

# Château Maris Assessment (2016-05-30)

Version: Agriculture/Growers Track / 10-49 Employees / Developed - Global Market

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Château Maris is a product brand sold by Grand Vignobles en Mediterranee, which is a wholly-owned subsidiary of Cathar Wines Ltd Luxembourg. As a wholly-owned subsidiary, the company is required to make its full B Impact Assessment transparent to meet the terms of B Corp Certification. This PDF contains a completed B Impact Assessment, which has been reviewed by B Lab against the certification standards. Answers to questions that would reveal sensitive information (e.g., those that might advantage competitors or prejudice litigation) are not disclosed and labelled as such:

## Governance

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### Governance: Mission & Engagement

GV1.1 Select the description that best describes your business. [Not Weighted]

- ☐ Positive social/environmental impact is desirable but not a particular focus for our business.
- ☐ Social and environmental impact is frequently considered but it isn't a high priority.
- ☐ We consider social and environmental impact in some aspects of our business but infrequently.
- ☐ We consistently incorporate social and environmental impact into decision-making because we consider it important to the success and profitability of our business.
- ☒ We treat our social/environmental impact as a primary measure of success for our business and prioritize it even in cases where it may not drive profitability.

GV1.2 Does your company have a corporate mission statement, and does it include any of the following? [Less Weighted]

- ☐ No written statement
- ☐ A written corporate mission statement that does not include a social or environmental commitment
- ☒ A general commitment to social and/or environmental responsibility and stewardship
- ☐ A commitment to a specific positive social impact (e.g. poverty alleviation, sustainable economic development)
- ☒ A commitment to a specific positive environmental impact (e.g. reducing waste to landfill with upcycled products)
- ☐ A commitment to serve a target beneficiary group in need (e.g. low income customers, smallholder farmers)

GV1.3 Please type or paste your mission statement here. [Not Weighted]

The group of companies dedicated to the wine brand Château Maris produce great wine with respect for it's local grape growing environment and culture, and the history of it's grape producing areas. The well being and health of employees, communities and the environment is transferred to consumers through high quality, chemical free, healthy wine that adheres to the highest standards of organic and biodynamic vineyard certifications, and that is produced in a carbon neutral facility with best practices that aim reduce greenhouse gas emissions, and conserve natural resources.

GV1.4a Which type of employee training does your company provide regarding its social and environmental mission? [Equally Weighted]

- ☐ No social or environmental mission
- ☒ No training on the company's social and environmental mission
- ☐ Only informal inclusion in orientation, training and/or instruction
- ☐ Specific, formal training integrated into new employee and new manager training
- ☐ Specific, formal training integrated into ongoing employee and manager training
- ☐ Workers articulate goals and achievements on social and environmental metrics as an individual or part of a workplace team
- ☐ All supervisors and managers receive training on how to communicate social and environmental goals to employees and implement accountability for results

- GV1.5a Does the Board of Directors or equivalent governing body review the company's social or environmental performance on at least an annual basis? [Equally Weighted]
- ☐ Yes ☒ No ☐ N/A - No Board of Directors or equivalent governing body
- GV1.7 What portion of management had a formal written performance evaluation/review in the last year that included social and/or environmental goals? [Equally Weighted]
- ☒ 0 ☐ 1-49% ☐ 50-99% ☐ 100%
- GV1.8a In the last year, how did the company solicit specific feedback from its external stakeholders (excluding employees and investors) regarding the company's social and environmental performance? [Less Weighted]
- ☐ No formal stakeholder engagement
- ☐ Annual stakeholder meeting
- ☐ Online stakeholder forum to provide/report social or environmental concerns or feedback
- ☒ Meetings or other engagement mechanisms with local community members
- ☒ Meetings or other engagement mechanisms with social or environmental advocacy groups
- ☐ Community/environmental representation on an advisory board.
- ☒ Third party or anonymous surveys about social/environmental performance
- ☐ Other (please describe)
- GV1.10 Are there key performance indicators (KPIs) or metrics that your company tracks at least annually to determine if you are meeting your social or environmental objectives? [Equally Weighted]
- ☐ We don't track key social or environmental performance indicators
- ☒ We measure KPIs/metrics or outputs that we have identified and defined in order to determine if we are achieving our social and environmental objectives
- ☒ We measure social and environmental outcomes over time (examples: 3rd-party impact assessments, progress out of poverty indexing, beneficiary outcome surveys, etc.)

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## Governance: Corporate Accountability

- GV2.1a What is the company's highest level of corporate oversight? [Less Weighted]
- ☐ Owner/Manager only
- ☐ Non-Fiduciary Advisory Board
- ☒ Board of Directors or Equivalent

GV2.2a Which of the following apply to your company's Board of Directors or equivalent governing body? [Heavily Weighted]

- ☐ Meets at least twice annually
- ☐ Includes at least 1 independent member
- ☐ Includes at least 50% independent members
- ☐ Oversees executive compensation
- ☐ Has an Audit Committee with at least 1 independent member
- ☐ Has a Compensation Committee with at least 1 independent member
- ☐ Company is a cooperative and elects Board from membership
- ☒ None of the above
- ☐ N/A - No Board of Directors or equivalent

GV2.3a Which of the following stakeholder groups or relevant independent experts have voting seats on the Board of Directors or equivalent governing body? [Less Weighted]

- ☒ Executive employee representative
- ☐ Non-executive employee representative
- ☐ Community expertise (e.g. local university representative)
- ☐ Environmental expertise (e.g. environmental nonprofits)
- ☐ Customers
- ☐ None of the above
- ☐ N/A - no Board of Directors or other governing body

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## Governance: Ethics

GV3.1a Does the company maintain any of the following financial controls? [Equally Weighted]

- ☐ None
- ☒ Segregation of Accounts Receivable and Accounts Payable duties
- ☒ Segregation of check writing and check signing privileges
- ☒ Limited access to accounting software systems to appropriate personnel
- ☒ Limited access to credit/ATM cards to appropriate personnel
- ☒ Inventory management system with routine management or third-party reviews
- ☒ IT systems have different password protection systems that are changed periodically with different access levels according to the position of the staff member accessing the data

GV3.2 Does the company have a written whistleblower policy? [Less Weighted]

- ☐ Yes ☒ No

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## Governance: Transparency

- GV4.1a Does the company produce financials that are verified annually by an independent source through an Audit or Review? [Equally Weighted]
- ☐ No
- ☐ Yes, through a review
- ☒ Yes, through an audit
- GV4.2a Does the company have a formal process to share financial information with its full-time employees? [Equally Weighted]
- ☐ No
- ☒ Yes - the company shares financial information if employees ask for them
- ☒ Yes - the company discloses all financial information (except salary info) at least yearly
- ☐ Yes - the company discloses all financial information (except salary info) at least quarterly
- ☐ Yes - The company has complete transparency of financial information and formally empowers all employees and departments to actively participate in financial planning (i.e. Open Book Management)
- ☐ Yes- In addition to sharing financials the company also has an intentional education program around shared financials
- GV4.3a Do all full-time employees have access to written information that identifies all material owners and investors of the company? [Equally Weighted]
- ☒ Yes ☐ No
- GV4.5b Does the company publicly share information on its social and/or environmental performance? If so, how? [Equally Weighted]
- ☐ No public reporting on social or environmental performance
- ☒ Specific quantifiable social and/or environmental indicators or outcomes are made public
- ☐ Company sets public targets and shares progress to those targets
- ☒ Information is shared/updated annually
- ☐ Information is presented in a formal report that allows comparison to previous time periods
- ☒ Information adheres to a comprehensive third party standard (ex. GRI or B Impact Assessment)
- ☒ A third party has validated the information shared
- ☐ Impact reporting is integrated with financial reporting
- GV4.6 Is your product or service covered by a written consumer warranty or client protection policy? [Less Weighted]
- ☒ Yes ☐ No
- GV4.7 Is there a publicly-known mechanism through which customers can provide product feedback, ask questions, or file complaints? [Less Weighted]
- ☐ No
- ☐ Yes, there is a mechanism for feedback to be sent only privately to company
- ☒ Yes, there is a mechanism where feedback is made transparent to the public


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## Governance: Governance Metrics

GV5.1 On what date did your last fiscal year end? [Not Weighted]

12/31/2014

GV5.2 Reporting currency [Not Weighted]

 Euro - EUR

GV5.3 Total Earned Revenue

From the last fiscal year 1,461,033.46

From the fiscal year before last 920,860.00

GV5.4 EBIT (Earnings Before Interest & Taxes)

From the last fiscal year -184,707.00

From the fiscal year before last -330,429.00

GV5.5 Net Income

From the last fiscal year 286,681.00

From the fiscal year before last -66,672.00

## Workers

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### Workers: Worker Metrics

WR1.1 Are the majority of your employees paid on a fixed salary or a daily/hourly wage? [Not Weighted]

