissions Reduced What percentage of Scope 1 and 2 GHG emissions has been saved due to efficiency improvements implemented by your company? 00% 01-4% 05-9% 010-14% 0 15-20% 020%+ O Don't Know Points Available: 1.00 **Reducing Impact of Travel/Commuting** Does your company have any programs or policies in place to reduce the environmental footprint caused by travel/commuting? Employees are subsidized/incentivized for use of public transportation, carpooling, or biking to work Facilities are designed to facilitate use of public transportation, biking, or cleaner burning vehicles (e.g. electric chargers) Employees are encouraged to use virtual meeting technology to reduce in person meetings Company has a written policy limiting corporate travel None of the above Points Earned: 0.13 of 0.50 **OPERATIONS** Water 0.5 Monitoring and Managing Water Use Does your company monitor and manage your water usage? Please select only one answer option indicating if the company monitors water usage and potentially sets targets (answers 1-4). If the company sets targets, answer option 5 may apply in addition. We do not currently monitor and record water usage ☑ We regularly monitor and record water usage but have not set any reduction targets. Uwe monitor and record water usage and have set specific reduction targets relative to previous performance (e.g. a 5% reduction of water usage from baseline year) We regularly monitor and record emissions and have set science-based targets necessary to achieve sustainable usage linked to our local watershed We have met specific reduction targets set during this reporting period

Points Earned: 0.25 of 1.00

Total Water Use	
Total water use (liters) during the last 12 months	
Total water use (liters) during the last 12 months 79200	
☐ We do not track this	
Points Available: 0.00	
Water Conservation Practices	
What water conservation methods have been implemented at the plant facilities:	majority of your corporate offices or
Please check all that apply.	
✓ Low-flow faucets, taps, toilets, urinals, or showerheads	
Grey-water usage for irrigation	
☐ Low-volume irrigation	
☐ Harvest rainwater	
Other - please describe	
☐ None of the above	
□ N/A - Our company has a virtual office	
Points Earned: 0.33 of 1.00	
	OPERATIONS
Land & Life	1.2
Monitoring and Reporting Non-hazardous Waste	
How does your company monitor and manage your waste produc	tion?
Please select one answer option indicating if the company monitors waste production a	nd potentially sets targets (answers 1-4). If the
company sets targets, answers 5 and/or 6 may apply in addition.	
☐ We do not currently monitor and record waste production	
✓ We regularly monitor and record waste production but have not set any reduction	targets
☐ We regularly monitor and record waste production and have set specific reductio	n targets relative to previous performance (e.g. a
5% reduction of waste to landfill from baseline year)	
$\square$ We regularly monitor and record waste produced and have set a zero waste targe	ot
$\hfill \Box$ We have met the specific reduction targets set during this reporting period	
☐ We produce zero waste to landfill / ocean	

Points Earned: 0.20 of 0.80

# **Waste Disposal Methods** How does your company dispose of a majority of non-hazardous waste or garbage? ☐ Incinerate, burn, or dispose on-site (uncertified) Third-party garbage collection with no certification for disposal ☐ Municipal garbage collection Composting garbage Private third-party disposal with certified responsible disposal that can be documented On-site disposal that is compliant with internationally-accepted methods (third-party reviewed or audited) Waste is separated and recycled or reused for company's own production or donated/provided to other facilities Other - please describe Points Earned: 0.60 of 0.80 Non-hazardous Waste Generated Waste Produced: Non-Hazardous Waste (metric tonnes) during the last 12 months Waste Produced: Non-Hazardous Waste (metric tonnes) during the last 12 months 0.077 ☐ We do not track this Points Available: 0.00 **Total Waste Disposed** Waste Disposed (metric tonnes) during the last 12 months Waste Disposed (metric tonnes) during the last 12 months 0.077 We do not track this Points Available: 0.00 **Total Waste Recycled**

Waste Disposed: Recycled/Reused (metric tonnes) during the last 12 months

Waste Disposed: Recycled/Reused (metric tonnes) during the last 12 months 0.077

☐ We do not track this

Recycling Programs
Does your company have any of the following recycle/reduce/reuse programs in 80% of the facilities?
<ul> <li>✓ We recycle and reuse materials on-site with clearly-marked bins for use</li> <li>☐ We have a written recycle/reduce/reuse policy that is posted at plant facilities with clearly-marked bins</li> <li>☐ Other - please describe</li> <li>☐ None of the above</li> </ul> Points Earned: 0.40 of 0.80
Tollito Lamea. 0.40 of 0.00
Reducing Waste
Optional unweighted metrics: Approximately by what % has your company reduced solid and hazardous waste generation (normalized for revenue changes) over the following periods?
The past two years
The past two years  ✓ We do not track this
Points Available: 0.00
Hazardous Waste Disposal
Can your company verify that your hazardous waste is always disposed of responsibly?
This includes batteries, paint, electronic equipment, etc.
○ Yes
No     No
○ N/A - We have eliminated hazardous waste
Points Available: 0.80
Hazardous Materials On-Site
If your company uses any hazardous materials on site, check all of the procedures that your company follows.
Hazardous materials include chemicals, pesticides, and fertilizer. Select N/A if you use no hazardous materials and chemicals.
Written procedures for safe storage, use and disposal of each hazardous material available in the national language(s) of work
All hazardous materials are kept in sealed containers in a locked storeroom located in a separate area from regular business
activities $\Box$ All containers with hazardous materials are labeled, with instructions for proper storage, use and disposal
None of these procedures
✓ N/A

