



## DISCLOSURE MATERIALS

Certified B Corporations must complete a Disclosure Questionnaire to identify potentially sensitive issues related to the company (e.g. historical fines, sanctions, material litigation, or sensitive industry practices).

This component does not affect the company's score on the B Impact Assessment. If the company answers affirmatively to any items in the Disclosure Questionnaire and B Lab deems them to be material, the company must:

- 1) Be transparent about the disclosure issues identified on the company's public B Impact Report
- 2) Describe how the company has addressed this issue.
- 3) Demonstrate that management systems are in place to avoid similar issues from arising in the future.

In all cases, the Standards Advisory council reserves the right to refuse certification if the company is ultimately deemed not to uphold the spirit of the community.

In addition to the voluntary indication of sensitive issues in the Disclosure Questionnaire, companies pursuing Certification also are subject to background checks by B Lab staff. Background checks include a review of public records, news sources, and search engines for company names, brands, executives/founders, and other relevant topics.

Sensitive issues identified through background checks may or may not be within the scope of questions in the Disclosure Questionnaire, but undergo the same review process and are subject to the same possible review by the Standards Advisory Council, including ineligibility for B Corp Certification, required remediation, or disclosure.

**This document contains a copy of the company's completed Disclosure Questionnaire and related disclosure documentation provided by the company.**



## DISCLOSURE QUESTIONNAIRE

Company Name: The Real Eco State  
Date Submitted: 04/18/2023

Industries & Products	Yes	No
Please indicate if the company is involved in production of or trade in any the following. Select Yes for all options that apply.		
Animal Products or Services		✓
Biodiversity Impacts		✓
Chemicals		✓
Company Explanation Of Disclosure Item Flags		✓
Disclosure Alcohol		✓
Disclosure Firearms Weapons		✓
Disclosure Mining		✓
Disclosure Pornography		✓
Disclosure Tobacco		✓
Energy and Emissions Intensive Industries		✓
Fossil fuels		✓
Gambling		✓
Genetically Modified Organisms		✓
Illegal Products or Subject to Phase Out		✓
Industries at Risk of Human Rights Violations		✓
Monoculture Agriculture		✓
Nuclear Power or Hazardous Materials		✓
Payday, Short Term, or High Interest Lending		✓
Water Intensive Industries		✓
Tax Advisory Services		✓

Supply Chain Disclosures	Yes	No
Please indicate if any of the following statements are true regarding your company's significant suppliers.		
Business in Conflict Zones		✓
Child or Forced Labor		✓
Negative Environmental Impact		✓
Negative Social Impact		✓
Other		✓

Outcomes & Penalties	True	False
Please indicate if the company has had any formal complaint to a regulatory agency or been assessed any fine or sanction in the past five years for any of the following practices or policies. Check all that apply.		
Anti-Competitive Behavior		✓
Breaches of Confidential Information		✓
Bribery, Fraud, or Corruption		✓
Company Explanation Of Disclosure Item Flags		✓
Company has filed for bankruptcy		✓
Consumer Protection		✓
Financial Reporting, Taxes, Investments, or Loans		✓
Hazardous Discharges Into Air/Land/Water (Past 5 Yrs)		✓
Labor Issues		✓
Large Scale Land Conversion, Acquisition, or Relocation		✓
Litigation or Arbitration		✓
On-Site Fatality		✓
Penalties Assessed For Environmental Issues		✓
Political Contributions or International Affairs		✓
Recalls		✓
Significant Layoffs		✓
Violation of Indigenous Peoples Rights		✓
Other		✓