☒ Fixed Salary ☐ Daily/Hourly Wage

WR1.2 Number of Total Full-Time Workers

Current Total Full-Time Workers 8.00

Total Full-Time Workers 12 months ago 8.00

WR1.3 Number of Total Part-Time Workers

Current Total Part-Time Workers 9.00

Total Part-Time Workers 12 months ago 9.00

WR1.4 Number of Total Temporary Workers

Current Total Temporary Workers 0.00

Total Temporary Workers 12 months ago 44.00

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### Workers: Compensation & Wages

WR2.1 Total Wages (including bonuses) [Not Weighted]

398,542.91

WR2.2 What is the company's lowest wage calculated on an hourly basis? [Not Weighted]

9.61

WR2.5 What % above living wage did your lowest-paid worker (excluding interns) receive during the last fiscal year? [Equally Weighted]

☐ 0% or below

☐ 1-14%

☐ 15-24%

☐ 25%+

☒ N/A - No living wage data available for country of operations

WR2.7a What multiple is the highest compensated individual paid (inclusive of bonus) as compared to the lowest paid full-time worker? [Equally Weighted]

☐ >20x ☐ 16-20x ☐ 11-15x ☐ 6-10x ☒ 1-5x

WR2.9a Based on a company referenced compensation study in the last two years, how does your company's compensation structure (excluding executive management) compare with the market? [Equally Weighted]

- ☒ Don't Know: Have not referenced a compensation survey
- ☐ 1st quartile (0-24th percentile)
- ☐ 2nd quartile (25-49th percentile)
- ☐ 3rd quartile (50-74th percentile)
- ☐ 4th quartile (75-100th percentile)

WR2.10 Which of the following are true about the company's bonus plan: [Less Weighted]

- ☐ Bonuses are given but there is no formal plan
- ☐ Formal guidelines on the structure of the bonus plan (e.g. eligibility, profit/revenue target tied to the bonus pool, allocation criteria) are disseminated and accessible to all workers
- ☐ All full-time and part-time workers are eligible in the plan
- ☒ None of the above

WR2.12 What % of full-time and part-time employees, excluding founders and executives, received a bonus in the last fiscal year? [Equally Weighted]

- ☐ 0%
- ☐ 1-24%
- ☐ 25-49%
- ☐ 50-74%
- ☐ 75-99%
- ☐ 100%
- ☒ N/A

WR2.14 Has your company participated in any leadership initiatives to increase wages or benefits to workers provided in your country/industry? [Equally Weighted]

- ☐ Yes
- ☒ No
- ☐ N/A - Living wage already exists

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## Workers: Compensation & Wages (Salaried)

WR2.5.8a Subtracting for inflation increase, what was the average % increase in wage/salary paid to non-executive workers in the last fiscal year? [Equally Weighted]

- ☐ 0-2%
- ☐ 3-5%
- ☐ 6-15%
- ☐ >15%
- ☒ N/A - No workers last year

WR2.5.11a In the last fiscal year, the company's bonus plan for non-executives represented what % of the company's salary base? [Equally Weighted]

- ☒ No bonus payout, or no bonus plan
- ☐ <1%
- ☐ 1-5%
- ☐ 6-15%
- ☐ >15%

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## Workers: Benefits



- WR3.1 Which of the following best describes the provision of healthcare in the country where the majority of employees reside? [Not Weighted]
- ☒ Universal Provision of Basic Healthcare Services (e.g. United Kingdom)
  - ☐ Government Mandated or Provided Health Insurance Programs (e.g. Switzerland)
  - ☐ None of the Above
- WR3.1a What % of employees are eligible for health care benefits either through company or government plan? [Heavily Weighted]
- ☐ <75% ☐ 75-84% ☐ 85-94% ☒ 95%+
- WR3.1b Are any of the following benefits provided to employees to supplement government programs? [Equally Weighted]
- ☐ Disability coverage/ accident insurance
  - ☐ Life insurance
  - ☐ Financial services (credit or savings programs)
  - ☐ Private dental insurance
  - ☐ Private supplemental health insurance
  - ☐ Other (describe)
  - ☒ None of the above
- WR3.3a What is the minimum paid paternity leave offered to full-time workers either through the company or the government? [Equally Weighted]
- ☐ None ☐ Up to 2 weeks ☒ 2 to 5 weeks ☐ 6+ weeks
- WR3.4a How many hours per week must a part-time employee work in order to qualify for the previously-selected benefits? [Less Weighted]
- ☒ No benefits beyond what is provided under national law
  - ☐ 30+ hours per week
  - ☐ 25-30 hours per week
  - ☐ 20-24 hours per week
  - ☐ <20 hours per week
  - ☐ N/A - No part-time workers
- WR3.6 Do employees have access to any of the following savings programs for retirement? [Equally Weighted]
- ☒ Government-sponsored pension plans
  - ☐ Private Pension or Provident Funds
  - ☐ Plan specifically includes Socially-Responsible Investing option
  - ☐ None of the above

WR3.9 Which of the following benefits are offered to seasonal-only workers on your farm? [Heavily Weighted]

- ☐ Disability coverage/ accident insurance
- ☐ Life insurance
- ☐ Financial services (credit or savings programs)
- ☐ Private dental insurance
- ☐ Private supplemental health insurance
- ☐ Private pension/retirement plans or provident funds
- ☐ Other (describe)
- ☒ None
- ☐ N/A

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### Workers: Worker Benefits (Salaried)

WR3.5.6a How many paid days off (including holidays) do full-time employees receive annually? [Equally Weighted]

- ☐ 0-15 days ☐ 16-22 days ☐ 23-29 days ☒ 30-35 days ☐ 36+ work days

WR3.5.8a What is the minimum number of weeks salaried workers receive paid maternity leave, either through the company or the government? [Equally Weighted]

- ☐ 0-6 weeks ☐ 6-12 weeks ☒ 12-18 weeks ☐ 18-24 weeks ☐ 24+ weeks

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### Workers: Training & Education

WR4.1 Which of the following is true of intern hiring practices? [Equally Weighted]

- ☐ There is a formalized policy/program outlining the objectives of internships or internship programs for participants
- ☐ Company partners with education institutions to provide internship opportunities
- ☐ Interns are paid a living wage
- ☐ Interns receive formal performance reviews
- ☐ Interns have a formal opportunity to provide feedback on experience
- ☐ Interns have been hired on as full time permanent employees in the past two years
- ☐ Intern tenures are restricted to not exceed 1 year if interns are not currently enrolled in school
- ☒ None of the above apply to my intern programs
- ☐ N/A - Company does not employ interns

WR4.1a What % of positions above entry level have been filled with internal candidates in the last 12 months? [Equally Weighted]

- ☐ 0% ☐ 1-24% ☐ 25-49% ☐ 50-74% ☒ 75%+

WR4.1b What % of employees have been internally promoted within the last 12 months? [Equally Weighted]

- ☐ 0% ☐ 1-5% ☒ 6-15% ☐ >15%

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### Workers: Training & Education (Salaried)

WR4.2a Excluding newly hired workers, what % of full-time and part-time workers received the following types of formal training during the last 12 months?

0%	1-24%	25-49%	50-74%	75%+	Don't know	
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Skills-based training to advance core job responsibilities
<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Skills-based training on cross-job functions (i.e. training beyond regular job responsibilities, e.g. public speaking training or management training for non-managers)
<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Training on life skills for personal development (i.e. literacy, personal financial planning, etc.)