1.1

# **Green Lending Products Offered To Organizations**

Which of the following lending products does the financial institution offer to businesses and
rganizations?
✓ Energy efficiency improvement financing
✓ Renewable energy project finance
☐ Conservation loans
☐ Brownfield loans
✓ Microloans for environmentally focused businesses, e.g. for working capital and trade finance needs
Loans for green construction projects
Other - please describe
☐ None of the above
□ N/A
oints Available: 0.00
<ul> <li>Loans for purchasing green homes</li> <li>✓ Loans for energy efficiency improvements</li> <li>✓ Loans for solar installation or other renewable energy upgrades</li> <li>□ Energy Efficient Mortgage</li> <li>□ Other - please describe</li> <li>□ None of the above</li> <li>□ N/A</li> </ul>
oints Available: 0.00
Percent Of Loans In Green Lending
What % of the institution's total loan portfolio include the previously selected lending products?
What % of the institution's total loan portfolio include the previously selected lending products? 3.87  We do not track this
oints Earned: 1.16 of 30.00

# **Tracking Environmental Metrics**

Which of the following environmental metrics does your company track regarding the environmental impact of your product or service?

impact of your product or service?
Your answers determine which future questions in the assessment are applicable to your company.
✓ CO2 saved/offset by product/service (metric tons)
✓ Liters of water saved/offset by product/service
✓ kWh saved/off-set
☐ Metric tons of waste saved from landfill or incineration
✓ Number of hectares protected
□ None of the above
Points Available: 0.00
kWh Saved
If tracked, what was the total or per use number of metric tons of carbon (CO2) off-set or saved by your loan portfolio during the last 12 months? Also, provide any of the following, if tracked:
kWh saved/off-set
kWh saved/off-set 250
☐ We do not track this
Points Available: 0.00
CO2 Saved Offset
If tracked, what was the total or per use number of metric tons of carbon (CO2) off-set or saved by your loan portfolio during the last 12 months? Also, provide any of the following, if tracked:
Metric tons of GHG/CO2 equivalent
Metric tons of GHG/CO2 equivalent 198
☐ We do not track this
Points Available: 0.00
Hectares Protected
If tracked, what was the total or per use number of metric tons of carbon (CO2) off-set or saved by
your loan portfolio during the last 12 months? Also, provide any of the following, if tracked:
Number of hectares protected
Number of hectares protected
✓ We do not track this

### **Liters Of Water Offset**

If tracked, what was the total or per use number of metric tons of carbon (CO2) off-set or saved by your loan portfolio during the last 12 months? Also, provide any of the following, if tracked:

Liters of water saved/off-set

Liters of water saved/off-set

✓ We do not track this

Points Available: 0.00

### **Customers**

**OPERATIONS** 

# **Customers Impact Area Introduction**

0.0

This section identifies whether your company's product/service is designed to deliver a specific, material, positive impact for its customers (beyond the value normally provided from goods or services), and if so, opens the Customer Impact Business Model section that is most applicable.

### **Customer Impact Business Model Introduction**

Do any of your company's products/services address a social or economic problem for your customers and/or their beneficiaries?

Your answers determine which future questions in the assessment are applicable to your company.



O No

Points Available: 0.00

### **Customer Focus of Product or Service**

Is the social or economic problem addressed by your product/service one that is faced directly by your customers and/or your clients' beneficiaries?

If you answer "No" here, be sure to revisit the Environment and/or Community sections to ensure your business model impact is appropriately captured.



O No, customers support in our ability to produce a positive social/economic impact, but the primary beneficiaries are other stakeholders (i.e. we donate to charities based on sales to customers, we sell fair trade products to our customers, we sell environmentally beneficial products to our customers)

### **Positive Impact of Product/Service**

How would you describe the positive outcome for customers created by your product/service?

Através del financiamiento otorgado, se puede acceder a mejoras tecnológicas para tener mayor eficiencia, acceder a mayor número de clientes (red de contactos y sinergias), liquidez para las empresas (pymes)

Points Available: 0.00

### **Beneficial Product Type**

Which of the following most closely matches the outcome and/or problem solved for your customers as defined above?

Only select multiple answer options if your company sells various products or services with distinct outcomes, or if a single product or service achieves multiple outcomes.

Access to products/services that fulfill b	asic human needs for individuals without prior access (e.g. providers of electricity or clean
drinking water to rural poor communities, af	fordable housing projects, waste and sanitation systems or disposal)
☐ Improved or maintained health and welli	ness (e.g. medical equipment, medical services and medicines, preventative health
services or products, healthy living products	s, exercise and sporting products, prescription eyeglasses)
☐ Improved education or skills developme	nt (e.g. schools, textbooks, tutoring services, career leadership training, education tools,
games and software)	
✓ Increased economic opportunity for unc	erserved groups (e.g. financial or insurance services or benefits consulting for the
underserved, new mechanisms to connect p	products to market)
☐ Increased operational success or capita	for purpose driven or underserved enterprises (e.g. impact investing or fundraising
platforms, nonprofit accounting services)	
☐ Increased social and/or environmental in	npact for businesses or other organizations (e.g. sustainability consulting)
☐ Increased access to arts, media, or cult	ire (e.g. independent media, artisanal crafts, photography, information services)
☐ Improves market access through physic	al or technological infrastructure (e.g. mobile telecommunications, business technologies
or software, roads, bridges, railways, ports,	building and construction materials not previously available)
☐ None of the above	
Points Available: 0.00	

### **Economic Empowerment Product/Service Overview**

Tell us more about how your product or service provides or improves economic opportunity and empowerment for individuals and/or communities.

