



NEOTROPIC
EXPEDITIONS

Discover. Feel. Elevate.

Travel Trade Partner's Handbook

Ecuador - Galapagos - Colombia





“Recognized as one of the Best Adventure Travel Companies on Earth”

National Geographic Adventure.

With over 30 years of expertise, Neotropic Expeditions crafts transformative adventure travel experiences that combine **curated adventure, authentic cultural immersion, and holistic well-being across** Ecuador and Colombia. Grounded in sustainable and regenerative tourism, **we protect destinations, empower communities, and create long-term positive impact.**

Our extensive **on-the-ground network, deep local knowledge, and commitment to service excellence** allow us to deliver **exceptional travel experiences with outstanding support.**

Through **elevated** travel, we guide travelers on **transformational journeys of discovery and expansion**, creating experiences that inspire deep connection and personal growth.





Pioneering the True Meaning of **Outstanding** **Experiences**

It all started in 1991, and we haven't slowed down since. With our roots in active and adventure trips, we have grown to specialize in fully-customized excursions **across Ecuador, the Galápagos Islands, and Colombia**. We create authentic, transformative, and inspirational travel experiences with a strong passion for service.

We believe that experiences shape our world and identity and are the catalyst for meaningful connections and positive transformations. Whether you're traveling solo, with loved ones, or alongside friends, at any age or stage of life—travel can be the greatest adventure of all. Our purpose is to help you open your eyes and heart to possibility and wonder, while exploring one of the most biodiverse and breathtakingly natural places on Earth.

- Proven Pioneers in Exploration
- Transformational by Design
- Purposeful & Sustainable Travel
- Rooted in Trusted, Long Lasting Relationships





What Sets Us Apart

Unrivalled Expertise & Infrastructure

End-to-End Expertise

Every detail is meticulously designed, from privileged access to exclusive locations to flawlessly executed logistics.

Dedicated On-the-Ground Team

Our guides, logistics specialists, and hospitality staff each bring 10+ years of experience. Passionate, multilingual, and deeply knowledgeable, they ensure every moment is enriching, safe, and inspiring.

Hotel Ownership in the Galapagos

We own and manage oceanfront hotels on San Cristóbal, Santa Cruz, and Isabela through our Opuntia **Hotel Network**—ensuring unmatched flexibility and quality across our island operations.



Trade Partners Travel

0°

15°

30°

45°

75°

90°

75°

What Sets Us Apart

45°

Built on Passion, Grounded in Purpose

Deep Commitment to Community & Sustainability

We reinvest over 70% of our revenue into local communities—supporting indigenous entrepreneurs, conservation, and culture—while embedding eco-conscious practices across all operations and experiences.

30°

15°

Neo Luxury: A New Standard of Exclusivity

For us, luxury means authenticity, access, and purpose. We craft experiences that inspire true connection—with self, place, and people—elevating travel into personal transformation.

Premium Adventure & Safety Standards

We own and manage top-tier equipment and infrastructure, meeting international safety regulations. Every adventure is designed for precision, fun, and excellence—with guest well-being always our top priority.

Meet some of the best gear brands we work with:

SHIMANO

CHAOYANG



TOPEAK

NRS



PRIJON





Destinations

Unveil the Soul of Ecuador, Colombia & The Galapagos

A world of breathtaking landscapes, rich traditions, and immersive journeys.

From the lush Amazon and the mystical Andes, to the untouched wonders of the Galapagos, each destination holds the power to awaken your spirit to life's beauty.



Galapagos Islands

Explore a pristine world where nature leads. Our land-based programs in San Cristóbal, Santa Cruz, and Isabela blend **wildlife encounters, soft active exploration, and authentic cultural exchange.** Signature experiences include sea kayaking, stand-up paddle board, farm-to-table culinary journeys, community engagement, and holistic wellness design.

Ecuador Mainland

A land of contrasts: mystical Andes, Amazon rainforest, and vibrant cities. Our mainland journeys highlight **local traditions, immersive gastronomy, mountain biking, healing rituals, and expert-led expeditions** in Cotopaxi, Otavalo, Cuenca, and beyond.



Colombia

Colombia captivates with its **cultural vibrance, natural beauty, and heartfelt hospitality.** From tropical coastlines and coffee highlands to lively cities and colonial towns, each journey celebrates color, rhythm, heritage, and human connection.



Trade Partners Travel

Our Galapagos Hotels

Opuntia Hotel Network

Through our sister company, the Opuntia Hotel Network, we directly manage a curated collection of oceanfront properties across San Cristóbal, Santa Cruz, and Isabela. This hands-on approach ensures **elevated service, consistent quality, and competitive rates**—giving our partners access to exclusive tariffs, priority availability, and full operational support.

Isabela Island



- Volcano
- Casita de la Playa
- Casa Baronesa
- Iguana Crossing

San Cristóbal Island



Casa Opuntia

Santa Cruz Island



Angermeyer Waterfront Inn

Opuntia
HOTELS

www.opuntiahotels.com



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Travel Styles

Every traveler is unique. That's why we curate journeys that reflect identity, values, and aspirations! From in-depth pre-travel planning to personalized on-the-ground delivery, **we work closely with our partners to craft journeys that resonate deeply.**

We apply thoughtful research and design to ensure each itinerary aligns with the specific needs of your clients—before, during, and after the trip.



Adventure
Expeditions



Family
Journeys



Women's
Travel



Immersive
Experiences



Trade Partners Travel



Adventure Expeditions

Bold journeys for spirited explorers.

For those who seek exhilaration, our expeditions include volcano hikes, Amazon rafting, highland biking, and kayaking or stand-up paddleboarding. Each adventure is built with best-in-class gear, expert safety protocols, and deep local knowledge to ensure both thrill and peace of mind.

Catch a glimpse of our adventures:

- Volcano hikes in Mainland Ecuador and the Galapagos Islands.
- Sea kayaking across three Galapagos Islands.
- MTB cross-country through the heart of the Andes.



Family Journeys

Multi-generational travel designed for connection and wonder.

Our family programs blend play, learning, and bonding—from snorkeling with sea lions and chocolate workshops to treasure hunts and market adventures. Activities are flexible and adapted to every age group, with guides trained in family engagement.

Catch a glimpse of our family favorites:

- Galapagos treasure hunts and boogie boarding.
- Stargazing and wildlife tracking.
- Interactive cooking classes and eco-farm visits.





Women's Travel

Transformative journeys curated for and by women.

These journeys go beyond sightseeing—offering circles of trust, elemental wellness, and soul-deep connection with nature and self. Designed to foster reflection, healing, and joy, our women's collection includes ancestral rituals, skill-building workshops, and immersive experiences in biodiverse ecosystems where personal growth and cultural exchange unfold naturally.

Catch a glimpse of our women's journeys:

- Yoga on Galapagos beaches.
- Pachamanca ceremonies and ancestral rituals.
- Artistic and creative activities in the Andes and Amazon.



Immersive Experiences

Deep travel for curious minds.

Moving beyond observation into participation. These journeys unlock the cultural, spiritual, and ecological heartbeat of each region—through storytelling, cooking, farming, art, and hands-on engagement.

Catch a glimpse of our immersive experiences:

- Farm-to-table culinary journeys.
- Storytelling dinners with young scientists.
- Lava cave dining and specially curated themed experiences for foodies.





We invite you to **partner with us** in crafting **exceptional, high-value journeys** that resonate long after the trip ends. Let's **elevate travel together**—**expanding perspectives, fostering transformation, and delivering unparalleled experiences** for your most discerning clients.

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