WR4.5.3a What % of full-time workers have participated in external professional development opportunities or lifelong learning opportunities in the past fiscal year? [Equally Weighted]

☐ 0% 
 ☒ 1-24% 
 ☐ 25-49% 
 ☐ 50-74% 
 ☐ 75%+

WR4.5.4 What % of full-time workers received advancement or reimbursement for continuing education opportunities in the last fiscal year? [Equally Weighted]

☒ 0 
 ☐ 1-5% 
 ☐ 6-15% 
 ☐ >15%

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## Workers: Worker Ownership

WR5.1 What % of all full-time employees have been granted stock, stock options or stock equivalents (including participation in an ESOP or other qualified ownership plans) in the company? [Equally Weighted]

☐ 0%  
☒ 1-24%  
☐ 25-49%  
☐ 50-74%  
☐ 75-99%  
☐ 100%  
☐ N/A

WR5.2 What % of the company is owned or formally reserved as part of a written plan for full-time workers and management (including founders/executives)? [Equally Weighted]

☐ 0%  
☒ 1-24%  
☐ 25-49%  
☐ 50-74%  
☐ 75-99%  
☐ 100%  
☐ N/A  
☐ Don't Know

WR5.4 What % of the company is owned by full-time workers who are non-executive employees and non-founders? [Heavily Weighted]

- ☒ 0%
- ☐ 1-4%
- ☐ 5-24%
- ☐ 25-49%
- ☐ >50%
- ☐ N/A
- ☐ Don't Know

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## Workers: Management & Worker Communication

WR6.1 Is there a formal consistent process for providing performance feedback to all tenured employees which includes any of the following? [Heavily Weighted]

- ☐ Is conducted on at least an annual basis
- ☐ Includes peer and subordinate input
- ☐ Provides written guidance for career development
- ☐ Includes social and environmental goals
- ☐ Clearly identifies achievable goals
- ☐ Follows a 360-degree feedback process
- ☒ None of the above

WR6.2 Does your company have a written employee handbook that workers have access to and includes any of the following information? [Less Weighted]

- ☐ No written employee handbook
- ☒ A non-discrimination statement
- ☒ An anti-harassment policy
- ☒ Statement on work hours
- ☒ Pay and performance issues
- ☒ Policies on benefits, training and leave
- ☒ Grievance resolution
- ☐ Disciplinary procedures and possible sanctions
- ☒ Statement regarding workers' right to bargain collectively and freedom of association
- ☒ Prohibition of child labor and forced/compulsory labor

WR6.3a What percent of your employees are 'Satisfied' or 'Engaged'? [Heavily Weighted]

- ☒ N/A
- ☐ <65%
- ☐ 65-80%
- ☐ 81-90%
- ☐ >90%

WR6.5 Which of the following employee metrics are regularly collected, monitored and made transparent to all employees?  
[Less Weighted]

- ☐ Retention and turnover metrics
- ☐ Diversity metrics
- ☒ None

WR6.6 Which of the following is included in your company's termination policy? [Equally Weighted]

- ☐ No written notice required prior to termination
- ☐ Required written notice of worker performance only
- ☒ Required written notice of worker performance and a stated probationary period
- ☐ N/A - No written termination policy

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## Workers: Management & Worker Communication (Salaried)

WR6.5.4aWhat is the average tenure of your current workforce? [Equally Weighted]

- ☐ <12 months
- ☐ 1-3 years
- ☐ 3-5 years
- ☒ >5 years

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## Workers: Job Flexibility/Corporate Culture

WR7.5 Do company policies support any of the following health and wellness initiatives above insurer-provided programs?  
[Equally Weighted]

- ☒ Company does not offer any formal health and wellness initiatives
- ☐ Company sponsors and encourages workers to participate in health and wellness activities during the workweek (i.e. walking or steps programs)
- ☐ Company offers incentives for workers to complete health risk assessments or participate in health and wellness activities (e.g., a fund for exercise equipment, subsidized gym membership, etc.)
- ☐ Over 25% of workers have completed a health risk assessment in the last 12 months
- ☐ Employees have access to behavioral health counseling services, web resources or Employee Assistance Programs
- ☐ Spouses, partners, or children of employees provided access to behavioral health counseling services, web resources or Employee Assistance Programs
- ☐ Company has policies and programs in place to prevent ergonomic-related injuries in the workspace
- ☐ Management receives reports on aggregate participation in worker wellness programs
- ☐ Other (please describe)

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## Workers: Job Flexibility/Corporate Culture (Salaried)

WR7.5.2a Does the company offer any of the following job flexibility options, whenever feasible, in writing and in practice for the majority of workers? [Equally Weighted]

- ☒ Part-time work schedules at the request of workers
- ☒ Flex-time work schedules (allowing freedom to vary start and stop times)
- ☒ Telecommuting (working from home one or more days per week)
- ☐ Job-sharing
- ☐ None of the above

WR7.5.3 Which of the following flexible workplace practices occurred in the past 12 months? [Equally Weighted]

- ☐ Managers or executives worked part-time or in a job-share
- ☒ Managers or executives are in a telecommuting position
- ☐ We hired new people into permanent positions that are telecommuting
- ☐ We hired new people into permanent positions that are part-time or job-share
- ☐ We have transitioned staff into part-time, job-share, or telecommuting positions
- ☐ Other (please describe)
- ☐ None of the above

WR7.5.4e Which of the following supplementary benefits are offered to employees? [Equally Weighted]

- ☐ Onsite childcare
- ☐ Offsite subsidized childcare
- ☐ Health & wellness program
- ☐ Counseling services
- ☐ Onsite health facility/doctor/or medical staff can be called or easily accessed
- ☐ Policy to support breastfeeding mothers
- ☐ Other (please describe)
- ☒ None

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## Workers: Occupational Health & Safety

WR9.1 Which of the following are true of your occupational health and safety policies? [Equally Weighted]

- ☒ There are written policies and practices to minimize on-the-job employee accidents and injuries
- ☒ Injury/accident/lost /absentee days are measured and transparent
- ☐ A worker health and safety committee helps monitor and advise on health and safety programs.
- ☐ None of the above

## Community

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### Community: Job Creation

CM2.1 Number of full-time and part-time jobs that have been added to your company's payroll. Enter 0 if none or if your company has no workers.

Last 12 months:

Prior 12 months:

CM2.2b By what % has your worker base grown over the last 12 months? [Heavily Weighted]

☒ 0% (Has not grown on a net basis) ☐ 1-14% ☐ 15-24% ☐ 25%+

CM2.3 Number of full-time and part-time workers that departed/left the company during the last 12 months. [Not Weighted]

1.00

CM2.4a What was the attrition rate at the company for full-time and tenured part-time workers for the last 12 months? [Heavily Weighted]

☐ >10% ☒ 5-10% ☐ 2.5-4.9% ☐ 0-2.4%

CM2.5 What % of workers (including full-time and part-time and temporary workers) are verified/self-identified to be a part of the following groups?

0% 1-9% 10-19% 20-29% 30%+ Don't Know

☐ ☐ ☐ ☐ ☒ ☐ Individuals residing in a low income area

☒ ☐ ☐ ☐ ☐ ☐ Other chronically underemployed populations (e.g. individuals who are formerly incarcerated or homeless)

CM2.6 What % of your workers are employed in company facilities located in low-income communities? [Equally Weighted]

☐ <10% ☐ 10-19% ☐ 20-29% ☒ 30%+ ☐ Don't Know

CM2.7 What % of your Significant Suppliers are located in low-income communities or create employment opportunities for other chronically underemployed populations? [Less Weighted]

☐ <10% ☐ 10-19% ☐ 20-30% ☐ >30% ☒ Don't Know

CM2.9 What % of temporary and seasonal workers during the last 12 months were previously-employed with the company during prior growing seasons? [Equally Weighted]

- ☐ 0%
- ☐ 1-24%
- ☒ 25-49%
- ☐ 50-74%
- ☐ 75-99%
- ☐ 100%
- ☐ N/A

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## Community: Diversity & Inclusion

CM3.1 Number of total full-time and part-time female employees. [Not Weighted]

6.00

CM3.3 Optional unweighted metrics: Approximately what % of your company's ownership is held by individuals from the following groups?

Women	0%
Low income communities	0%
Other underrepresented populations (e.g. minorities, LGBT community, individuals with disabilities, etc.)	0%

CM3.5 What % of the members of your Board of Directors (or equivalent) are women or individuals from other underrepresented populations? [Equally Weighted]

- ☒ 0%
- ☐ 1-9%
- ☐ 10-24%
- ☐ 25-49%
- ☐ 50%+
- ☐ Don't know
- ☐ N/A - No board of directors or equivalent

CM3.6 Optional unweighted metrics: Approximately what % of your Board of Directors or other governing body are from the following groups?