La Línea de Financiamiento Verde de Banagro S.A. busca contribuir al desarrollo de la agricultura sustentable chilena y generar beneficios productivos a las empresas agrícolas. Esta línea considera financiamiento de mediano y largo plazo necesario para reconvertir y plantar huertos, desarrollar proyectos de riego eficientes, implementar energía limpia para proyectos agrícolas o agroindustriales y proteger la operación agrícola de eventos climáticos.

Can at least some of the beneficiaries of your product/service be verified to be underserved?
Answering affirmatively will opt you into additional sections of the B Impact Assessment with more specific questions about this Impact
Business Model.
● Yes
○ No
Points Available: 0.00
Impact on Underserved Populations
Does your product or service benefit underserved populations, either directly or by supporting organizations that directly serve them?
Answering affirmatively will opt you into additional sections of the B Impact Assessment with more specific questions about this Impact Business Model.
Our products or services directly support underserved populations
Our products or services support organizations that directly support underserved populations
O Don't know
O None of the above
Points Available: 0.00
Total Customer Organizations
Total Number of Customers
Organizations served in the last 12 months:
Organizations served in the last 12 months: 244
☐ We do not track this
Points Available: 0.00
Total Customer Individuals
Total Number of Customers
Individuals served in the last 12 months:
Individuals served in the last 12 months: 80
☐ We do not track this

**Customer Stewardship** 

Points Available: 0.00

**Verification of Underserved Beneficiaries** 

**OPERATIONS** 

# **Managing Customer Stewardship** Does your company do any of the following to manage the impact and value created for your customers or consumers? We offer product / service guarantees, warranties, or protection policies We have third party quality certifications or accreditations ✓ We have formal quality control mechanisms ✓ We have feedback / customer service feedback or complaint mechanisms ✓ We monitor customer or consumer satisfaction We assess the outcomes produced for our customers through the use of our product or service ☑ We have written policies in place for ethical marketing, advertisement, or customer engagement. ✓ We manage the privacy and security of client / customer data ☐ None of the above Points Earned: 1.04 of 1.25 **Monitoring Customer Satisfaction and Retention** Which of the following are true of your company with regards to customer or client satisfaction and/or retention? Company monitors customer satisfaction Company shares customer satisfaction internally within the company Company shares customer satisfaction publicly Company has specified targets for customer / client satisfaction In the last year, company has achieved specified targets for satisfaction None of the above Points Earned: 1.00 of 1.25 **Managing Product Impacts** Does the company do any of the following with regards to managing the potential impact their products have on customers / beneficiaries?

✓	Company	regularly	monitors	customer	outcomes	and	well-being
_	oompany .	. ogalaliy		0401011101	0410011100	4114	****

- Company has formal program to incorporate customer testing and feedback into product design
- Company has formal programs in place to continuously improve outcomes produced for customers (including reducing negative effects or increasing positive effects)

Other

☐ None of the above

Points Earned: 1.25 of 1.25

# Data Usage and Privacy

Does your company have any of the following to address data usage and privac	y issues?
✓ Company has a formal publicly available data and privacy policy ✓ Company makes all users aware of information collected, length of time it is preserved, how it's user shared with other entities (public or private)  All customers have option to decide how their data can be used  Company's all email list building and email marketing strategies are GDPR compliant  Other  None of the above  N/A - Company does not collect sensitive data	d, and whether and how it is
Points Earned: 0.63 of 1.25	
Targeted for Investment - Impact Business Model	IMPACT BUSINESS MODELS 4.3
Microfinance Total Loan Portfolio	
What is the total loan portfolio of the financial institution?	
What is the total loan portfolio of the financial institution? 82676999999  We do not track this	
Points Available: 0.00	
Microfinance Average Loan Size	
What was the average loan size for the last fiscal year?	
What was the average loan size for the last fiscal year? 94030857  We do not track this	
Points Available: 0.00	
Banking Effective Interest Rate	
Effective Interest Rate (EIR) for most representative loan product last fiscal year	
Effective Interest Rate (EIR) for most representative loan product last fiscal year 1.3  We do not track this	
Points Available: 0.00	

# **Banking Considers Objectives When Setting Interest** What are some of the social factors taken into account when setting the interest rates? What are some of the social factors taken into account when setting the interest rates? Ninguno Points Available: 0.00 **Banking Num Lending Clients** How many clients does the financial institution have in the following categories during the last 12 months? Lending clients Lending clients 244 ☐ We do not track this Points Available: 0.00 **Banking Number of Deposit Clients** How many clients does the financial institution have in the following categories during the last 12 months? Deposit clients Deposit clients 0 ☐ We do not track this Points Available: 0.00 **Banking Number of Insurance Clients** How many clients does the financial institution have in the following categories during the last 12 months?