Practices	True	False
Please indicate if the following statements are true regarding whether or not the company engages in the following practices. Check all that apply. If the statement is true, select "Yes." If false, select "No."		
Animal Testing		✓
Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age)		✓
Company Explanation Of Disclosure Item Flags		✓
Company prohibits freedom of association/collective bargaining		✓
Company workers are prisoners		✓
Conduct Business in Conflict Zones		✓
Confirmation of Right to Work		✓
Does not transparently report corporate financials to government		✓
Employs Individuals on Zero-Hour Contracts		✓
Facilities located in sensitive ecosystems	✓	
ID Cards Withheld or Penalties for Resignation		✓
No formal Registration Under Domestic Regulations		✓
No signed employment contracts for all workers		✓
Overtime For Hourly Workers Is Compulsory		✓
Payslips not provided to show wage calculation and deductions		✓
Sale of Data		✓
Tax Reduction Through Corporate Shells		✓
Workers cannot leave site during non-working hours		✓
Workers not Provided Clean Drinking Water or Toilets		✓
Workers paid below minimum wage		✓
Workers Under Bond		✓
Other		✓



## B Corp Certification - Disclosure Questionnaire Documentation

PROVIDED BY: The Real Eco State UPDATED AS OF: 04/18/2023

DISCLOSURE QUESTIONNAIRE CATEGORY	Facilities located in sensitive ecosystems
ISSUE DATE	Ongoing
TOPIC	Majority of company's supplier purchases are from companies operating in sensitive ecosystems
SUMMARY OF ISSUE	The Real Eco State is a company located in Chile that provides development, management, marketing, and sale of real estate projects in the Aysen Region of the South of Chile, considered a sensitive ecosystem. The real estate projects are made available by other real estate companies under the levy of the Real Right of Conservation (DRC). The company's conservation model allows customers to invest in land with the purpose of conservation.
SIZE/SCOPE OF ISSUE (e.g. \$ financial implication, # of individuals affected)	100% of the company's revenue is derived from real estate projects aimed at conservation in the Aysen Region of Chile, considered a Sensitive Ecosystem. More than 6000 hectares have been developed as "private conservation parks" in the Aysen Region.
IMPACT ON STAKEHOLDERS	Having facilities near protected/sensitive ecosystems can potentially impact the flora, fauna and quality of the ecosystem (e.g. noise & light pollution from the facilities, spills, air / soil / water pollution owing to company's operations). Also, there is a risk of negatively impacting the local communities.
IMPLEMENTED MGT PRACTICES	<p>The Real Right of Conservation is a Real Right, which refers to the right that a person has over the things that are the object of his property, to use, enjoy and dispose of it without more limitations than those established by law. It should be specified and specified that this Real Right of Conservation extends in favor of the acquired property, therefore it encumbers the land and not the said owner, therefore conservation responsibilities are traspassed from owner to owner if the land is sold. The Right is signed before a notary through a contract by public deed and Registered in the Real Estate Registrar to ensure the client is informed of the purpose of the land, the restrictions of use, obligations and sanctions that exist.</p> <p>The company has an internal policy focused on community engagement and indigenous land. In that context, the company carries out an exhaustive study of land ownership titles, which includes an analysis of the complete study the history of the property, documentation regarding the ownership of the seller and to ensure they are not indigenous lands nor that their owner is in the Registry of the National Corporation for Indigenous Development (CONADI), who issues a certificate that accredits the indigenous quality of the land.</p> <p>The Real Eco State team carries out the purchase of land and develops a management plan with conditions for the fulfillment of objectives created through an alliance of mutual cooperation with AT Abogados Inmobiliarios y Corporativos SpA (Law Firm) and the Fundación Wildland Ecobenefit Conservancy (WEConserve) Foundation.</p>
REPORT	<p>What we do: <a href="https://realecostate.com/es/que-hacemos">https://realecostate.com/es/que-hacemos</a></p> <p>About the Real Right of Conservation (DRC): <a href="https://realecostate.com/es/derecho-real-de-conservacion">https://realecostate.com/es/derecho-real-de-conservacion</a></p> <p>Company's report "MODELO DE IMPACTO DE NEGOCIO" : <a href="https://realecostate.com/theme-web-2/pdfs/es/mdi.pdf">https://realecostate.com/theme-web-2/pdfs/es/mdi.pdf</a> B17</p> <p>Policy for community engagement and indigenous land: <a href="https://realecostate.com/theme-web-2/pdfs/es/gestion%20de%20comunidades%20y%20suelo%20indigena.pdf">https://realecostate.com/theme-web-2/pdfs/es/gestion de comunidades y suelo indigena.pdf</a></p>