Women	0%
Low income communities	0%
Minority/previously excluded populations	0%
Other underrepresented populations (e.g. minorities, LGBT community, individuals with disabilities, etc.)	0%



- CM3.9 Does the % of ethnic minorities employed at your company equal or exceed the % of ethnic minorities in your metro area? [Equally Weighted]
- ☐ No  
☐ Yes  
☒ N/A- Ethnic data is not available or illegal to be tracked in your area
- CM3.10 Is average compensation for men and women equal in comparable managerial and non-managerial roles?
- | Yes                              | No                    | Don't know                       | N/A - Only one gender represented |                |
|----------------------------------|-----------------------|----------------------------------|-----------------------------------|----------------|
| <input type="radio"/>            | <input type="radio"/> | <input checked="" type="radio"/> | <input type="radio"/>             | Managerial     |
| <input checked="" type="radio"/> | <input type="radio"/> | <input type="radio"/>            | <input type="radio"/>             | Non-managerial |
- CM3.11 What % of your Significant Suppliers are majority owned by women or individuals from underrepresented populations? [Equally Weighted]
- ☐ 0% 
 ☐ 1-9% 
 ☐ 10-19% 
 ☐ 20-29% 
 ☐ 30%+ 
 ☒ Don't Know
- CM3.12 Does the company have a written policy giving preference to suppliers owned by women or individuals from underrepresented populations? [Less Weighted]
- ☐ Yes 
 ☒ No 
 ☐ N/A: Such policies are illegal in my country of operations
- CM3.18 Does the company provide specific content in worker training on inclusion and diversity issues related to any of the following specific underrepresented groups? [Equally Weighted]
- ☐ Gender inclusiveness  
☐ Minorities  
☐ LGBT community  
☐ Individuals with disabilities  
☐ Other underrepresented groups (please describe)  
☒ None of the Above

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## Community: Civic Engagement & Giving

- CM4.1b Does your company have the following charitable giving practices implemented in practice or written in policy? [Equally Weighted]
- ☐ Statement on the intended social or environmental impact of company's charitable contributions  
☒ Cash and in-kind donations (excluding political causes)  
☐ Volunteer and pro bono service  
☒ Formal donations commitment (e.g. 1% for the planet)  
☐ Matching individual workers' charitable donations  
☐ Allowing workers and/or customers to select charities to receive company's donations  
☐ Other (please describe)  
☐ None of the above

CM4.2b Are full-time employees granted in writing any of the following options for volunteer service? [Equally Weighted]

- ☐ Non-paid time off
- ☐ Paid time off
- ☐ 20 hours or more a year of paid time off
- ☐ Workers offered incentives for volunteerism (office parties, competitions with prizes, etc.)
- ☒ Do not offer paid or unpaid time off

CM4.3 What % of employees took paid time off for volunteer service last year? [Equally Weighted]

- ☒ 0%
- ☐ 1-24%
- ☐ 25-49%
- ☐ 50-74%
- ☐ >75%
- ☐ Don't know

CM4.4a Does your company monitor and record volunteer hours of company workers? [Less Weighted]

- ☒ We do not currently monitor and record our hours contributed
- ☐ Our company monitors and records hours contributed (no increase targets)
- ☐ Our company monitors hours contributed and has specific increase targets
- ☐ Our company monitors hours contributed and has met specific increase targets during the reporting period

CM4.5 Number of hours volunteered by full-time and part-time employees of the organization during the last fiscal year. [Not Weighted]

0.00

CM4.6b What was the % of per capita worker volunteer, community service, or pro bono time donated in the reporting period? [Equally Weighted]

- ☒ 0%
- ☐ 0.1-0.5% of time
- ☐ 0.6-1% of time
- ☐ 1.1-2% of time
- ☐ >2% of time
- ☐ Don't know / not monitored

CM4.7 Total amount (in currency terms) donated to registered charities in the last fiscal year. [Not Weighted]

10,000.00

CM4.8b What was the equivalent % of revenue donated to charity during the last fiscal year? [Most Heavily Weighted]

- ☐ No donations last FY
- ☐ Less than 0.1% of revenues
- ☐ 0.1-0.4% of revenues
- ☐ 0.5-0.9% of revenues
- ☐ 1-1.9% of revenues
- ☐ 2%+ of revenues
- ☐ Don't know

CM4.9 Which organizations does your company support? [Not Weighted]

The Jane Goodall Institute, and The Rainforest Foundation

CM4.10 Which of the following volunteer and charitable giving practices did your company employ in the last fiscal year? [Equally Weighted]

- ☐ Company contributed the majority of its cash, service and in-kind donations to local markets it sourced from or operates in
- ☒ Company has public facing partnership with a service/charitable organizations
- ☐ Company provided facilities for community events or trainings
- ☒ Other innovative engagement practices (please describe)
- ☐ None of the above

Other: Château Maris was one of the first wineries to develop a charitable partnership in which the winery created a custom wine specifically for a charity and donated a set percentage of the sales directly to the Jane Goodall Institute.

CM4.11 Has your company worked with policymakers and/or stakeholders (including competitors) to develop or advocate for increased adoption of social and environmental standards or voluntary practices in your industry in the past two years? [Equally Weighted]

- ☒ Yes, company has offered support in name and/or signed petitions
- ☒ Yes, company has provided active staff time or financial support
- ☒ Yes, company has directly introduced, testified, made recommendations or provided expertise to advance standards
- ☒ Yes, company has worked with other industry players on a cooperative initiative
- ☒ Yes, and efforts resulted in a specific institutional, industry or regulatory reform
- ☐ Other (please describe)
- ☐ None of the above

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## Community: Local Involvement

CM5.1a We realize that for companies with more than one office, the definition of local involvement is a more complicated one to answer. Please tell us a bit about the structure of your company geographically. [Not Weighted]

Château Maris is located in Minervois La Livinière a sub-wine appellation of the Languedoc Roussillon region in southern France. La Livinière is a commune in the Hérault département.

CM5.2 Does the company have the following written local purchasing or hiring policies in place? [Equally Weighted]

- ☒ No written local purchasing or hiring policy in place
- ☐ Written preference at each facility to purchase from local suppliers
- ☐ Ready-to-use lists of preferred local suppliers/vendors for specific facilities
- ☐ Written preference for hiring and recruiting local managers
- ☐ Incentives for staff to live within 20 miles of local company facility
- ☐ Other (please describe)

- CM5.3a What % of your company's expenses (excluding labor) was spent with independent suppliers local to the company's headquarters or relevant production facilities? [Equally Weighted]
- ☐ <20% ☐ 20-39% ☒ 40-59% ☐ 60%+ ☐ Don't know
- CM5.4a Is the majority (over 50%) of the company's ownership located locally to at least two-thirds of the company's workforce? [Equally Weighted]
- ☐ Yes ☒ No ☐ Don't know
- CM5.5a What % of your company's Cost of Goods Sold (including value adding activities) was spent within the country of operations, from in-country registered companies or national citizens? [Equally Weighted]
- ☐ 0% ☐ 1-19% ☐ 20-39% ☐ 40-59% ☐ 60-79% ☒ 80%+
- CM5.8 Is the majority of your company's banking services provided by an institution with any of the following characteristics? [Equally Weighted]
- ☐ A certified CDFI or national equivalent social investment organization
  - ☐ A Certified B Corporation
  - ☐ A member of the Global Alliance for Banking on Values
  - ☒ A cooperative bank or credit union
  - ☐ A local bank committed to serving the community
  - ☒ An independently owned bank
  - ☐ None of the above

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## Community: Suppliers, Distributors & Product

- CM6.1 Please select the types of companies that represent your Significant Suppliers: [Not Weighted]
- ☒ Product Manufacturers
  - ☒ Professional Service Firms (Consulting, Legal, Accounting)
  - ☐ Independent Contractors
  - ☐ Marketing/Advertising
  - ☒ Office Supplies
  - ☐ Benefits Providers
  - ☐ Technology
  - ☐ Raw materials
  - ☒ Farms
  - ☒ Other
- CM6.2 Does your company screen and/or evaluate Significant Suppliers for social and environmental impact? [Not Weighted]
- ☒ Yes ☐ No

CM6.4 What is the social and environmental screen that is used for a majority of your company's Significant Suppliers: [Equally Weighted]

- ☒ No formal screening process in place
- ☐ Screened for negative practices or regulatory non-compliance (e.g. no child labor)
- ☐ Screened for positive practices beyond what is required by regulations (environmentally-friendly manufacturing process; excellent labor practices, etc.)