Insurance clients

Insurance clients 0

Points Available: 0.00

☐ We do not track this

# Banking Offer Communicate Financial Products Does your company specifically offer and communicate to clients and potential clients any of the following financial products? Check all that apply. Affordable housing Education lending SME/Micro Lending Lending to purpose driven enterprises (nonproftis, NGOs, B Corps) Asset financing targeted to the underserved Points Available: 0.00

### **Banking Pc Portfolio From Selected Products**

What percentage of total portfolio do the above products represent?

What percentage of total portfolio do the above products represent? 85

\_\_\_\_\_

Points Earned: 4.08 of 4.80

# **Banking Other Financial Services Offered**

Which other financial services does the institution offer?

1	l ( :omn	HISORY	savings
$\overline{}$	COILIP	uiooi y	Savings

- ☐ Voluntary savings
- Checking accounts
- ☐ Compulsory credit insurance
- Usoluntary credit insurance
- ☐ Homeowners insurance
- ✓ Other (explain)
- ☐ None of the above

Points Earned: 0.30 of 1.20

IMPACT BUSINESS MODELS

**Leadership & Outreach - Impact Business Model** 

3.6

# **Banking Technical Assistance To Borrowers**

Does your company or affiliated nonprofit provide your borrowers and potential borrowers with technical assistance or information on any of the following topics?
Small business development  ✓ Financial literacy or credit management  ☐ Finding a job, career opportunities, or job postings  ☐ First-time home purchase  ☐ Foreclosure prevention  ☐ Gender issues (training for men and women - women leadership training, women's rights education)  ☐ Occupational health and safety in the workplace  ✓ Other - please describe  ☐ None of the above
Points Earned: 0.37 of 0.93
Points Earned: 0.37 of 0.93  Banking Facilitate Access To Financial Services To The Poor
Banking Facilitate Access To Financial Services To The Poor  Which of the following does the financial institution offer to customers to facilitate access to financial

# **Banking Socially Responsible Practices**

Which of the following socially responsible practices to clients apply?

Check all that apply.

Prices, terms and conditions of all financial products are fully disclosed to customer prior to sale (e.g. interest charges, insurance
premiums, minimum balances, all fees, penalties, linked products, third-party fees, and whether these can change over time)
Productivity targets and incentive systems value portfolio quality at least as highly as other factors, such as disbursement or
customer growth. Growth is rewarded only if portfolio quality is high.
Customers know how their information will be used. Staff explains how data will be used and seeks permission for use.
☑ When available, company checks a Credit Registry or Credit Bureau for borrower current debt levels and repayment history.
✓ Internal audits check household debt exposure, lending practices that violate procedures including unauthorized re-financing,
multiple borrowers or co-signers per household, and other practices that could increase indebtedness.
Staff is trained to communicate effectively with all customers, addressing any literacy limitations and ensuring that they
understand the product, contract terms, their rights and obligations
Acceptable and unacceptable debt collection practices are clearly spelled out in a code of ethics, book of staff rules or debt
collection manual.
✓ The loan approval process requires evaluation of borrower repayment capacity and loan affordability. Loan approval does not rely
solely on guarantees (whether peer guarantees, co-signers or collateral) as a substitute for good capacity analysis.
✓ The organization's corporate culture values and rewards high standards of ethical behavior and customer service.
☐ None of the above
Points Earned: 1.87 of 1.87

# **Banking Spends Profits To Increase Value To Clients**

Does the institution spend a portion of its profits on any of the following programs or products that increase value to clients?

Reduced interest rates on loans
☐ Increased interest rates on deposits
✓ Improve existing products or services
✓ Launch or pilot new products or services
$\hfill\square$ Provide educational opportunities to clients or their children
Other, please specify
☐ None of the above

Points Earned: 0.47 of 0.47

Banking Oπerings For SMES
Which of the following does your institution offer to facilitate access to small and medium enterprises?
□ N/A - Company does not provide SME lending
✓ Pre-harvest / pre-production finance
✓ Trade credit / export credit
✓ Long-term lending
None of the above
Points Earned: 0.93 of 0.93
Banking Education Loans
Which of the following does your company offer to facilitate access to education loans?
✓ N/A - Institution does not offer education loans
Loan repayment commences after graduation and is tied to income of the student
Longer than usual repayment period than other lenders in local market
☐ Interest rates lower than other education lending institutions in the local market
None of the above
Points Available: 0.93
Banking Mortgages To Underserved
Which of the following does your company offer to facilitate access to mortgages for underserved
communities?
□ N/A - Company only engages in microenterprise or consumer lending and not SME lending
☐ Longer repayment period than other lenders in local market
Accept alternative forms of collateral
☐ For clients with informal revenues/low income, the repayment capacity analysis is based on a client visit (performed by a loan
officer) to assess ability to repay
Other (please explain)
✓ None of the above
Points Available: 0.93

**Investment Criteria - Impact Business Model** 

IMPACT BUSINESS MODELS

4.3

# Banking Assist Client In Credit History How does the financial institution help clients in establishing credit history? ✓ Talk to clients informally on the importance of having a credit history ✓ Formally engage with clients on how to create and maintain a good credit score ─ Send clients' credit report to the national credit bureau to help establish their credit history ─ None of the above Points Earned: 1.31 of 1.75 Banking Underwriting Measure Willingness To Pay For a credit impaired individual, does your company consider factors beyond conventional credit scoring to assess a borrower's willingness to repay? Factors may include: 1. Alternative collateral like

scoring to assess a borrower's willingness to repay? Factors may include: 1. Alternative collateral like purchase order contracts, peer guarantees, minimum savings requirements 2. Marital, or employment history 3. Utility payment history.

YesNo

O N/A - Financial institution offers commercial/SME lending

Points Earned: 1.75 of 1.75

# **Banking Percent Of Loan Portfolio With Loan Perform Standards**

For what % of your company's loan portfolio by loan volume (commercial, personal, and residential) does the previous process apply?

00%

0 1-24%

025-49%

050-74%

○75%+

Points Earned: 0.44 of 1.75

### **Banking Reviews Loans For Impact Criteria**

Points Available: 0.00

Does your company review potential loans according to social impact criteria and set minimum standards as part of the credit review/approval process?

Criteria can include demographic information or poverty level of borrower, loan use purposes or socially or environmentally responsible business practices. O Yes, written criteria formally evaluated by credit officer or committee in review/approval O Yes, considered as part of normal credit review/approval process (less formal)  $\bigcirc$  No Points Earned: 0.88 of 1.75 IMPACT BUSINESS MODELS Portfolio Management - Impact Business Model 3.5 **Banking 3 Year ROA** Please report your company's three-year average Return to Assets ratio: Please report your company's three-year average Return to Assets ratio: 4 ☐ We do not track this Points Available: 0.00 **Banking Pc Loans Outsourced** For what % of your company's loans that have been sold or outsourced to a third party servicer does your company maintain borrower relationships and regular interaction? 0% - Company does not sell loans or outsource to third party servicer 01-24% 0 25-49% 050-74% 075%+ Points Earned: 2.33 of 2.33 **Banking EOA Ratio** Please indicate your company's Equity to Assets ratio: Please indicate your company's Equity to Assets ratio: 15.45 We do not track this

# **Banking Set Max Permissible Debt Service** Does your company set a maximum permissible debt service ratio or maximum debt limit for borrowers? Yes - Maximum Permissible Debt Service Ratio Yes - Maximum Permissible Total Borrower Outstanding Debt ☐ No Points Earned: 1.17 of 2.33 **Banking Client Retention Rate** What was the client retention rate for the last fiscal year? **○** <75% O 75% -85% 085%-95% 095%+ Points Available: 2.33 **Banking Pc Impaired Assets** Please indicate the asset quality of your company in terms of percentage of impaired assets and loans past due for 90+ days. Please indicate the asset quality of your company in terms of percentage of impaired assets and loans past due for 90+ days. ☐ We do not track this Points Available: 0.00 IMPACT BUSINESS MODELS Portfolio Reporting - Impact Business Model 2.5

### **Banking Client Feedback Studies**

Does the company employ client satisfaction and feedback studies?

Yes - At least annuallyYes - Bi-annuallyYes - OccasionallyNo - Not conducted

Points Earned: 1.00 of 1.00

## **Banking Systematically Collect Analyze Data**

Does the institution	systematically	collect and	analyze	data or	n any	of the	following	characte	ristics	of its
clients?										

	✓ Gender: women vs men
	✓ Urban vs. rural
	✓ Client household income level (eg. poverty level)
	✓ Activities to be financed, including sector and size of business activities
	☐ Member of a marginalized group (e.g. indigenous, disabled)
	✓ Demographic characteristics, such as age
	□ N/A - Institution does not collect data on characteristics of its clients
О	pints Earned: 0.50 of 0.50

### **Banking Topic Focus For Client Feedback**

Are there specific areas the institution focuses on when collecting client feedback/satisfaction?

Relationship of clients with the loan officers		
✓ Suggestion for product improvement		
✓ Satisfaction with amount, cost and schedule of financial products offered		
✓ Satisfaction with delivery of services (timeliness, convenience, proximity of access points to clients etc)		
✓ Collecting data on actual users of products offered		
General feedback on satisfaction with the organization		
Other		
□ N/A - company did not conduct a satisfaction survey		

Points Earned: 0.50 of 0.50

# **Banking Firm Measures Income Levels**

Does the institution measure and monitor the poverty status of its clients?