CM6.5a When monitoring and evaluating the on-going social and environmental performance of the majority of Significant Suppliers, which of the following apply? [Equally Weighted]

- ☒ No formal supplier monitoring and evaluation process
- ☐ Significant Suppliers are evaluated based on company's own criteria
- ☐ Significant Suppliers are evaluated based on social and environmental standards best-in-class third-party certification for your industry (ISO, SA8000, etc.)
- ☐ Company visits a majority of Significant Suppliers on-site

CM6.6a What is the average tenure of your relationships with Significant Suppliers? [Equally Weighted]

- ☐ Less than 12 months
- ☒ 13-36 months
- ☐ 37-60 months
- ☐ 61 months or more
- ☐ Don't know

CM6.7a Is there a formal written Supplier Code of Conduct policy that specifically holds the company's suppliers accountable for social and environmental performance? [Equally Weighted]

- ☐ Yes
- ☒ No

CM6.12b In the last 12 months, what % of Significant Suppliers (on currency basis) are subjected to regular audits by independent third party auditors against recognized food safety principles? [Equally Weighted]

- ☐ 0-49%
- ☐ 50-62%
- ☐ 63-75%
- ☐ >75%
- ☐ N/A

- CM6.16 Which of the following describe your relationships with all your company's independent contractors? [Equally Weighted]
- ☐ Formal routine process for independent contractors to receive post-project/contract performance feedback
  - ☐ Formal routine process for independent contractors to communicate post-project or post-contract feedback to the company
  - ☐ Independent contractors are verified to either work on a time-bound basis, or else split their time with work for other clients. Contractors not meeting either criteria have been offered employment.
  - ☐ Independent contractors are paid a living wage (when calculated as hourly wage when living wage data is available)
  - ☒ We have independent contractors, but have not engaged in any of these practices
  - ☐ N/A - We haven't used independent contractors in the last year
- CM6.17 Do you source from small-scale farmers, or is your company a cooperative? [Not Weighted]
- ☒ Yes ☐ No
- CM6.18 Have you assisted contract farmers or cooperative members that you source from in getting organic or other internationally-recognized product certification? [Equally Weighted]
- ☐ Yes ☒ No ☐ NA
- CM6.19 During the last 12 months, did your company have a formal education and support program for the contract farmers or cooperative members that you source from? [Equally Weighted]
- ☐ Yes ☒ No ☐ NA
- CM6.20 What is the average length of contract your company has with the farms you source from? [Equally Weighted]
- ☒ No forward contracts signed
  - ☐ Less than 6 months
  - ☐ 6 to 12 months
  - ☐ Greater than 12 months
  - ☐ N/A
- CM6.22b During the last fiscal year, what % of products or crops grown (on currency basis) had an environmental certification? [Equally Weighted]
- ☐ 0%
  - ☐ 1-9%
  - ☐ 10-24%
  - ☐ 25-74%
  - ☒ 75-99%
  - ☐ 100%
  - ☐ Don't know

CM6.24 Do you comply with third-party traceability and labeling standards to ensure that the origination and supply chain of all products is tracked? [Equally Weighted]



Yes



No



N/A - No relevant industry traceability standard

## Environment

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### Environment: Environment Introduction

EN1.1 Does your company control any land under cultivation? [Not Weighted]

☒ Yes ☐ No

EN1.2 Is your company a cooperative or does it source produce from other growers? [Not Weighted]

☒ Yes ☐ No

EN1.3 Does your company engage in some wholesaling activities that involve a physical plant for processing or packaging? [Not Weighted]

☒ Yes ☐ No

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### Environment: Land, Office, Plant

EN2.2b What % of the company's facilities satisfy the requirements of an accredited green building program? [Equally Weighted]

- ☒ <20%  
☐ 20-49%  
☐ 50-79%  
☐ 80%+  
☐ N/A

EN2.4 Does the company have a company-wide recovery and recycling program that includes the following? [Equally Weighted]

- ☒ Paper  
☒ Cardboard  
☒ Plastic  
☒ Glass & metal  
☒ Composting  
☐ None of the above

EN2.6a Does your company have an environmental management system that includes any of the following? [Heavily Weighted]

- ☒ Policy statement documenting the organization's commitment to the environment  
☒ Assessment undertaken of the environmental impact of the organization's business activities  
☒ Stated objectives and targets for environmental aspects of the organization's operations  
☒ Programming designed, with allocated resources, to achieve these targets  
☐ Periodic compliance and auditing to evaluate programs conducted  
☐ None of the above



EN2.22b If you lease your facilities, have you worked with your landlord to implement/maintain any of the following? [Equally Weighted]

- ☒ Energy efficiency improvements
- ☒ Water efficiency improvements
- ☒ Waste reduction programs (including recycling)
- ☐ None of the above
- ☐ N/A - Company not involved in agroprocessing
- ☐ N/A - Company does not lease buildings

EN2.23 What % of your farm (by hectares) has received certification for sustainable management of agricultural ecosystems? [Equally Weighted]

- ☐ 0%
- ☐ 1-24%
- ☐ 25-74%
- ☐ 75-99%
- ☒ 100%
- ☐ N/A

EN2.23 Does your company measure and manage the following environmental inputs and outputs in a context-based manner? [Equally Weighted]

- ☐ Water
- ☐ Solid waste
- ☐ Greenhouse gas (GHG)
- ☒ None of the above

EN2.24 Does your farm comply with any of the following soil management policies? [Equally Weighted]

- ☒ There is a soil management plan
- ☒ Areas at high risk of erosion are identified on a map (considering factors such as slope, soil, and concavity)
- ☒ Farm management regularly monitors soil quality and is aware of areas at risk for soil erosion
- ☒ Farm management maintains records to demonstrate changes in soil quality season-by-season
- ☒ Farm records show evidence of soil quality improvement
- ☐ Other (describe)
- ☐ None
- ☐ N/A

EN2.25 Which of the following soil productivity/protection practices does your farm apply? [Equally Weighted]

- ☒ At least 25% of the productive area uses no-till, direct-seed or other restricted tillage systems
- ☒ All of the productive area uses restricted tillage systems
- ☒ At least 25% of the productive area is covered by an organic matter layer (composed of dead and decaying biomass) and/or nitrogen-fixing cover crops
- ☒ All of the productive area is covered by an organic matter layer (composed of dead and decaying biomass) and/or nitrogen-fixing cover crop
- ☒ Perennial crops are integrated in farms
- ☒ Long term crops or pastures are incorporated into crop rotation
- ☒ Other (describe)
- ☐ None
- ☐ N/A

Other: Vineyards adhere to Demeter Certified Biodynamic principles for cover crop maintenance, soil management, and compost preparation and application.

EN2.26 Does your farm monitor any of the following biodiversity issues as they pertain to land-under-cultivation? [Equally Weighted]

- ☒ Monitor and record local endangered species
- ☒ Monitor and record endangered flora/fauna diversity
- ☐ Other (describe)
- ☐ None
- ☐ N/A

EN2.27 Does your farm use any of the following pest management techniques on land-under-cultivation? [Equally Weighted]

- ☒ Pest- and disease-resistant varieties
- ☒ Field scouting
- ☒ Crop rotation
- ☒ Canopy humidity management
- ☒ Soil and plant tissue sampling to understand pest management
- ☐ Insect phenology modeling to understand pest management needs
- ☒ Other (describe)
- ☐ None
- ☐ N/A

Other: Vineyards adhere to integrated pest management policies outlined by Demeter Biodynamic Certification

EN2.28 Are any of these water quality practices followed by the farm for land-under-cultivation to ensure that local water sources and quality are not impacted? [Heavily Weighted]

- ☒ There is no application of nematicides within 20 meters of any permanent water body
- ☒ There is no application of agrochemicals within 10 meters of any permanent water body.
- ☒ There is a riparian buffer zone at least 25 feet in width from any permanent water body
- ☐ Other (describe)
- ☐ None
- ☐ N/A

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## Environment: Inputs

EN3.1e Does your company monitor, record and/or report its energy usage? [Equally Weighted]

- ☐ We do not currently monitor and record usage
- ☐ We monitor and record usage (no reduction targets)
- ☒ We monitor usage and have specific reduction targets
- ☐ We monitor usage and have met specific reduction targets during the reporting period
- ☐ In addition to the above, we have set intensity targets (relative to dollar of revenue) that are being monitored and reported
- ☐ N/A

EN3.1f Does your company monitor, record and/or report its water usage? [Equally Weighted]

- ☐ We do not currently monitor and record usage
- ☐ We monitor and record usage (no reduction targets)
- ☒ We monitor usage and have specific reduction targets
- ☐ We monitor usage and have met specific reduction targets during the reporting period
- ☐ In addition to the above, we have set intensity targets (relative to dollar of revenue) that are being monitored and reported
- ☐ N/A

EN3.4 Total water use (liters) during the last 12 months [Not Weighted]

7,070,000.00

EN3.5 Have conservation and efficiency improvements led to energy savings for your facilities? If so, by how much? [Heavily Weighted]

- ☐ 0% ☐ 1-4% ☐ 5-9% ☐ 10-14% ☐ 15-20% ☐ >20% ☒ Don't know

EN3.6b What % of energy use in your corporate facilities or agroprocessing facilities is produced from renewable sources?  
[Heavily Weighted]

- ☐ 0%
- ☐ 1-24%
- ☐ 25-49%
- ☐ 50-74%
- ☐ 75-99%
- ☐ 100%
- ☐ Don't know
- ☒ N/A

EN3.7b Has the company increased its % use of renewable energy annually at its corporate facilities or agroprocessing facilities?  
[Equally Weighted]

- ☐ Yes
- ☐ No
- ☐ Already Maximized (100% renewable)
- ☒ N/A

EN3.10b Which of the following water conservation methods have been implemented at the majority of your corporate offices or agroprocessing facilities? [Equally Weighted]

- ☐ Low-flow faucets/taps, toilets/urinals, showerheads
- ☐ Grey-water usage for irrigation
- ☐ Low-volume irrigation
- ☐ Harvest rainwater
- ☐ Other
- ☐ None
- ☒ N/A