	✓ Yes, we measure the income status specifically for incoming clients
	Yes, in relation to a recognized poverty line (national poverty line, earning less than \$2 a day)
	Yes, using an internally developed poverty assessment tool
Yes, using an external poverty assessment tool	
	Yes, and we analyze data by client characteristic and periodically track client poverty progress over time
	None of the above

Points Earned: 0.50 of 1.00

# **Serving in Need Populations**

- Impact Business Model

**IMPACT BUSINESS MODELS** 

# **Banking Serves Individuals Or Businesses** Does the financial institution target any of the following underserved clients/customers? Microenterprise, SME or other commercial borrowers that have been historically under-banked ☑ Individual borrowers who have been historically under-banked None of the above - skip remaining questions Points Available: 0.00 **Banking Description Clients Beneficiares Of Products Or Services** Describe the beneficiaries or end-users of your products or services and how you characterize them as underserved. Describe the beneficiaries or end-users of your products or services and how you characterize them as underserved. Pequeños Agricultores, sub l Points Available: 0.00 **Banking Underserved Populations Served** Which of the following underserved client groups does the financial institution explicitly target? Your answer to this unscored question is combined with other answers to automatically calculate your score in this section of the assessment. Urban low income, poor, very poor Rural low income, poor, very poor Marginalized group (e.g. women, indigenous, disabled, minority) Mission-driven businesses (loans made to purpose driven businesses and organizations, e.g. nonprofits, neighborhood stabilization, affordable housing projects, etc) Points Available: 0.00 **Banking Pc Loans To Underserved** What % of the total portfolio represents loans made to the previously selected underserved individuals and organizations? Your answer to this unscored question is combined with other answers to automatically calculate your score in this section of the assessment. What % of the total portfolio represents loans made to the previously selected underserved individuals and organizations? 8.0

Points Available: 0.00

☐ We do not track this

# **Banking Percent Branches No Other Banks**

3
What % of your company's regular client service points are located in areas where there are no other financial institutions?
Client service points include branches, mobile banking agencies or delivery services operating at least one day a week.
Percent of BoP Beneficiaries
What % of customers/beneficiaries qualify as poor or very poor, with incomes below \$2.00 per day?
Estimates within +/- 5% are acceptable. See currency converter in help text to get local currency terms.
What % of customers/beneficiaries qualify as poor or very poor, with incomes below \$2.00 per day? 0
Points Available: 14.40
Underserved Households
How many customers/clients served qualify as the previous selected underserved populations? Do not duplicate individuals and households. Estimates within +/- 5% are acceptable.
Households
Households 0  We do not track this
Points Available: 0.00
Underserved Government Entities
How many customers/clients served qualify as the previous selected underserved populations? Do not duplicate individuals and households. Estimates within +/- 5% are acceptable.
Governments
Governments 0  We do not track this

### **In-need Organizations Served**

How many customers/clients served qualify as the previous selected underserved populations? Do not duplicate individuals and households. Estimates within +/- 5% are acceptable.

Businesses/Non-Profits	
Businesses/Non-Profits 22	
☐ We do not track this	
Points Available: 0.00	

### In-Need Individuals Served

How many customers/clients served qualify as the previous selected underserved populations? Do not duplicate individuals and households. Estimates within +/- 5% are acceptable.

Individuals

Individuals

We do not track this

Points Available: 0.00

### **In-Need Communities Served**

How many customers/clients served qualify as the previous selected underserved populations? Do not duplicate individuals and households. Estimates within +/- 5% are acceptable.

Communities

Communities

✓ We do not track this

Points Available: 0.00

#### **Disclosure Questionnaire**

### **Disclosure Industries**

Disclosure questions on specific production and trade.

### **Disclosure Alcohol**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Alcohol

Please also select "Yes" if your company serves clients in this industry

O Yes

No

Points Available: 0.00

### **Disclosure Tobacco**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Tobacco

Please also select "Yes" if your company serves clients in this industry

O Yes

No

Points Available: 0.00

### **Disclosure Gambling**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Gambling

Please also select "Yes" if your company serves clients in this industry

O Yes

No

## **Disclosure Firearms Weapons**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Firearms, weapons or munitions

Please also select "Yes" if your company serves clients in this industry

O Yes



Points Available: 0.00

### **Disclosure Pornography**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Pornography

Please also select "Yes" if your company serves clients in this industry

O Yes



Points Available: 0.00

### Disclosure Payday, Short Term, or High Interest Lending

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Payday, short-term, or high-interest lending

Please also select "Yes" if your company serves clients in this industry

O Yes



### **Disclosure Fossil Fuels**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Fossil-fuel-based oil, natural gas, or coal extraction, distribution, sale, etc.

Please also select "Yes" if your company serves clients in this industry

O Yes



Points Available: 0.00

### **Disclosure Mining**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Mining

Please also select "Yes" if your company serves clients in this industry

O Yes



Points Available: 0.00

### **Disclosure Nuclear Power or Hazardous Materials**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Nuclear power, radioactive materials or hazardous waste

Please also select "Yes" if your company serves clients in this industry

O Yes



**Disclosure Prisons** Please indicate if your company is involved in the production, operation, trade, or sale of any the following: Prisons Please also select "Yes" if your company serves clients in this industry O Yes No Points Available: 0.00 **Disclosure Whole Life Insurance** Please indicate if your company is involved in the production, operation, trade, or sale of any the following: Whole life insurance products Select "Yes" only if the company earns 80%+ of its revenue from whole life insurance products. O Yes No Points Available: 0.00 **Disclosure Debt Collection Services** 

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Debt collection services

O Yes

No

Points Available: 0.00

### **Disclosure Volunteer Placement to Orphanages**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Organizing volunteer programs to orphanages or child care organizations

O Yes

No

### **Disclosure Tax Advisory Services**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Tax advisory services

Tax advisory services

O Yes

No

Points Available: 0.00

### **Disclosure Animal Products or Services**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Animal-based products or services (including seafood)