EN3.11 Regarding water use, does your company practice the following within the facilities you owned or leased? [Equally Weighted]

- ☒ Regularly assess microbial, chemical and mineral content of water used and manage water sources appropriately
- ☒ Manage use and release of wastewater in order to preserve surrounding water sources
- ☒ Design business processes to conserve/minimize water
- ☐ None of the above

EN3.16b What is the % of recycled, renewable, or other environmentally-preferred/sustainable materials in the product (including packaging)? [Equally Weighted]

- ☐ 0%
- ☐ 1-24%
- ☐ 25-49%
- ☐ 50-74%
- ☐ 75-99%
- ☐ 100%

EN3.18 What type of pesticides does your farm apply? [Equally Weighted]

- ☐ Some application of category 2 or lower pesticides
- ☐ Application of category 3 or higher pesticides only
- ☒ No use of applied pesticides or other agrochemicals
- ☐ Unknown
- ☐ N/A

EN3.19 Does your farm follow these practices regarding the application of pesticides and herbicides? [Equally Weighted]

- ☐ Farm monitors toxicity of pesticide and herbicide use and set goals to reduce overall use of high toxicity pesticides
- ☐ Farm employs reduced dosage strategies e.g. spot spraying and alternate row spraying (when the target pest does not require complete coverage)
- ☐ Application equipment is calibrated more than once per season or uses technology that continuously calibrates
- ☐ Farm uses precision application method based on multiple samplings per field (with varying application rates per field or block)
- ☐ Other (describe)
- ☐ None of the above
- ☒ N/A

EN3.20 Has your farm implemented any of the following water use conservation practices for land-under-cultivation? [Heavily Weighted]

- ☐ Traditional irrigation (i.e. flood irrigation)
- ☒ Harvest rainwater
- ☐ Gray-water use for irrigation
- ☐ Hydroponic or aeroponic growing
- ☒ Drip technology
- ☐ Low pressure, micro-sprinklers
- ☐ Irrigation water use planned based on monitoring and analysis of soil moisture level, weather data and other relevant information
- ☐ Other (describe)
- ☐ None
- ☐ N/A

EN3.21 What type of seed does your company use? [Equally Weighted]

- ☐ Open-pollinated/hybrid seeds
- ☐ Cisgenic seeds/plants
- ☐ Regular seeds/plants
- ☐ Tissue-culture developed seeds/plants
- ☒ Certified organic seeds/plants
- ☐ Other
- ☐ N/A

EN3.22 What % of fertilizer applied to land-under-cultivation is organic? [Equally Weighted]

- ☐ 0  
☐ 1-24%  
☐ 25-50%  
☐ 50-74%  
☐ 75-99%  
☒ 100%  
☐ N/A

## Environment: Outputs

EN4.1 Please select the option that best describe how you monitor and record the following emissions:

Company does not currently monitor and record emissions	Company monitors and records emissions (no reduction targets)	Company monitors emissions and has specific reduction targets	Company monitors emissions and has met specific reduction targets during the reporting period	Eliminated emissions of this by-product entirely	N/A	
<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Scopes 1 and 2 greenhouse gas (GHG) emissions
<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Significant air emissions
<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Hazardous waste (including universal waste)
<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Non-hazardous waste
<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Hazardous and toxic wastewater

EN4.2 Does your company set intensity reduction targets for the following inputs and outputs? [Equally Weighted]

- ☒ Energy use  
☒ Water use  
☒ Non-hazardous waste generation  
☐ Hazardous waste generation  
☐ None of the above

EN4.5 Waste Disposed (metric tonnes) during the last 12 months [Not Weighted]

☒ Not tracked / unknown

EN4.6 Waste Disposed: Recycled/Reused (metric tonnes) during the last 12 months [Not Weighted]

☒ Not tracked / unknown

EN4.7 Total Greenhouse Gas Emissions (metric tonnes of CO2 equivalent) in:

Scope 1: 10.20

Scope 2:

Scope 3:

EN4.11a What % of Scopes 1 and 2 GHG emissions has been saved due to efficiency improvements implemented by your company? [Heavily Weighted]

☐ 0% ☐ 1-4% ☐ 5-9% ☐ 10-14% ☐ 15-20% ☐ >20% ☒ Don't Know

EN4.12 If your company purchased certified carbon credits in the reporting period, what % of GHG emissions were off-set? [Less Weighted]

☐ 0% ☐ 1-24% ☐ 25-49% ☐ 50-74% ☐ 75-99% ☐ 100% ☐ Don't know ☒ N/A - No carbon offsets purchased

EN4.13 Does your company have a formal program to evaluate how to reduce its generation of hazardous, universal, and/or non-hazardous waste? [Equally Weighted]

☐ Yes  
☒ No  
☐ Already maximized - we have achieved Zero Waste

EN4.15 Which of the following methods is used to dispose of organic waste from crop cultivation? [Equally Weighted]

☐ Burn/Incinerate/Landfill  
☒ Composting waste  
☒ Waste is reused  
☐ Dispose through certified 3rd party methods  
☐ Production of biogas from waste  
☐ Other (describe)  
☐ None  
☐ N/A

EN4.16 Does your company do the following with wastewater from irrigation? [Equally Weighted]

- ☐ Grey water remediation
- ☐ Filter water before re-introduction to water table
- ☐ Use of settling ponds to clean water before re-entry to water table
- ☐ Other
- ☒ None
- ☐ N/A

EN4.17 Is hazardous waste always disposed of responsibly, in a way that the company can verify? [Equally Weighted]

- ☒ Yes
- ☐ No
- ☐ N/A - We have eliminated hazardous waste

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## Environment: Transportation, Distribution & Suppliers

EN5.3 What % of the following was spent with suppliers located within 200 miles (or 322 km) of where the end product was used during the last fiscal year?

- | 0%                               | 1-9%                  | 10-19%                | 20-29%                | 30%+                  | Don't know            |                                      |
|----------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------------------------|
| <input checked="" type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | Cost of Goods Sold (excluding labor) |

EN5.4a Does your company do any of the following to track chemicals in the supply chain for the majority of materials? [Equally Weighted]

- ☒ Do not track chemicals in the supply chain
- ☐ Require suppliers to disclose specified chemicals of concern
- ☐ Ask suppliers if they know all the chemical ingredients intentionally added to their product and all residuals of high concern present in the product (asking if they know only, not to provide the data to you)
- ☐ Require suppliers to provide chemical information to a third party
- ☐ Disclose all by-products, contaminants or trace materials to the public

EN5.5 What % of Significant Suppliers track and report the following? Select N/A if your company is not a cooperative or does not purchase product from other growers.

- | 0%                    | 1-24%                 | 25-49%                | 50-74%                | 75%+                  | Don't Know                       | N/A                   |              |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------------------|-----------------------|--------------|
| <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input checked="" type="radio"/> | <input type="radio"/> | Energy usage |
| <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input checked="" type="radio"/> | <input type="radio"/> | Water usage  |



EN5.6 What % of Significant Suppliers have achieved the following? Select N/A if your company is not a cooperative or does not purchase product from other growers.

	0%	1-24%	25-49%	50-74%	75%+	Don't Know	N/A	
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Used at least 10% renewable energy at their facilities
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Reduced GHG emissions or use of ozone-depleting substances by at least 10% in the past two years
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Implemented initiatives to reduce waste at the source or divert waste from landfills/incineration by at least 10 % in the past two years
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Recycled water on site or use close-loop or other water recovery systems to reduce the use of potable water
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Responsibly disposed of all hazardous waste generated from production

EN5.7 What % of the land managed for production by your members or supplier farms follow principles of sustainability certification or identified best management practices? [Heavily Weighted]

- ☐ 0%
- ☐ 1-24%
- ☐ 25-75%
- ☐ 75-99%
- ☒ 100%
- ☐ Don't know
- ☐ N/A

EN5.8 Do a majority of your members or supplier farms comply with any of the following soil management policies? [Equally Weighted]

- ☒ There is a soil management plan
- ☐ Areas at high risk of erosion are identified on a map (considering factors such as slope, soil, and concavity)
- ☒ Farm management regularly monitors soil quality and is aware of areas at risk for soil erosion
- ☒ Farm management maintains records to demonstrate changes in soil quality season-by-season
- ☒ Farm records show evidence of soil quality improvement
- ☐ Other (describe)
- ☐ None
- ☐ N/A

- EN5.9 Which of the following soil productivity/protection practices does a majority of your members or supplier farms apply? [Equally Weighted]
- ☐ At least 25% of the productive area uses no-till, direct-seed or other restricted tillage systems
  - ☒ All of the productive area uses restricted tillage systems
  - ☐ At least 25% of the productive area is covered by an organic matter layer (composed of dead and decaying biomass) and/or nitrogen-fixing cover crops
  - ☒ All of the productive area is covered by an organic matter layer (composed of dead and decaying biomass) and/or nitrogen-fixing cover crops
  - ☒ Perennial crops are integrated in farms
  - ☐ Long term crops or pastures are incorporated into crop rotation
  - ☐ Other (describe)
  - ☐ None
  - ☐ N/A
- EN5.10 Do a majority of your members or supplier farms monitor any of the following biodiversity issues as they pertain to land-under-cultivation? [Equally Weighted]
- ☐ Monitor and record local endangered species
  - ☐ Monitor and record endangered flora/fauna diversity
  - ☐ Other (describe)
  - ☐ None
  - ☒ N/A
- EN5.11 Do a majority of your members or supplier farms use any of the following pest management techniques on land-under-cultivation? [Equally Weighted]
- ☒ Use pest- and disease-resistant varieties
  - ☒ Field scouting
  - ☒ Crop rotation
  - ☐ Canopy humidity management
  - ☒ Soil and plant tissue sampling to understand pest management
  - ☐ Insect phenology modeling to understand pest management needs
  - ☐ Other (describe)
  - ☐ None
  - ☐ N/A
- EN5.12 Are any of these water quality practices followed by a majority of your members or supplier farms to ensure that local water sources and quality are not impacted? [Equally Weighted]
- ☒ There is no application of nematicides within 20 meters of any permanent water body
  - ☒ There is no application of agrochemicals within 10 meters of any permanent water body.
  - ☒ There is a riparian buffer zone at least 25 feet in width from any permanent water body
  - ☐ Other (describe)
  - ☐ None
  - ☐ N/A

EN5.13 Do a majority of your members or supplier farms follow these practices regarding the application of pesticides and herbicides? [Equally Weighted]

- ☐ Majority monitors toxicity of pesticide and herbicide use and set goals to reduce overall use of high toxicity pesticides
- ☐ Majority employs reduced dosage strategies e.g. spot spraying and alternate row spraying (when the target pest does not require complete coverage)
- ☐ Majority calibrates application equipment more than once per season or uses technology that continuously calibrates
- ☐ Majority uses precision application method based on multiple samplings per field (with varying application rates per field or block)
- ☒ Other (describe)
- ☐ None of the above
- ☐ N/A

Other: Sourced grapes meeting Organic and Biodynamic growing practices and therefore do not apply pesticides and herbicides

EN5.14 Have a majority of your members or supplier farms implemented any of the following water use conservation practices for land-under-cultivation? [Equally Weighted]

- ☐ Traditional irrigation (i.e. flood irrigation)
- ☒ Harvest rainwater
- ☐ Gray-water use for irrigation
- ☐ Hydroponic or aeroponic growing
- ☒ Drip technology
- ☐ Low pressure, micro-sprinklers
- ☐ Irrigation water use planned based on monitoring and analysis of soil moisture level, weather data and other relevant information
- ☐ Other (describe)
- ☐ None
- ☐ N/A

EN5.15 What type of seed do a majority of your members or supplier farms use? [Equally Weighted]

- ☐ Open-pollinated/hybrid seeds
- ☐ Cisgenic seeds/plants
- ☐ Regular seeds/plants
- ☐ Tissue-culture developed seeds/plants
- ☒ Certified organic seeds/plants
- ☐ Other
- ☐ N/A

EN5.16 What % of fertilizer applied to land cultivated by your members and supplier farms is organic? [Equally Weighted]

- ☐ 0%
- ☐ 1-24%
- ☐ 25-75%
- ☐ 75-99%
- ☒ 100%
- ☐ Don't know
- ☐ N/A

EN5.17 Which of the following types of organic waste disposal methods do a majority of your members or supplier farms use? [Equally Weighted]

- ☐ Burn/incinerate/landfill
- ☒ Composting waste
- ☐ Waste is reused
- ☐ Dispose through certified 3rd party methods
- ☐ Production of biogas from waste
- ☐ Other (describe)
- ☐ None
- ☐ N/A

EN5.18 Do the majority of your members or supplier farms do the following with water waste from irrigation use? [Equally Weighted]

- ☐ Grey water remediation
- ☐ Filter water before re-introduction to water table
- ☐ Use of settling ponds to clean water before re-entry to water table
- ☐ Other (describe)
- ☒ None
- ☐ N/A

## Impact Business Models

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### Impact Business Models: Mission Locked

IBM1.2 Separate from a mission statement, has your company done any of the following to legally ensure that its social or environmental mission will be maintained over time, regardless of company ownership? [Equally Weighted]

- ☒ Signed a contract or board resolution to amend or adopt a legal form that requires consideration of employees, community, and the environment (i.e. Signed B Corp Term sheet but have not yet adopted stakeholder consideration)
- ☐ Amended corporate governing documents to require the consideration of employees, community and the environment (e.g. Amended Articles of Incorporation)
- ☐ Has a specific legal entity/governance structure that preserves mission (i.e. cooperative)
- ☐ Legal entity/governance structure preserves mission and requires stakeholder consideration (i.e. Benefit Corp or cooperative that has amended governing documents to include stakeholder consideration)
- ☐ Other - Please describe
- ☐ None of the above

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### Impact Business Models: Worker Business Models Introduction

IBM102.1 Is your company structured to benefit its employees in the following way?

Yes No

- ☐ ☒ Ownership structures that provide significant equity and empowerment for all employees (i.e. employee-owned companies/cooperative)

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### Impact Business Models: Customer Models Introduction

IBM15.1a Does your product/service address a social or economic problem for or through your customers? [Not Weighted]

☐ Yes ☒ No

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### Impact Business Models: Community Business Models Introduction

IBM104.1 Is your company structured to benefit community stakeholders in any of the following ways?

Yes No

- ☐ ☒ A producer-owned cooperative structure in which suppliers share control and benefits of company operations (e.g. farmer cooperative, artisanal cooperative)
- ☐ ☒ Purchasing fair/direct trade to improve livelihoods for underserved groups in your supply chain
- ☐ ☒ A micro-distribution or micro-franchising model that provides economic opportunities to underserved groups
- ☐ ☒ A formal standing commitment to donate a significant portion of sales/profits/ownership to charitable causes
- ☐ ☒ Providing high quality jobs and/or professional development for individuals with chronic barriers to employment (workforce development programs)
- ☐ ☒ A community-focused business model that supports and builds the economic vitality of local communities

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## Impact Business Models: Environmental Models Introduction

IBM159.1 Are your company's products or process structured to restore or preserve the environment in any of the following ways?

Yes No

- ☒ ☐ Through a product or service that preserves, conserves, or restores the environment or resources
- ☒ ☐ Through a manufacturing, wholesale or agriculture process which is designed to significantly reduce environmental impact compared to typical practices for the industry

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## Impact Business Models: Designed to Conserve Agriculture Process

IBM77.1 Which of the following statements are true about your environmental agriculture practices? [Not Weighted]

- ☒ Stated objectives and targets exist to incorporate environmental conservation into land management and growing process
- ☒ Crop rotations are used to maximize conservation and on-site recycling of nutrients and minimize soil erosion
- ☒ The farm has eliminated use of synthetic pesticides through soil quality and fertility management
- ☒ The farm has eliminated use of synthetic pesticides through integrated pest management techniques
- ☒ Growing/production processes are designed to minimize water use
- ☐ Company has an explicit program and targets to reduce input use and emissions from growing/production process (e.g. zero waste target, closed loop production)
- ☐ Company audits Significant Suppliers (including cooperative members and supplier farms) for environmental practices and set targets to improve social and environmental practices in its supply chain

IBM77.2 How many of the previous statements are true about your environmental agriculture practices? [Equally Weighted]

- ☐ 4 or fewer out of the 7 statements
- ☒ 5 out of 7 statements
- ☐ 6 out of 7 statements
- ☐ 7 out of 7 statements

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## Impact Business Models: Environment Products & Services Introduction

IBM180.1 In what way or ways does your product/service conserve the environment? Please select ONE option per product line.  
You may select an additional option if your product line has two separate environmental attribute.