O Yes

No

Points Available: 0.00

### **Disclosure Genetically Modified Organisms**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Genetically modified organisms

Please also select "Yes" if your company serves clients in this industry

O Yes

No

Points Available: 0.00

### Disclosure Illegal Products or Subject to Phase Out

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Products or activities that are illegal under country laws or regulations where they have operated, banned in international conventions or agreements, or subject to international phase-out or regulation

O Yes

No

### **Disclosure Industries at Risk of Human Rights Violations**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Industries reliant upon materials at high risk of human rights infringements (e.g. conflict minerals)

O Yes

No

Points Available: 0.00

### Other Disclosure Industries

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Other industries that may cause social or environmental harm or are subject to stakeholder criticism or concern

O Yes

No

Points Available: 0.00

### **Company Explanation Of Disclosure Item Flags**

If you selected "Yes" to any of the "Disclosure Industries" listed above, please provide a detailed explanation of the company's involvement for each affirmative response:

If this does not apply to you, please enter "Does not apply" in the text area below.

Banagro S.A. se dedica a entregar financiamiento a los medianos y grandes agricultores chilenos, para que estos puedan financiar sus necesidades de capital de trabajo, inversiones, compra de maquinaria. No tenemos ninguna respuesta positiva de las preguntas anteriores.

Points Available: 0.00

### **Disclosure Practices**

Disclosure questions on sensitive practices.

# No formal Registration Under Domestic Regulations Please indicate if your company engages in any of the following practices: Company is not formally registered in accordance with all relevant regulations and requirements If your company is a formally registered business, select "No." O Yes No Points Available: 0.00 **Tax Reduction Through Corporate Shells** Please indicate if your company engages in any of the following practices: Company uses corporate shells or other structural means, such as establishing multiple corporate entities, to minimize tax payments O Yes No Points Available: 0.00 Does not transparently report corporate financials to government Please indicate if your company engages in any of the following practices: Company withholds corporate financials from government O Yes No

Points Available: 0.00

### **Operates in conflict zones**

Please indicate if your company engages in any of the following practices:

Company operates in conflict zones

O Yes

O No

# Sale of Data Please indicate if your company engages in any of the following practices: Company sells or provides access to consumer or user data O Yes No Points Available: 0.00 Facilities located in sensitive ecosystems Please indicate if your company engages in any of the following practices: Company facilities are located adjacent to or in sensitive ecosystems O Yes ● No Points Available: 0.00 **Marketing of Breastmilk Substitutes** Please indicate if your company engages in any of the following practices: Marketing of breastmilk substitutes O Yes No Points Available: 0.00

### **Workers not Provided Clean Drinking Water ot Toilets**

Please indicate if your company engages in any of the following practices:

Company does not provide clean drinking water and clean toilets to employees during shifts

O Yes

No

# Workers paid below minimum wage Please indicate if your company engages in any of the following practices: A portion of workers, contractors, subcontractors or day-workers are paid below minimum wage O Yes No Points Available: 0.00 No signed employment contracts for all workers Please indicate if your company engages in any of the following practices: Company does not have a signed contract of employment with each worker in a language they understand O Yes No Points Available: 0.00 Payslips not provided to show wage calculation and deductions Please indicate if your company engages in any of the following practices: Company does not provide payslips or equivalent to all workers to show how wages are calculated and any deductions made O Yes No Points Available: 0.00

### Activities against freedom of association/collective bargaining

Please indicate if your company engages in any of the following practices:

Company has taken a public stance against unionization, has engaged in activities that may be perceived as taking a stance against union organizing, or prohibits workers from freely associating and bargaining collectively for the terms of one's employment

O Yes

No

# Workers cannot leave site during non-working hours Please indicate if your company engages in any of the following practices: Company prohibits workers from freely leaving the site during non-working hours or at the end of their shift This includes workers who live on site. Yes No Points Available: 0.00 ID Cards Withheld or Penalties for Resignation Please indicate if your company engages in any of the following practices: Company keeps workers' original ID cards or passports and/or does not allow workers to resign freely without penalty, even if advance notice is given Yes No Points Available: 0.00

### **Employs Individuals on Zero-Hour Contracts**

Please indicate if your company engages in any of the following practices:

Company employs individuals on zero-hour contracts

O Yes
No

Points Available: 0.00

### Company workers are prisoners

Please indicate if your company engages in any of the following practices:

Company uses workers who are prisoners

O Yes

No

### Company Employs Workers Under Age 15 (Or Other ILO Minimum Age)

Please indicate if your company engages in any of the following practices:

Company employs workers under the age of 15 (or other minimum work age covered by the International Labour Organization Convention No. 138) and/or company does not keep personnel records that include evidence of the date of birth of each

O Yes

Points Available: 0.00

### **Overtime For Hourly Workers Is Compulsory**

Please indicate if your company engages in any of the following practices:

Overtime work is compulsory and exceeds 48 hours in a week

O Yes

No

Points Available: 0.00

### **Other Disclosure Practices**

Please indicate if your company engages in any of the following practices:

Other sensitive practices that may cause social or environmental harm, or are subject to stakeholder concern

O Yes

No

Points Available: 0.00

### **Company Explanation Of Disclosure Item Flags**

If you selected "Yes" to any of the "Disclosure Practices" listed above, please provide a detailed explanation of the company's engagement in each practice marked in the affirmative:

If this does not apply to you, please enter "Does not apply" in the text area below.