Yes No

- ☐ ☒ Provides or is powered by renewable energy or cleaner-burning energy than market alternatives (e.g. solar panel manufacturers/installers, hybrid vehicles)
- ☒ ☐ Reduces or is made of less toxic/hazardous substances (e.g. brownfield remediation services, organic food, non-toxic cleaners)

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## Impact Business Models: Toxin Reduction / Remediation

IBM85.2 Which of the following product or service descriptions apply? [Not Weighted]

- ☐ Product minimizes need of toxic chemicals compared to market alternatives (non-GMO)
- ☒ Product/services use less toxic/hazardous chemicals or materials than market alternatives (i.e. non-toxic cleaners, organic food, integrated pest management for agriculture)
- ☐ Product/service remediates environmental damage after discharges to air, land or water (i.e. brownfield remediation, oil spill clean-up)
- ☐ Product/service directly prevents pollution or hazardous discharge (i.e. pollution management technologies)
- ☐ These descriptions do not apply to our company's product/service (Skip the remainder of this section)

IBM85.4 What were your total revenues last fiscal year from the previous products or services? [Not Weighted]

1,385,646.00

IBM85.5 This is a calculated question based on your previous answers: "What were your total revenues last fiscal year from products or services that provide toxic/hazardous substance reduction?" and "Total revenue from the last fiscal year" [Not Weighted]

IBM85.6 This is a calculated question based on your previous answers: "Which of the following product or service descriptions apply?" and "What % of your revenues last fiscal year were related to the products that provide toxic/hazardous substance reduction?" [6x]

95%

IBM85.11 How do you verify that your product contributes to the outcome previously selected? [Least Weighted]

- ☐ We have a track record of successful, verified positive outcomes and have created case studies based on these.
- ☒ There is secondary research that supports the link between our type of product and the stated outcome.
- ☐ We conduct our own direct research to track the outcomes produced for all our customers, such as impact-related surveys
- ☐ We have third party certifications or verifications that verify the efficacy of our product/service in delivering outcomes
- ☐ We have performed, commissioned, or partnered with scientifically designed impact or outcome assessments to systematically learn about our product's impact
- ☐ Our product is too early stage to have research or studies that link our product to positive outcomes
- ☐ We cannot provide verification of our outcomes at this time.

IBM85.12 If direct research on your product/service has been performed, did the results confirm that a desired outcome is being achieved? [Least Weighted]

- ☐ Yes ☐ No ☒ N/A - No direct research conducted

IBM85.13 Does your company also measure and manage the negative or unintended outcomes generated by this business model? [Least Weighted]

- ☐ Yes ☒ No



## Disclosure Questionnaire

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### Disclosure Questionnaire: Disclosure Industries

DQ1.1 Please indicate if the company is involved in production of or trade in any the following. Select Yes for all options that apply.

Yes No

- ☐ ☒ Any product or activity deemed illegal under host country laws or regulations or international conventions and agreements
- ☐ ☒ Commercial logging and logging equipment
- ☐ ☒ Genetically modified organisms
- ☐ ☒ Fossil fuel-based oil or coal utility
- ☐ ☒ Persistent organic pollutants (POPs) that are banned or scheduled to be phased out of production
- ☐ ☒ Pesticides/herbicides subject to international phase-out or bans
- ☐ ☒ Pharmaceuticals subject to international phase-outs or bans
- ☐ ☒ Radioactive materials
- ☐ ☒ Tobacco
- ☐ ☒ Unbonded asbestos fibers
- ☐ ☒ Wildlife or wildlife products regulated under the Convention on International Trade in Endangered Species of Wild Fauna and Flora (CITES)

DQ1.2 If you selected "Yes" previously, please provide a detailed explanation of the company's involvement here. [Not Weighted]

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### Disclosure Questionnaire: Disclosure Practices

DQ2.1 Please indicate if the following statements are true regarding whether or not the company engages in the following practices. Check all that apply. If the statement is true, select "True." If false, select "False."

True	False	Yes	No
<input type="radio"/>	<input checked="" type="radio"/>		
		Company is not formally registered in accordance with domestic regulations	
<input type="radio"/>	<input checked="" type="radio"/>		
		Company has reduced or minimized taxes through the use of corporate shells or structural means	
<input type="radio"/>	<input checked="" type="radio"/>		
		Company facilities are located adjacent to or in sensitive ecosystems	
<input type="radio"/>	<input checked="" type="radio"/>		
		Company employs workers under the age of 15 (or other minimum work age covered by the International Labour Organization Convention No. 138 ) and/or company does not keep personnel records that include evidence of the date of birth of each	
<input type="radio"/>	<input checked="" type="radio"/>		
		Overtime work for hourly workers is compulsory	
<input type="radio"/>	<input checked="" type="radio"/>		
		Company uses workers who are prisoners	
<input type="radio"/>	<input checked="" type="radio"/>		
		Company prohibits workers from freely associating and bargaining collectively for the terms of one's employment	
<input type="radio"/>	<input checked="" type="radio"/>		
		Company exploitatively operates in conflict zones	
<input type="radio"/>	<input checked="" type="radio"/>		
		Company employs individuals on zero-hour contracts	

DQ2.2 If you selected "True" previously, please provide a detailed explanation of the company's engagement in these practices here. [Not Weighted]

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## Disclosure Questionnaire: Disclosure Outcomes

DQ3.1 Please indicate if the following statements are true regarding if the company has experienced any of the following in the past 5 years. Check all that apply. If the statement is true, select "True." If false, select "False."

True	False	Yes	No
<input type="radio"/>	<input checked="" type="radio"/>		
		Company has had an operational or on-the-job fatality	
<input type="radio"/>	<input checked="" type="radio"/>		
		Company sites have experienced accidental discharges to air, land or water of hazardous substances	
<input type="radio"/>	<input checked="" type="radio"/>		
		Construction or operation of company facilities resulted in physical resettlement or economic displacement involving 5,000 or more people near your facility	
<input type="radio"/>	<input checked="" type="radio"/>		
		Material recalls due to quality control issues	
<input type="radio"/>	<input checked="" type="radio"/>		
		Material litigation or arbitration against company	
<input type="radio"/>	<input checked="" type="radio"/>		
		Company has filed for bankruptcy	
<input type="radio"/>	<input checked="" type="radio"/>		
		Construction or operation of company involved large scale land acquisition	
<input type="radio"/>	<input checked="" type="radio"/>		
		Construction or operation of company involved large scale land conversion and/or degradation	
<input type="radio"/>	<input checked="" type="radio"/>		
		Company has had material breaches of individual's confidential information	

DQ3.2 If you selected "True" previously, please provide a detailed explanation of the company's experience related to the previous statement here. [Not Weighted]

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## Disclosure Questionnaire: Disclosure Penalties

DQ4.1 Please indicate if the company has had any formal complaint to a regulatory agency or been assessed any fine or sanction in the past five years for any of the following practices or policies. Check all that apply.

Yes	No	
<input type="radio"/>	<input checked="" type="radio"/>	Diversity and equal opportunity
<input type="radio"/>	<input checked="" type="radio"/>	Employee safety or workplace conditions
<input type="radio"/>	<input checked="" type="radio"/>	Environmental issues
<input type="radio"/>	<input checked="" type="radio"/>	Financial reporting
<input type="radio"/>	<input checked="" type="radio"/>	Geographic operations or international affairs
<input type="radio"/>	<input checked="" type="radio"/>	Investments or Loans
<input type="radio"/>	<input checked="" type="radio"/>	Labor issues (internal and supply chain)
<input type="radio"/>	<input checked="" type="radio"/>	Marketing
<input type="radio"/>	<input checked="" type="radio"/>	Political contributions
<input type="radio"/>	<input checked="" type="radio"/>	Product safety
<input type="radio"/>	<input checked="" type="radio"/>	Taxes
<input type="radio"/>	<input checked="" type="radio"/>	Animal welfare
<input type="radio"/>	<input checked="" type="radio"/>	Bribery, fraud or corruption

DQ4.2 If you selected "Yes" previously, please provide a detailed explanation of the complaint/fine/sanction here. [Not Weighted]

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## Disclosure Questionnaire: Supplier Disclosure

DQ5.1 Please indicate if any of the following statements are true regarding your company's significant suppliers.

True	False	Don't Know	
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Significant Suppliers employ workers under the age of 15 (or other minimum work age covered by the International Labour Organization Convention No. 138 )
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Significant suppliers use any workers who are prisoners
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Significant Suppliers have had an operational or on-the-job fatality
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Significant Suppliers' sites have experienced accidental discharges to air, land or water of hazardous substances
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Construction or operation of Significant Suppliers' facilities resulted in physical resettlement or economic displacement involving 5,000 or more people near their facility
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Construction or operation of Significant Suppliers involved large scale land acquisition
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Construction or operation of Significant Suppliers involved large scale land conversion and/or degradation
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Construction or operation of Significant Suppliers involved the construction or refurbishment of dams
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Significant Suppliers have had material fines or sanctions in the last five years regarding the issues indicated in DQ4.1
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Significant Suppliers exploitatively operate in conflict zones

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## Disclosure Questionnaire: Other Disclosures

DQ6.1 Are there any other sensitive aspects of the business that are necessary to disclose? [Not Weighted]