Ante la pregunta: La empresa opera en zonas de conflicto, la respuesta es que Banagro tiene ejecutivos comerciales en la Región de la Araucanía, actualmente Macrozona Sur, que presenta problemas de seguridad por reivindicaciones de la Etnia Mapuche. Para ver el detalle de las sucursales en la zona, se puede consultar la Memoria Banagro 2023.

Points Available: 0.00

### **Disclosure Outcomes & Penalties**

Disclosure questions concerning litigation, relocation of communities, accidents, and on-the-job fatality.

# On-Site Fatality Please indicate if your company has experienced any of the following in the past 5 years: Company has had an operational or on-the-job fatality Yes No Points Available: 0.00 Litigation or Arbitration Please indicate if your company has experienced any of the following in the past 5 years: Litigation or arbitration against company either ongoing, settled, or found against the company Yes No Points Available: 0.00

### Company has filed for bankruptcy

Please indicate if your company has experienced any of the following in the past 5 years:

Company has filed for bankruptcy

O Yes

No

Points Available: 0.00

### **Bribery, Fraud, or Corruption**

Please indicate if your company has had a formal complaint to a regulatory agency or been assessed a fine or sanction in the past five years for any of the following:

Bribery, fraud, or corruption

O Yes

No

### **Anti-Competitive Behavior**

Points Available: 0.00

Please indicate if your company has had a formal complaint to a regulatory agency or been assessed a fine or sanction in the past five years for any of the following:

Anti-competitive behavior O Yes No Points Available: 0.00 Financial Reporting, Taxes, Investments, or Loans Please indicate if your company has had a formal complaint to a regulatory agency or been assessed a fine or sanction in the past five years for any of the following: Financial reporting, tax payments, investments, or loans O Yes No Points Available: 0.00 **Political Contributions or International Affairs** Please indicate if your company has had a formal complaint to a regulatory agency or been assessed a fine or sanction in the past five years for any of the following: Political contributions or international affairs O Yes ● No Points Available: 0.00 **Labor Issues** Please indicate if your company has had a formal complaint to a regulatory agency or been assessed a fine or sanction in the past five years for any of the following: Labor issues (including safety and discrimination) O Yes No

# **Breaches of Confidential Information** Please indicate if your company has experienced any of the following in the past 5 years: Breaches of individual privacy and/or losses of individual confidential data O Yes No Points Available: 0.00 **Significant Layoffs** Please indicate if your company has experienced any of the following in the past 5 years: Company has had layoffs of more than 20% of the workforce O Yes ● No Points Available: 0.00 Hazardous Discharges Into Air/Land/Water (Past 5 Yrs) Please indicate if your company has experienced any of the following in the past 5 years: Company sites have experienced accidental discharges to air, land or water of hazardous substances O Yes ON O

Points Available: 0.00

### Large Scale Land Conversion, Acquisition, or Relocation

Please indicate if your company has experienced any of the following in the past 5 years:

Construction or operation of company involved large scale land acquisition, convergence, or degradation (including the construction or refurbishment of dams), or resulted in the resettlement or economic displacement of 5,000 or more people

O Yes

No

### **Penalties Assessed For Environmental Issues**

Please indicate if your company has had a formal complaint to a regulatory agency or been assessed a fine or sanction in the past five years for any of the following:

Environmental management penalties, including animal welfare

O Yes

Points Available: 0.00

### **Violation of Indigenous Peoples Rights**

Please indicate if your company has had a formal complaint to a regulatory agency or been assessed a fine or sanction in the past five years for any of the following:

Infringing on indigenous people's rights, for instance by utilizing lands owned or used by indigenous peoples without full documented consent of such peoples

O Yes

No

Points Available: 0.00

### Other Disclosure Outcomes & Penalties

Please indicate if your company has had a formal complaint to a regulatory agency or been assessed a fine or sanction in the past five years for any of the following:

Other penalties, complaints, or grievances filed or levied against the company for negative impacts on local communities, human rights, or other stakeholder concerns

O Yes

No

Points Available: 0.00

### Company Explanation Of Disclosure Item Flags

If you selected "Yes" to any of the "Disclosure Outcomes & Penalties" listed above, please provide a detailed explanation of the company's experience related to each affirmative response:

If this does not apply to you, please enter "Does not apply" in the text area below.

N/A

Points Available: 0.00

### **Supply Chain Disclosure**

Disclosure questions concerning the significant suppliers of the company

### **Suppliers in Conflict Zones**

Please indicate if any of the following statements are true regarding your company's suppliers:

Operation in conflict zones



O No

O Don't Know

Points Available: 0.00

### **Suppliers Negative Social Impact**

Please indicate if any of the following statements are true regarding your company's suppliers:

Practices or outcomes that produced substantial negative impacts regarding human rights, labor conditions, or local communities

O Yes



O Don't Know

Points Available: 0.00

### **Suppliers Negative Environmental Impact**

Please indicate if any of the following statements are true regarding your company's suppliers:

Practices or outcomes that produced substantial negative environmental impact

O Yes



O Don't Know